

31st IATO ANNUAL CONVENTION 2015 STRENGTHENS TO CHANGE THE INDIAN ECONOMY

Indian Association of Tour Operators (IATO) held its 31st Annual Convention from 20-23 August 2015, at The Grand Bhagwati Palace, Indore, Madhya Pradesh. The theme of the Convention was 'Tourism: We will change the Indian Economy'. The Convention witnessed participation of more than 1200 delegates and 13 state tourism boards.

Shivraj Singh Chouhan, CM, Madhya Pradesh inaugurated the Annual Convention in the presence of Dr. Mahesh Sharma, Minister of State for Tourism (IC), Culture (IC) and Civil Aviation, Govt. of India; Ashok Chandra Panda, Minister of Tourism & Culture, Govt. of Odisha; Surendra Patwa, Minister of State for Tourism & Culture, Govt. of MP; Ashwani Lohani, Commissioner & MD, MP Tourism. IATO members present on dais included Subhash Goyal, President; Sarab Jit Singh, Senior VP; Rajeev Kohli, VP; Pronab Sarkar, Secretary; Amaresh Tiwari, Treasurer; Ravi Gosain, Joint Secretary; and Sanjeev Joshi, EC Member.

In his welcome address, Pronab Sarkar, Chairman, IATO Convention 2015, briefly introduced the IATO programme for the Convention with the request for everybody's active participation in various events for the Convention.

In his presidential address, Subhash Goyal remarked that with this Convention, tourism revolution is going to start from the 'Heart of India'. He also highlighted the issues related to e-Tourist Visa such as need to introduce multiple entry, facility to apply for e-TV 6 months in advance and extension of validity to 60 days.

Dr. Mahesh Sharma informed that he has requested the Finance Ministry to give 'Infrastructure' status to the tourism industry. "I urge you all to act as partners and ambassadors of India Tourism and contribute to make India a safe and clean destination for tourists," he said.

Addressing the conference, Shivraj Singh Chouhan, said that they want to position MP as the No. 1 state in terms of tourism. Chouhan highlighted the developments that have taken place in the state enabling a double digit growth in the tourist arrivals.

IATO bestowed 'Hall of Fame' awards to two of the dynamic Former Secretary Tourism, Government of India, R H Khwaja and Parvez Dewan. Vote of thanks was raised by Ravi Gosain, Co-Chairman, IATO Convention 2015.

Coinciding with the Convention, a travel mart was organized wherein most of the states and tour operators, hotels and resorts exhibited their products. State presentations were made by Andhra



Pradesh, Tamil Nadu, Rajasthan, Odisha, West Bengal, Gujarat and Jammu & Kashmir.

The Valedictory Session witnessed the presence of Anthony JC Desa, Chief Secretary Govt. of Madhya Pradesh; P. Narahari, District Collector, Indore; and Sanjay Dubey, Divisional Commissioner, Indore, along with the office bearers of IATO.

Desa talked about the celebration of Simhashta Festival 2016 in Ujjain and government's resolution to put Ujjain on the international circuit as a pilgrimage centre. He further declared that government has invested Rs. 3000 crore for developing infrastructure in Ujjain, out of which 10% is designated to develop temporary infrastructure.

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FROM THE PRESIDENT'S DESK

Dear Members,

Greetings from IATO!

On successful completion of IATO's 31st Annual Convention in Indore recently, I would like to express my grateful thanks to you all for registering in numbers and making this Convention the most attended one with media members, local invitees. We crossed over 1500 attendance for the first time. The Convention witnessed presence of senior officials from Central and State Governments, former Tourism Secretaries and who's who of the travel fraternity. This shows how IATO Convention holds its reputation as the most important event in the Travel & Tourism industry.

This time we had strong partnership from MP Tourism, Odisha Tourism, Gujarat Tourism, Rajasthan Tourism, Andhra Pradesh Tourism, West Bengal Tourism, Tamil Nadu Tourism, Jammu & Kashmir Tourism, Jharkhand Tourism, Kerala Tourism and many private parties who took booth along with these state governments at Travel Mart. There were eminent speakers who dwelled on emergent issues and I could see palpable excitement amongst members on what could be the best platform to get clarifications from experts on New Trade Policy and incentives to Tour Operators/Hoteliers, e-tourist visa and how it can be made more tourist friendly with multiple entry, long duration visa, how taxes can be rationalized for better business possibilities for tourism sector with tourism given Export status, increased budget for tourism for global marketing, skill development etc.

I discreetly embarked on my favorite debate with many speakers mainly on aviation areas, Open Sky Policy and airport facilitation as India is increasing its global foot print resulting in many international collaborations, bilateral and transactions. PM is hard selling Indian tourism and inviting them to experience Indian rich tourism heritage as also inviting international players not just to sell their wares to us but also to join hands with Indian companies for collaborative ventures which indirectly serves the cause of tourism also.

We have been successful in getting Marketing Development Assistance Scheme revised as per our recommendations and our members should take the benefit of new incentives given also for aggressive business promotions. Copy of the policy was made through our circular, kept in our website and also included in our last Newsletter. We successfully completed our Roadshows in Eastern Europe and participants found the roadshow very useful to reach new markets and developed new contacts.

Season appears to be very competitive and our members are likely to handle far more complex tasks in times to come. Well, the onus is on us, how we take advantage of the changed tourism scene with relaxation in visa norms, MDA incentives, aggressive Incredible India global Campaign, greater participation of India Tourism in global tourism exhibitions, pro-active approach of Ministry of Tourism to showcase India in China, Japan, South Korea in the Gulf and Latin America markets. We have to gear up ourselves and do our part professionally.

Subhash Goyal



BUSINESS SESSIONS AND PRESENTATIONS



New Developments in Taxation and Foreign Trade Policy

Panelists included Ajay Sahai, DG & CEO, Federation of Indian Export Organisations; Sudhanshu Pandey, Joint Secretary, Ministry of Commerce; CA Rekha Gaurav Longia, Chartered Accountant, Partner- Kuldeep Kumar Gupta & Co and moderator Sarab Jit Singh, Senior VP, IATO. Longia explained the changes in the service tax rules and emphasized upon the eligibility criteria and conditions for 'Service Exports from India' Scheme (SEIS) policy which can benefit the tour operators with 10% of Foreign Exchange Earnings.



Importance of infrastructure development in tourism

Anand Kumar, MD, National Highways Infrastructure Development Corporation Ltd., Ministry of Road Transport, Govt. of India, declared the initiative of setting 7000 km roads across India for linking religious tourism destinations to unlock the full potential of the destinations.



The Indian Economy- where does tourism fit and what can we do to increase our value contribution

Panelists included Suman Billa, Joint Secretary,

Ministry of Tourism, Govt. of India; Sudhanshu Pandey, Joint Secretary, Ministry of Commerce; Pronab Sarkar, Secretary, IATO; Aashish Gupta, Consulting CEO, FAITH and moderator Sarab Jit Singh, Senior VP, IATO. Billa stressed upon launching multiple entry e-Tourist Visa for SAARC nations. Pandey said that in association with Regional Comprehensive Economic Partnership (RCEP), they have issued the concept of RCEP Travel Card wherein all the tourists coming to India will get 3-year multiple entry visas which will enable the RCEP countries to contribute 40% to the world GDP.



