# Update on IATO Activities

#### Thursday,16<sup>th</sup> September to Thursday, 30<sup>th</sup> September 2021)

#### Dear Members,

Greetings !

Please find appended relevant activities of our association for the period (Thursday, 16<sup>th</sup> September to Thursday, 30<sup>th</sup> September 2021)

Segments covered are

- 1. Communication / Letters that addressed key issues
- 2. Webinars/ Panel Discussions/Circulars/Meetings/Chapter news
- 3. Media Coverage
- 4. Chapter News

Request your feedback to