The Indian Skies- Looking into the Future

Panelists included Pankaj Srivastava, Director Commercial, Air India; Tadesse Tilahun, Regional Director- Indian sub-continent, Ethiopian Airlines and moderator Subhash Goyal, President, IATO. Srivastava informed about the airline's partnership with Star Alliance that enabled the carrier witness 123 per cent rise in passenger numbers and 120 per cent rise in revenue. He also drew concern towards the lack of potential investors in the industry.



The Industry and Governance

R.H. Khwaja, Former Secretary Tourism, Govt. of India, talked about the issues hampering the growth of tourism industry and also suggested measures to address the same.

Tour Operators & Hoteliers- Who needs Who?

(Use Pic 6)
The panel discussion moderated by Rohit Kohli, Joint MD, Creative Travel, witnessed Pradeep Kalra, Senior VP- Sales & Marketing, Sarovar Hotels; Vishwas Makhija, Proprietor, Luxury India



Holidays; Jaideep Khanna, Director Regional Sales- South West Asia, IHG; Shilendran M., VP-Sales, CGH Earth Hotels; and Sanjeev Joshi, EC Member, IATO. Kalra stressed upon the fact that the loyalty of tour operators has shifted due to minor difference in rates, while, Khanna suggested that there should be a charter of code of conduct for tour operators and hoteliers.



Industry Partnerships- Working together for the greater good

Aashish Gupta, Consulting CEO, FAITH along with the Presidents of the FAITH Member Associations informed about the integrated development strategy, 'Holiday in India' where it proposed the formation of two implementation groups, one to be headed by the PM and the other to be lead by the Cabinet Secretary.



Growing our Portfolio of Products- getting into new markets

Panelists included Karan Anand, Head-Relationships, Cox & Kings; Sanjay Madan, Co-Founder, Adventures Overland; Hans Rood, President, Haimark River Cruises; Rajeev Kohli, VP, IATO and moderator Ravi Gosain, Joint Secretary, IATO. Rood announced his company's interest to sail in the Ganges with one ship in use already and another getting prepared. Kohli

stressed upon the significance of Incentive Travel which increases individual motivation by 22%.



Going beyond the cities- where can we take Rural, Heritage and Responsible Tourism next

Panelists included Aman Nath, Chairman, Neemrana Hotels; Steve Borgia, CMD, INDeco Leisure Hotels; Anne Maria Makela, Marketing Specialist, UNWTO Consultant and moderator Rajeev Kohli. Makela talked about the development of SMEs and encouraged incorporation of joint marketing strategies to

foster rural tourism in India. Nath identified Gandhi, Mother Teresa, Trekking and Spirituality as the four major elements for selling rural tourism.



Protecting our businesses and our intellectual property

Anju Khanna, Partner, Singh & Singh Lall & Sethi, informed the members to sign a non-disclosure agreement with the clients for protecting intellectual properties, like trademarks, trade secrets, domain name and copyrights.

e-Tourist Visa- challenges and opportunities (Use Pic 11)

Rajeev Kohli moderated the session with panelists P.K. Bhardwaj, Commissioner- Immigration, Ministry of Home Affairs; Parvez Dewan, Former Secretary Tourism, Govt. of India; Pronab Sarkar, Secretary, IATO. Bhardwaj expressed concern towards the stagnant numbers of the foreign tourists even after the launch of e-TV. Subhash Goyal, President, IATO said that arrivals will increase by 60-70% in the period of Oct 2015- March 2016.



4th IATO RUN FOR RESPONSIBLE TOURISM

IATO Run for Responsible tourism took place on 21st August, 2015 from 6am onwards at the Sayaji Hotel, Indore. The participants were rewarded based on the positions they achieved. The run was an amalgamation of not only the physical exercise that one would participate in, rather an opportunity to mingle with fellow delegates who witnessed the IATO Convention.



POST CONVENTION TOURS, BIG ATTRACTIONS AT CONVENTION

After the convention, post convention tours were organized by Madhya Pradesh Tourism on six different sectors which were attended by large number of IATO members. All members were very happy with the hospitality extended by Madhya Pradesh Tourism. The sectors included the following destinations:

- Indore- Mandu- Indore
- Indore- Omkareshwar- Ujjain- Indore
- Indore- Maheshwar- Mandu- Indore
- Indore- Omkareshwar- Maheshwar- Mandu- Indore
- Indore- Maheshwar- Omkareshwar- Bhopal- Sanchi- Bhopal
- Indore- Bhopal- Bhojpur- Bhimbetka- Sanchi- Bhopal

IATO HONOURS THE BEST IN INDIAN TRAVEL TRADE

1. Best Booth: Odisha Tourism
2. Best Video CD by Hotel: Jehan Numa Palace, Bhopal
3. Best Poster by State: Tamil Nadu Tourism
4. Best Brochure by State: Madhya Pradesh Tourism
5. Best Video CD by State: Andhra Pradesh Tourism
6. Best Travel Trade Publication: Travel Scapes
7. Best Magazine for Content: Wonderlust
8. Best IATO daily: Travel Trade Journal
9. Best Brochure by Tour Operator: Chrysalid Outdoors Learning Centre India Pvt. Ltd.
10. Recognition for live coverage on Radio of the IATO Convention: GNN

RESOLUTIONS PASSED DURING 31st IATO ANNUAL CONVENTION

Following are the recommendations/ resolutions passed during the Convention based on the discussions held during the three day convention:

1. It was resolved that Madhya Pradesh to be promoted globally by all members to bring more international tourists to Madhya Pradesh.
2. More five star properties are required in cities like Indore, Bhopal which are upcoming destinations for MICE Tourism and other cities like Khajuraho, which is prime destination and attraction for the foreign and domestic tourists. In Mandu, Sanchi and Bhimbetka there is a need to have clean and eating joints and also language speaking guides to cater to the needs of tourists.
3. It was also resolved that Madhya Pradesh should liberalize tiger viewing with additional tourist coaches.
4. Tourism industry should be given the Export Industry status and all benefits and exemptions including exemption of service tax that are given to physical exporters of goods should also be given to tourism sector, based on their foreign exchange earnings.
5. The average tax on tourism industry is between 27-30%, which is very high comparing to our other countries. This need to be rationalized and total 8% tax should be levied on the tourism industry in the form of GST proposed to be applicable from April 2016.
6. Any hike in taxes, entrance fee to the monuments by ASI or private monuments, wildlife parks etc. should be notified at least 180 days in advance as tour operators send their quotation to their overseas counterpart well in advance.
7. For Hassle Free Movements of Tourist Transports, Smart Card need to be introduced which should be common and to be used in all the states. Transport Taxes to be rationalized and should be uniform in all the states.
8. All the vacant posts at India Tourism Offices Overseas especially heads remained vacant for over 2/3 years should be filled up to make our India Tourism offices effective.
9. To make real impact of e-Tourist Visa, Multiple/Double entry visa be permitted and be allowed to visiting neighboring countries like Nepal, Sri Lanka, Maldives, Bhutan etc. Duration of e-TV be increased to 60 days, window of e-TV application to be opened 180 days in advance.
10. All Biometric process for normal tourist visa to be done upon arrival in India at international airports.
11. Facility of e-TV to be extended at Sea Ports. Presently, there is no Biometric facility available at any of the Indian Ports where big cruise ships are coming.
12. India to be promoted as an ultimate destination with more focused approach for Niche Tourism products offering unique experience to guests like Rural Tourism, Spiritual Tourism, MICE, Medical & Wellness Tourism, Sports Tourism, Luxury Train Journeys etc.
13. There should be Uniform Development of Infrastructure for development of airports, roads, hotels, seaport, amusements parks and hinterland roads connecting to tourist centers from highways.
14. All airports to be of international standard like we have Bengaluru, Delhi, Mumbai, Hyderabad and Kochi and other states should follow the steps. Up-gradation of all small airports to be on priority as intercity connectivity is need of the hour.
15. Air Charter policy be liberalized. Presently the fee being charged by the Airport Authority of India in Goa and other places is quite high.
16. Government and industry should work together to raise resources for increasing requisite Accommodation & Hotel capacity in the country. Measures should be taken for allocation of land at concessional rate at identified tourist circuits all over the country as also financial assistance (soft loan) with low interest rates and long duration through Banks/state financial corporations.
17. All highways should be of international standard with proper signages, midway facility like clean restaurants, toilets, round the clock medical facilities with ambulance.
18. Railways number of Seats/Berths under Foreign Tourist Quota be increased in all important trains which have demand from tourists. Seats/berths to foreign travelers travelling in a group should be allocated in one compartment and should not be scattered. Facility for the tour operators to work as Rail Travel Agents (RTAs), Railway Ticket Service Agents (RTSAs), which has been withdrawn.
19. There should be one exclusive Group/Fit reservation counter or contact point from where tour IATO members should be able to purchase group tickets for their foreign groups and individual clients.
20. Dual Tariff for luxury trains by RTDC and other states should be abolished and there should be only one INR Tariff both for Indians as well as foreigners for all the luxury trains.
21. Trained manpower to be provided through Human Resource and Skill Development programme in Tourism and Hospitality programme.
22. Training programme for language speaking guides to be conducted especially for Chinese and Korean languages.
23. For the Overseas Roadshows and Travel Marts, Ministry should have trained and qualified manpower who can make effective presentation on behalf of the ministry to put some positive impact on the foreign agents.
24. Safety and security of foreign tourists' especially female tourists should be the priority of the government to avoid negative publicity of our country in overseas markets. There is no proper Visibility of Tourist Police at Prominent Shopping Markets like place in Delhi Railway Station, Janpath, I.N.A. Market/Dilli Haat, Connaught Place even on Baba Kharag Singh Marg where series of State Emporiums are located.
25. Government should immediately counteract on the misleading and wrong media publicity to save tourism.

IATO ORGANIZES WELCOME RECEPTION FOR VINOD ZUTSHI AND ASHWANI LOHANI

Also bids farewell to Girish Shankar, Former Additional Secretary, Ministry of Tourism

The Indian Association of Tour Operators (IATO) organized a welcome reception to honor Vinod Zutshi, Secretary Tourism, Govt. of India and Ashwani Lohani, Chairman and Managing Director (C&MD) of Air India at The Park Hotel, New Delhi. The meeting also bid farewell to Girish Shankar, Additional Secretary of Ministry of Tourism (MoT). Also, IATO bid farewell to Girish Shankar, former Additional Secretary Tourism, Govt. of India.

Pronab Sarkar, Secretary, IATO, said that with the declaration of China International Travel Mart 2015 (CITM) in November, the Ministry of Tourism, Government of India has announced 2015 as 'Visit China' year. IATO is in discussion with the MoT to handle issues regarding the Chinese tourists. The issues flagged by IATO to MoT included, bank remittance from China, low air capacity and commencement of charter flights from China to India, particularly to Bodh Gaya and Goa.

IATO along with other tourism associations was recently invited by Delhi Tourism, where they put forward the demand of reducing the luxury tax to 10% to be charged on selling price and not on rack price. Sarkar mentioned that Delhi Tourism has given the assurance that the government will announce some relief on the subject. Delhi Tourism has also asked for support from IATO to establish the 'Brand Delhi' and enable 'Skill Development'.

Putting forward the demand of multiple-entry visa, allowance of application before 180 days and not 30 days before, validity duration to exceed from 30 days to 40 days, biometrics for all tourist visas to be conducted at the Indian airports, IATO also pitched the appeal of extending electronic-Tourist Visa (e-TV) for cruises at all Indian sea ports.

Sarkar further informed that Marketing Development Assistance (MDA) has been revised by IATO so that the advantage of incentives given in the revised MDA can be benefited by all the members. Due to poor response from the IATO members, the proposed Roadshow in the month of October, 2015 has been cancelled.

Subhash Goyal, President, IATO, paid his gratitude to all the people who participated and made the 31st Annual Convention in Indore a grand success. Welcoming the new Tourism Secretary and Air India



C&MD, he unveiled that new ventures are to be announced by IATO on National Tourism Day.

Vinod Zutshi expressed gratitude to IATO for inviting him to the meeting. He said, "I look forward to strategic development to explore all segments of tourism. I am also glad to announce that the Tourism Policy with one of the mottos of 'Revisiting India' will also come out shortly."

Ashwani Lohani mentioned that Air India is a tough nut to crack. However, he assured the attendees of bringing back the lost glory of the national carrier.

Unforgettable

NINE NIGHTS

in Gujarat



Gujarat is renowned for the vitality of its vibrant traditions and culture. These often epitomize in festivals of various hues and colours spread over the year. Among the myriad festivals of Gujarat, none is so universally acclaimed and widely awaited every year than the Navratri festival which falls in the month of Ashvin. Navratri is often described as the world's longest dance festival. Every available public space transforms into a dance venue with young and old, men and women, couples and large groups, all dance with joy during the nine days. The garba, garbi and dandiya ras dances are all performed around a lighted garbo, symbolizing the Eternal Light of Shakti. Dandiya ras dancers perform with sticks in their hands while the garba and garbi dancers clap hands, tap feet and snap fingers. The vigorous dance movements, the pirouettes and leaps, with dancers wearing flamboyantly colourful dresses and ornaments, set the pulsating rhythm of the Navratri festivities.





People come out in huge numbers and take the occasion to dress up in colourful traditional attires. Men wear the dhoti-kurta comprising a long shirt and long flowing garment. Women wear chania-choli, the long flowing skirt with the short blouse. The chania-cholis are embellished with tiny mirrors, silk thread work, embroidery, sequins, crystals, seashells and kundan stones. Paired with elegant traditional silver jewellery adorning the ears, neck, arms, fingers and waist, the chania-choli clad Gujarati woman transforms herself to an exotic beauty goddess.

There is perhaps no better time to visit and catch the pulse of Gujarat's throbbing cultural treasures than during Navratri. The whole of Gujarat awakes to riot of colours rhythm and celebrations during Navratri. On the devotional front, the nine nights are broken into sections of three. The first triple days are for Durga, the supreme power of good that vanquishes the evil king Mahishasura. The triumph of good is also seen as a cleansing of impurities in human lives. Lakshmi, the goddess of prosperity, is assigned the second triple set of days.

The final three days are offered to Saraswati, the goddess of wisdom and arts. Devotees from every walk of life have a reason to pray during the nine days. However, the celebrations cut across religion and region and people from different communities and cultures take part in the festivities, particularly the dancing. Mouthwatering traditional delicacies are devoured during this period. Sweets like Jalebi and fried Tikki are all time favourites.

Everyone is invited to join in these great Navratri festivities which will turn out to be the longest & most enjoyable party you have ever attended.



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IATO CHAPTER CHAIRMAN MEET HELD AT SAYAJI HOTEL, INDORE

Coinciding with the 31st IATO Annual Convention, a Chapter Chairman Meet was held on 19 August, 2015 at Sayaji Hotel, Indore. In his welcome address, Subhash Goyal, President, expressed his happiness to see positive response of respective Regional Chapter Chairman/Chapter Chairman from the states. The entire state chapter remained active both updating IATO with latest developments and increasing new members from the state. Below are the highlights:

WESTERN REGION

N.S. Rathor, Regional Chapter Chairman of Western Region, said that their membership is probably the highest, nearly 140 members. He said, "For the issue of guides and related to government organize courses for language guides, IATO must coordinate with central MoT to have more guides for Mumbai. We urgently need at least 100 more guides for Mumbai as there is acute shortage. Another issue is to have good flight connectivity between Aurangabad to Mumbai via Mumbai and vice versa. Earlier a decision was taken that EC Meetings will rotate to avoid its image as Delhi centric. But till date only two such meeting took place. Maharashtra chapter will be pleased to host if the dates are confirmed. It is essential that those members, who are not coming for IATO convention, must also get an opportunity to interact with EC members."

Himanshu Agashiwala, Chairman, IATO Maharashtra Chapter, updated on the training programme conducted for the members.

Jayendrasingh Jhala, Chairman, IATO Gujarat Chapter, reiterated the need for holding EC Meeting outside Delhi. He even pleaded for some fund allocation to each Chapter Chairman to meet office as well as other miscellaneous expenditure. It is essential to make more members and Gujarat Chapter has already send proposals for new membership. He also mentioned about the short notice time received for hotels/tour operators inspection visits.

Martin Joseph, Chairman, IATO Goa Chapter, talked about the Charter issues and thanked President IATO for settling the problem in time which will help efficient running of the charters for the coming season from September 2015.

EASTERN REGION

J.K. Mohanty, Regional Chapter Chairman of Eastern Region, informed that state tourism has agreed to give Gold Sponsorship and Minister of Tourism himself will lead Odisha delegation. Mohanty informed that the airport at Bhubaneswar has been declared International since 2013, but the State was not able to attract a single International air craft. Further, there were a lot of Buddhist places of interest in Odisha and he requested for connectivity of Bhubaneswar with Varanasi and Bodh Gaya to tap this segment for Odisha. Full help will be there in such efforts. As Regional Chapter Chairman, he organized a meeting of the Chapter Chairman of the region at Hotel Swosti, Bhubaneswar and discussed how we should work as a team to boost eastern region. He also requested that IATO Secretariat must ensure that any request for membership be sent through IATO Chapter Chairman and after approval should be first informed to Regional Chapter Chairman. This was noted as a general norm for all the states. He is also working about Skill Development programme. Chapter

Chairman also talked about new membership drive and how members are associated for Ministry of Tourism approval of hotels, tour operators etc. from time to time.

Gagan Sarangi, Chairman, IATO Odisha Chapter, mentioned that after taking charge of the chapter chairmanship, he organized the first formal meeting of the IATO (Odisha Chapter) on 18th June, 2015 at Hotel Hindustan International (HHI), Bhubaneswar. All the members attended the meeting and committed to jointly work together to create a better tourism Roadmap of Odisha. He remained in close interaction with the Minister, Secretaries, Directors and other officers of the government of Odisha and apprised the concerned authorities about the various problems of the tour operators / members of IATO.

He also mentioned that he attended the first meeting of the State Tourism Promotion Council (STPC) chaired by Chief Minister, Government of Odisha wherein the suggestions for reviewing the present Particularly Vulnerable Tribal Groups (PVTG) guidelines were well accepted. Also as a Chapter chairman he had already recommended four new applications for IATO membership. This membership drive he will continue earnestly. Also, as a member of IATO he had joined Central inspection team for tour operators and Bed & Breakfast approval by Ministry of Tourism, Government of India. Although there is a long list of guides with the tourism department, most of the guides have either started their own tour operating companies or left the industry, he remarked. Therefore, at the time of requirement, there is no guide available for undertaking the guide assignment. There is urgent need for Italian, Spanish, Japanese speaking guides.

Debjit Dutta, Chairman, IATO West Bengal Chapter, mentioned that his priority is to develop synergy among the industry, organization and the members and workout a sustainable work plan focusing on membership benefits and development of tourism in the state in order to position IATO as an effective body for regional issues. It was an honor to present 'The Sweetest Part of India' at the 'India-China Economic and Tourism Cooperation Forum' during 10th China South Asia Business Forum. He also talked about Experience Bengal Evening with Mihin Lanka held on 17th June 2015. Mihin Lanka - Sri Lanka's national low-cost carrier has introduced its operations to Kolkata on 17th June 2015 with direct flight from Colombo. This connection is certainly going to open up new business opportunities for West Bengal and the region in terms of Inbound Tourism. A group of 18 front-ranking Outbound Tour Operators and Travel Agents from Sri Lanka were invited to Kolkata for FAM Trip by Mihin Lanka on their inaugural flight to the city of joy. IATO West Bengal Chapter grabbed this opportunity to organize an 'Experience Bengal Evening' in association with West Bengal Tourism to welcome the delegates from Sri Lanka and along with Destination Presentation and Networking Dinner. More than 100 industry representative and IATO Chapter Members have attended the event to explore the new business opportunities. Special thanks to the entire team of West Bengal Tourism & WBTDc for all their support and hard work for this event.

Deepak Gupta, Chairman, IATO Sikkim and North Bengal Chapter, thanked EC for honoring him with the job of Chapter Chairman and said that he will do his best to nurture this region in the interest of IATO members.

Ashish Phookan, Chairman, IATO North East States, sent his points, mentioning that the members do not get any other benefit, except from using the IATO Logo and attending IATO Convention once a year. Regional Chapter Chairman in consultation with state tourism minister has arranged a FAM Tours of Odisha for North East members next year to start with. Also if IATO take a place at Guwahati International Airport, this can be managed by in Guwahati members and thus they can help tourists at the airport.

SOUTHERN REGION

E.M. Najeed, Chairman, IATO Southern Region, said, "Nothing happens without IATO chapter being associated in Kerala, whether policy matter, inspections (at all level-central and state, House boat, Ayurvedic centers." Even in Human Resource Development programmes, IATO extended faculty assistance. There is a confederation of travel industry where he stands as the chairman of this body & try to push IATO objectives. He also emphasized that all new cases for membership should be moved through IATO chapter chairman and after IATO approval; this should be in forward to him first. He would like to convey the approval to each new member. He also talked about special fund should be earmarked for undertaking promotional activities.

S. Mahalingaiah, Chairman, IATO Karnataka Chapter, explained about PATA Travel Mart taking place in Bengaluru and agreed to take up responsibility of handling Pre/Post Self Paying Tours. It was also agreed that selected operator can join in operation once we know total number of delegates opting for these tours. He informed that Chapter members joined hand with Classification committee and approved nearly 15 hotels during 2014-15.

Pandian K., Chairman, IATO Tamil Nadu, Andaman & Nicobar and Puducherry Chapter said that State government also has given recognition to IATO's presence. He also mentioned that the chapter is associated in all policy matters and he is member in the tourism development council. Commissioner of Tourism has envisaged having IATO Convention in Tamil Nadu for 2016. For Tamil Nadu, Road Taxes are the main issue and in the Southern State Tourism council the Road Tax issues were discussed.

K. Ranga Reddy, Chairman, IATO Andhra Pradesh and Telangana Chapter, talked about the IATO involvement in various promotional activities and he has now been included in the Tourism Advisory Committee by Chief Minister and he will be joining the meeting in Tirupathi. He also observed that star hotels tend to forget IATO once the hotel gets classified. Similarly there is shortage of guides. He said, he can talk about hosting IATO FAM Tour in Andhra Pradesh to AP Tourism if advance notice is received.

NORTHERN REGION

Sunil C. Gupta, Chairman, IATO Northern Region, mentioned that India's main attraction is located in Agra but in spite of so much of investment the position remains the same, however a separate ticket sales counter with air conditioned seating facilities has been opened for foreign tourists. New development has come up where Ministry of Tourism approved regional guides are not allowed for guiding. He has given a big boost for new membership to IATO from his state. IATO chapter also plays important role in hotel inspections, tour agency inspections and IATO is associated in all promotional activities initiated by Uttar Pradesh Tourism.

Prateek Hira, Chairman IATO Uttar Pradesh and Uttarakhand Chapter, mentioned about the distances involved for travel between the states in his jurisdiction especially for Hotel inspections/tour operators inspections. If IATO can request Ministry of Tourism to give at least 10/15 days advance notice for better coordination with members, he said. He also pleaded for reimbursement of travel costs as from Lucknow to go to Bihar or Jharkhand, it is very cost prohibitive and requested for Chapter Chairman's presence during 5-star hotel inspections.

Bhim Singh, Chairman, IATO Rajasthan Chapter, talked about the Tourism Advisory Committee wherein he was an active member. Department of Tourism, Govt. of Rajasthan will be releasing a New Tourism Policy 2015 and the suggestions have been asked from the travel trade and other concern organizations. A meeting was held on 20th July, 2015 under the Chairmanship of the Principal Secretary Tourism, Govt. of Rajasthan to give suggestions in the formation of the New Tourism Policy 2015. As Chapter Chairman IATO, he represented IATO in the meeting and gave suggestions to be incorporated in the New Tourism Policy 2015. The Govt. of Rajasthan was charging Special Road Tax of Rs. 27000/- per month on 35-seater Luxury Coach with All India Permit. This matter was taken up and also represented the same in the Pre-Budget Meeting for 2015-2016 chaired by Vasundhara Raje, Chief Minister of Rajasthan to reduce this tax on transport. He informed to EC that it was agreed and the government formed a Rajasthan Tourism Unit Policy 2015. The Govt. of Rajasthan considered our request and issued their Notification No. F 6 (266) / Pari / Tax / Hqrs / 2006 / 8366-79 dated 15.05.2015 has given a 50% rebate on Special Road Tax on the air-conditioned passenger vehicles, except on sleeper coach, having seating capacity more than 12 including driver for three years with the terms & conditioned in the Rajasthan Tourism Unit Policy 2015. This notification was put on effect from 01.05.2015 and shall remain in force up to 30.04.2018.

Gopal Rai, Chairman, IATO Madhya Pradesh Chapter, had earlier talked about the need for additional coaches for Tiger Viewing as the present number is very restrictive. Tiger Tourism is very important segment of Madhya Pradesh tourist's attractions.

Manmeet Singh, Chairman, IATO Punjab Chapter, told about the various active PR activities initiated by him. The Punjab FAM Tour was a big success. He involved in various inspections for hotels/Tour Operators as per notices received from IATO Secretariat time to time. He also talked about the problem of tour Operators of Punjab who are linked with Tour Operators who send manpower overseas. This is really a big problem for inbound tour operators, he mentioned.

IATO Active Members Meet held at The Ashok, New Delhi

IATO organized its Active Members Meet on 16 September 2015 at The Ashok, New Delhi. This was an exclusive active members meeting where issues affecting the tour operators' business were discussed. The main agenda of the meeting was about handling of FAM Tours of the Ministry of Tourism, Govt. of India and deficiencies that have been reported by the Ministry in handling the FAM Tours by our members. Revision in guide fee, dual tariff by RTDC on luxury trains, roadshows and other points were also discussed.

IATO PRESENTS ITS ANNUAL REPORT 2014-15 AT THE AGM

Indian Association of Tour Operators (IATO) held its Annual General Meeting (AGM) on 1st October 2015 at The Imperial Hotel, New Delhi. The Meeting held in the presence of IATO Office Bearers was attended by all Active and Allied members. It is an annual event that is held every year to inform the members of past and future activities. It is also an opportunity for the members to receive copy of the company's accounts as well as reviewing fiscal information for the past year and the directions the business will take in the future.

Pronab Sarkar, Secretary, IATO, briefed about the journey, ventures, achievements, participations and initiatives that IATO has taken via an Annual Report, whereas Amaresh Tiwari, Treasurer, IATO, presented the balance sheet. IATO also announced the appointment of Auditor for the Financial Year 2015-16. Sarab Jit Singh, Senior VP, IATO, raised the vote of thanks. The meeting was followed by lunch hosted by IATO.

Record achievements made by IATO were also highlighted at the AGM as under:-

- Electronic-Tourist Visa (e-TV) made a reality on 27th November 2014, for which we had been pleading for over two decades. Over 1200 members were present and IATO hosted the event.
- Ministry of Tourism (MoT) website www.incredibleindia.org linked with IATO website for lead generation and queries.
- IATO was especially given the responsibility to handle all MoT sponsored hospitality guests; tour operators, media members, TV teams, decision makers from overseas. IATO members handled over 100 MoT sponsored FAM Tours.
- IATO successfully arranged 5 FAM tours for members for Himachal Pradesh, Uttarakhand, Jammu & Kashmir, Punjab and Madhya Pradesh.
- IATO restructured all sub-committees to ensure greater participation of members and better delivery.
- IATO website www.iato.in revamped with all relevant Government circulars, Notifications, Guidelines for easy reference of members.

- Marketing Development Assistance Scheme of the MoT, Govt. of India got revised as per IATO recommendations covering accommodation also.
- Code of Conduct for Best Practices was circulated earlier and now has been made mandatory for members for renewal of Membership and to obtain MoT approval.
- Enhanced roadshows and organized six roadshows covering 18 cities in collaboration with the MoT. We had ensured that these are professionally organized by having professional PR Agency (specially for language speaking markets)
- Inviting International Associations to hold their board meetings in India. USTOA was hosted by IATO with MoT's support. We had DRV from Germany in September 2015. We want even ABTA, COTAL and such trade bodies from overseas for such interaction meeting in India.
- Training Programme for IATO members continued regularly and over 6 such training programmes were conducted.
- IATO 31st Annual Convention was successfully completed in Indore with largest ever attendance and members liked the strong content of the Business Sessions, learned Speakers, Social evenings and Post Convention Tours.
- First ever Global Travel Mart (GET India) on Service Sector under the aegis of Ministry of Commerce and Ministry of Tourism, Govt. of India was organized from 23-25 April, 2015 at Pragati Maidan and IATO handled the physical arrangements of the guests and played important role in overall coordination of the event.
- IATO made useful contribution in MoT's New Tourism Policy, Clean India Campaign, new initiatives of PRASAD and Swadesh Darshan, Skill Development Programme 'Hunar Se Rozgar Tak', Cruise Policy revision of guidelines for classification of Hotel, bilateral meets with foreign delegations and all such areas where IATO was duly considered as THINKTANK for tourism development plan.
- IATO contributed to MoT on study of

taxes/GST levied on tourism sector vis-à-vis Export sector and compared to neighboring countries.

• IATO gave its valuable inputs for finalizing the National Tourism Policy Guidelines to the MoT, Govt. of India which was recently announced on 27th September 2015 at the function held at The Samrat Hotel on World Tourism Day.

• IATO made focused approach to Ministry of Finance, Ministry of Civil Aviation and other concerned ministries which made impact on government decision process.

□ Availability of CENVAT Credit on Service Tax changed on Services provided in a tour package as well as on the overall tour package

□ Increase in benefit under SFIS Scheme

□ Reduction in Value Added Tax (VAT) on Air Turbine Fuel

□ Reduction in Monument Entry Fee for foreign tourists

□ Harmonization of State entry/Road Tax for commercial vehicles

□ Infrastructure (Air/Rail connectivity/stay facilities and issues of important places like Buddhist Circuit etc.

□ Getting 25kg baggage allowance on India for domestic sectors

• IATO successfully pleaded for Liberalized Charter Policy specially reduction in airport landing charges which helped Goa to get Charters back.

• IATO continued with its CSR Activities during the Nepal earthquake as also flood in Jammu & Kashmir which strengthen our friendship in tourism fraternity.

• IATO made its presence felt in the successful running of the Buddhist Conclave organized by MoT in Bodhgaya, Sarnath and Varanasi.

• IATO's faculty assistance in IITTM courses for 24 hrs. Helpline has been recognized by MoT.

• IATO's new look Newsletter became an instrument for maintaining link with our membership and developing PR with trade bodies, government Ministries.

AIR INDIA REINTRODUCES ITS 'DISCOVER INDIA SCHEME'

Also extends benefits of eSuperSaver scheme to March 2016

National carrier Air India has reintroduced its 'Discover India Scheme' with effect from 29th September 2015. The salient features of the scheme are as under:

- 7 days validity of 5-coupons: INR 32500 plus applicable taxes, fees and surcharges depending upon the sectors
- 15 days validity of 10 coupons: INR 60000 plus applicable taxes, fees and surcharges depending upon the sectors

- Sale: From Air India offices in India and abroad
- Pankaj Kumar, Executive Director- Sales & Marketing, Air India, is confident that foreign and Indian tourists will find this scheme attractive as well as convenient and the scheme will contribute towards promotion of tourism in India.
- Air India has also extended the benefits of its



coupon-based eSuperSaver scheme till March next year. The airline had in August 2014 announced a promotional single-user scheme for business class flyers on its select domestic sectors.

The scheme is available in two variants- a 4-coupon booklet of Rs. 44,000 for sectors up to 750 km and a 4-coupon booklet of Rs. 88,000 for all sectors beyond 750 km.

IATO REQUESTS ASI TO DEFER THE INCREASE IN ENTRY FEE FOR MONUMENTS

Archaeological Survey of India (ASI) has proposed to increase the entry fee for the foreign tourists for all the ASI monuments. As per the notification, it is proposed that all monuments under Category A, where the entrance ticket is Rs. 250 per person would be increased to Rs. 750 and for monuments under Category B, where the entry fees is Rs. 100, would be increased to Rs. 300 per person.

IATO has taken up the matter with Minister for Tourism and Culture and Secretary Tourism, Secretary Culture, DG, ASI and PMO. Subhash Goyal, President, IATO, in a letter to Dr. Mahesh Sharma, Minister of State for Tourism (IC), Culture (IC) and Civil Aviation, Government of India, said that this increase will be a deterrent for sustainable growth of tourism.

He requested that this increase should be deferred at least till 31st March 2017. "Thereafter, in September 2016, ASI, MoT and IATO should decide about this increase, which should not be more than 50% of the present rates rounded off to nearest Rs. 50 or Rs. 100. Then on 1st October 2016, a notification should be issued by ASI on the revised rates and effective from 1st April 2017," he said.

FTAs register a growth of 6.1% in September 2015 over the same period in 2014

The following are the important highlights regarding Foreign Tourist Arrivals (FTAs) and Foreign Exchange Earnings (FEEs) from tourism during the month of September 2015.

Foreign Tourist Arrivals (FTAs):

FTAs during the month of September 2015 were 5.40 lakh as compared to FTAs of 5.09 lakh during the month of September 2014. There has been a growth of 6.1% in September 2015 over September 2014. FTAs during the period January- September 2015 were 56.08 lakh showing a growth of 4.6% over January-September 2014.

Foreign Exchange Earnings (FEEs):

FEEs during the month of September 2015 were Rs. 9,512 crore as compared to Rs. 9,057 crore in September 2014. The growth rate in FEEs in rupee terms during September 2015 over September 2014 was growth of 5.0%. FEEs from tourism in rupee terms in January-September 2015 were Rs. 91,737 crore showing a growth of 3.2% over the same period during 2014. FEEs in US\$ terms during the month of September 2015 were US\$ 1.436 billion. FEEs from tourism in US\$ terms during January-September 2015 were US\$ 14.453 billion.

Source: Ministry of Tourism, Government of India

More than 2 lakh tourists arrived on e-Tourist Visa during Jan-Sept 2015

Government of India launched Tourist Visa on Arrival (TVoA) enabled by Electronic Travel Authorization (ETA), presently known as e-Tourist Visa (e-TV) scheme, on 27th November 2014 for 43 countries. At present e-Tourist Visa facility is available for citizens of 113 countries arriving at 16 Airports in India. The following are the important highlights of e-Tourist Visa during September, 2015:

- During the month of September, 2015 a total of 31,729 tourist arrived on e-TV as compared to 2,170 during the month of September, 2014 registering a growth of 1362.2%.
- During January-September, 2015 a total of 2,01,705 tourist arrived on e-TV as compared to 19,290 during January-September, 2014 registering a growth of 945.6%. This high growth may be attributed to introduction of e-TV for 113 countries as against coverage of earlier TVoA scheme for 12

countries.

- The percentage shares of top 10 source countries availing e-TV facility during September, 2015 were as follows: USA (18.71%), UK (9.24%), Australia (8.50%), Germany (7.22%), China (6.36%), France (5.22%), Canada (4.54%), Israel (3.61%), Japan (2.83%), and Mexico (2.66%).
- The percentage shares of different ports in tourist arrivals on e-TV during September, 2015 were as follows: New Delhi Airport (50.69%), Mumbai Airport (20.70%), Bengaluru Airport (7.44%), Chennai Airport (7.18%), Kochi Airport (3.53%), Kolkata Airport (2.93%), Hyderabad Airport (2.74%), Goa Airport (1.71%), Trivandrum Airport (1.30%), Ahmedabad Airport (0.72%), Amritsar Airport (0.43%), Tiruchinapalli Airport (0.33%), Jaipur Airport (0.27%), Varanasi Airport (0.01%) and Gaya Airport (0.01%).

Ministry of Tourism celebrates World Tourism Day

Arun Jaitley lays foundation stone of Pt. Deen Dayal Upadhyay Paryatan Bhawan

Arun Jaitley, Union Minister for Finance, Corporate Affairs and Information & Broadcasting, laid the foundation stone of the new Office Complex of the Ministry of Tourism 'Pt. Deen Dayal Upadhyay Paryatan Bhawan' at Mandir Marg in New Delhi on the occasion of World Tourism Day on 27th September, 2015. The foundation stone was laid in the presence of the Dr. Mahesh Sharma, Union Minister of State for Tourism (IC), Culture (IC) and Civil Aviation and Meenakshi Lekhi, Member of Parliament.

Pt. Deen Dayal Upadhyay Paryatan Bhawan is a project of Ministry of Tourism for multi-level car parking cum new office complex. The new building will be structure of G+3 storeys plus 2 basements with stack car parking with area of 23,000 sq. meter. Estimated cost for the project is Rs. 150 crore. The building is planned to be a state of the art landmark on conservation of greens to reduce adverse effects of pollution. The building has been designed as an aesthetic blend of modern and traditional architecture and is access friendly to differently-abled persons.



AGREEMENT BETWEEN IATO AND TGFI

Indian Association of Tour Operators (IATO) and Tourists Guide Federation of India (TGFI) signed an agreement for the Guide Fee w.e.f. 01 December 2015 to 30 September 2017. The agreement was signed between Pronab Sarkar, Secretary, IATO and Narendra Singh Rathore, President, TGFI on 12th October 2015.

Particulars	Fee from 01 December 2015 to 30 September 2016	Fee from 01 October 2016 to 30 September 2017
1. GUIDE FEE		
1 - 5 Persons		
a) Half Day	1190	1368
b) Full Day	1508	1734
6 - 14 Persons		
a) Half Day	1508	1734
b) Full Day	1944	2236
15 - 40 Persons		
a) Half Day	2000	2300
b) Full Day	2619	3012
From 41 Pax onward in a group, services of two guides should be used or only half day extra guide fee to be paid		
2. LANGUAGE ALLOWANCE		
1 - 14 Persons		
a) Half Day	476	547
b) Full Day	635	730
15 Persons Onwards		
a) Half Day	515	592
b) Full Day	794	913
3. OUTSTATION EXCURSION ALLOWANCE		
(Applicable only when the minimum distance covered is beyond 100 kms. per day and involves no overnight stay)	1032	1187
4. OUTSTATION ALLOWANCE		
• For outstation guiding, escorting, accompanying irrespective of size per night, when a travel agent/tour operator/excursion agent does not provide hotel accommodation and meals	2857	3286
• For outstation guiding, escorting, accompanying of groups irrespective of size per night, when a travel agent/tour operator/excursion agent provide hotel accommodation and meals and bear such expenses	952	1095
• When on escorting assignment, if the duty exceeds 12 continuous hours additional allowance to be paid	794	913
5. CONVEYANCE ALLOWANCE		
• To report for assignment in metro cities (covering Delhi, Mumbai, Kolkata, Chennai before 0730 hours or finishing after 2030 hours	476	547
• Other Cities	198	228
6. EXTRA ALLOWANCE		
For Delhi sightseeing whether Half Day of Full Day	238	274
7. CONVEYANCE ALLOWANCE		
To report or to return Fatehpur Sikri and Sikandra- Ex Agra, but to be paid only once either for going or for coming	159	183

Particulars	Fee from 01 December 2015 to 30 September 2016	Fee from 01 October 2016 to 30 September 2017
8. All other allowance like lunch, overtime, transport etc. will not be payable and will be covered in the above fees		
9. The following excursions would be paid as full day		
• Elephanta caves excursion		
• Excursion to Fatehpur Sikri		
• Excursion to Bharatpur		
• Excursion to Fatehpur Sikri and Bharatpur		
• Excursion to Mahabalipuram, Kanchipuram from Chennai		
• Excursion from Trivandrum to Kanyakumari		
• Excursion to Daultabad (or) Ellora		
10. For the following excursion tours (vice-a-versa), which exceed 8 hours, an extra allowance would be paid in addition to all the above fee and allowances.	635	730
• Hyderabad - Warrangal - Palampet and back		
• Chennai- Kanchipuram - Mahabalipuram and back		
• Chennai - Tirupati/Thirumala and back		
• Chennai - Pondicherry and back		
• Chennai - Gingy Fort and back		
• Madurai - Tanjore - Trichy drop and back		
• Trivandrum - Kanyakumari and back		
• Kochi - Alleppey - Kottayam and back		
• Bangalore - Mysore, Brindavan Garden and back		
• Bangalore - Belur- Halebid and back		
• Mumbai – Karla, Bhaja, Bedsa and back		
• Aurangabad - Ajanta Caves and Ellora		
• Kolkata to Shantiniketan and back		
• Kolkata to Bishnupur and back		
• Ranakpur and Kumbhalgarh - Ex Udaipur		
• Same Day Trip to Agra (Delhi-Agra-Delhi)		
• Chennai City Sightseeing + Kanchipuram		
• Chennai City Sightseeing + Mahabalipuram		
• Jaipur - Ajmer – Pushkar		
• Varanasi - Kushinagar – Varanasi		
• Varanasi - Bodh Gaya - Varanasi		
11. Wherever language or outstation or overnight allowance are applicable, the same will be over and above the guide fee that would be applicable		
12. Suitable imprest amount (covering the case outgoes on tour) May be given to the guides before the commencement of their assignment with the mutual understanding		
13. Usage of Guides shall be as per the laid policies of the Ministry of Tourism, Govt. of India		
14. Following Tours in Mumbai would be considered as full day		
• Heritage Walks in the Fort Enclave		
• Visit to Banganga, Khotachiwadi		
• City tours starting from hotels situated in the suburbs		
• A transport allowance of Rs. 120/- should also be considered to reach these hotels	159	183
• Local sightseeing tours that exceed beyond 8 hours, the extra hours should be calculated as a half day tour		
• Bhuleshwar and Mumbadevi		
15. Special allowance for Aarti on Ghats in Banaras		
• Morning Aarti	238	274
• Evening Aarti	317	365
16. The fee and allowance agreed above between IATO and TGFI are to be paid in full and are not negotiable. There will be no extra charges in addition to the above for escorting groups.		

NEW MEMBERSHIP APPROVED W.E.F 16TH SEPTEMBER, 2015

ACTIVE

1. Western India Nature Tours Pvt. Ltd.

Bhagwan Singh Nathawat, Director
Narendra Singh, Director
Nagendra Singh, Director
Tel: 0141- 220509
Email: winjpr@hotmail.com

2. JFK Flyers Pvt. Ltd.

Suneel Kumar, Mihir Jha
Tel: 011-41637930, 41637931
Email: info@jfkflyers.com

3. S.A. Southend Travels Pvt. Ltd.

Anurag Agarwal, Director
Tel: 011-66624545
Fax: 011-26933815
Email: sasouthend@gmail.com

ACTIVE (Change of Status)

1. Discover Culture India

Sheikh Ajaz, Sheikh Abdul Ahad
Tel: 0194-2487055
Email: discoverculturesxr@gmail.com

2. Periplus Travel Pvt. Ltd.

Ravindra Kumar, Director
Tel: 011-26122514
Email: ravi@periplustravel.com

ALLIED

1. Interlink Travel & Tours Pvt. Ltd.

Smarajit Banerjee, Business Head
Tel: 033-22263545-617
Email: info@interlinktravels.com

2. Himalayan Travels

Aditya Bothra, Partner
Tel: 0353-2643381
Email: admin@planmyvacation.in

3. Royal World Tours Pvt. Ltd.

Vishakha Kulkarni, Director
Charles Martin, Director
Tel: 022- 24133044, 24179990
Email: vishakha@royalworldtours.in

4. Elephanta Tours

Siddhant S. Padte, Proprietor
Tel: 022-60607026-27
Email: siddhant@elephantatours.com

5. Meandering Vacations Pvt. Ltd.

Amita Manoj Nair, Director
Deepali Shivadatta Wagle, Director
Tel: 022-41283838, 28334955-66
Email: shivwagle@meanderingvacations.com

6. Candid India

Deepika Chowdhry, Founder CEO
Tel: 011-41006608
Email: deepika@candidindia.com

7. Virat Tours

Manik Kumar, Proprietor
Tel: 011-47817703
Email: manik@virattours.com

8. Zostel Hospitality Pvt. Ltd.

Abhishek Shivhare

Rishikesh Ranjan
Tel: 011-23540456

Email: paawan@zorooms.com

9. Rajasthan Fort & Palace

Vanita Bhatnagar, DOSM
Siddharth Yadav, VP
Tel: 0141-5199600

Email: vanita@suryagarh.com,
siddharth@suryagarh.com

10. Comfort Connections Pvt. Ltd.

Pooja Sharma, Director
Shahi Kanta Sharma, Director
Tel: 011-49052512-511
Email: info@waytoindia.com

11. Le Tours to India Pvt. Ltd.

Omesh Raina, Director
Rishi Pratap Singh, Director
Tel: 011-43513585, 43513586
Email: info@letourstoindia.com

12. The Lemon Tree Hotels Ltd.

Natasha Yashpal, AVP & National Head
Tel: 011-46050101
Email: sales1.ttdl@lemontreehotels.com

13. Shiv Tours & Travel Services

Anil Shinde, Proprietor
Tel: 020- 30636738- 30691592, 27420117
Email: shivttservices@gmail.com

14. Plaisir Hospitality Services

Anju D. Chauhan, Proprietor
Tel: 022-65858580
Email: sales@plaisirhospitality.com

15. Anuga Travel and Tours

Sanjay Kumar, Managing Director
Vijender Kumar, Director
Tel: 011-43100100
Email: sanjay@anugaholidays.com

16. Loyal Tours and Travel Pvt. Ltd.

Ashok Singh, Director
Tel: 011-44994499
Email: ashok@loyaltours.in

17. Jaysen Holidays

Jayasen Dash, Managing Director
Tel: 0675-224583
Email: travelpack@gmail.com

18. Hotel Surya Palace

Piyush D.Shah, Managing Director
Tel: 0265- 6603300
Email: piyush@suryapalace.com

19. Landscape Holidays (I) Pvt. Ltd.

Sovendra Moharana, Director
Babina Dash, Director
Tel: 0674- 2544244
Email: landscapeholidays@hotmail.com

20. Alps Leisure Holidays Pvt. Ltd.

Alpesh Gandhi, Managing Director
Jignesh Patel, Director
Tel: 0265-2411743, 2411976

Email: md@alpsleisureholidays.com

21. Evoque Hotel Marketing

Gita Chaudhry, Partner
Pradeep Ramachandran, Partner
Tel: 011-41667796

Email: gita@evoquemarketing.com

22. Express Hotels Pvt. Ltd.

Nirav V. Gandhi, Director
Tel: 0265-3055000
Email: director.ehpl@expressworld.com

23. Lavidat Travel

Srihati Singhal, Proprietor
Tel: 011-65028130
Email: srishati@lavidatravels.com

24. TL Hospitality (I) Pvt. Ltd.

Pawan Kumar Dubey, Director
Tel: 022-42600000
Email: pawan@travellounge.in

25. ARV Holidays Pvt. Ltd.

Arun Sharma, Director
Shivarani Sinha, Director
Tel: 011-46012385
Email: arun@arvholidays.com

26. Soulacia Hotel & Resort

Anurag Bhatnagar, Director
Parag Bhatnagar, Director
Tel: 011- 41859666, 26162328

Email: info@soulacia.com

27. Andamans Onn Wheels

Rakesh Kumar Singh, Proprietor
Tel: 9434282475
Email: rkssmr@gmail.com

28. Duke Kashmir Travels

Rayis Ahmad Zargar, Proprietor
Tel: 0194- 2450607
Email: info@dukekashmirtravels.com

29. Apple Tours Pvt. Ltd.

Satish Poonia, Director
Rajat Saxena, Director
Tel: 0141-2225550, 2225551

Email: india@appletours.in

30. Tour De Andaman

Ratnam, Proprietor
Tel: 03192- 242744
Email: tourdeandamans@gmail.com

31. Royal Carriage & Charters

Uday Bhasker, Proprietor
Tel: 03192-251333
Email: udayb@gmail.com

32. Andaman Fiesta

A. P. Abdul Majeed, Proprietor
Tel: 03192-244200, 244653
Email: abdulm@andamanfiesta.com

33. Andaman Escapades Pvt. Ltd.

Mohammed Sajid, Director
V.K. Zubaida Siddiqui, Director
Tel: 03192-211234

Email: andaman.escapades@gmail.com

34. Andaman Island and Travels

Ajay Kumar, Managing Director
Tel: 03192-236649, 235670
Email: contact@andamanisland.in

35. Emma Horne Travel

Emma Rose Horne, Proprietor
Tel: 011-6400 0546, 6400 0547
Email: info@emmahornetravel.com
Web: www.emmahornetravel.com

36. Guru Nanak Khalsa College

Dr. Puspinder Kaur, Principal
Dr. Sonia Wadhawan, HOD Tourism
Department
Tel: 0184-2252873

Email: dr.soniawadhawan@rediffmail.com

37. Agra Travel Service & Tours

Rachna Singh, Proprietor
Tel: 0562-4031575, 2481229
Email: agrats@bsnl.in

38. Nutan Travels

Kinjal Patel, Proprietor
Tel: 079-26562324-22
Email: kinjal@nutantravels.com

39. Rajputana Holiday Tours

Bhawani Singh Rathore, Proprietor
Tel: 0291-2511207
Email: rajputanajodhpur@gmail.com

40. Jasmine Travels Pvt. Ltd.

Aakash Gupta, Director
Tel: 011-41764050-52
Email: aakash@jasminetravels.com

41. Chime Tours Pvt. Ltd.

Vineet Batra, Aneesh Mahajan
Tel: 0124-4217800
Email: vineet@chime.travel

42. Khuibo Tours and Travel

Nongmaithem Nirvaran, Proprietor
Tel: 0385-2444723
Email: khuibotours@gmail.com

43. Pioneer Journeys Pvt. Ltd.

Anil Kumar Sharma, CEO
Tel: 0141-2400061
Email: pioneerjourneys6@gmail.com

44. Tiwari Tours

Hariom Singh, Proprietor
Tel: 0120-2653089
Email: info@tiwaritours.com

45. Avatar India Holidays LLP

Arunima Kundu, Director Marketing
Tel: 0124-6561234
Email: avatar@avatarholidays.in

46. Travel Ghar

Aoop Singh, Director
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Email: travelghar@gmail.com

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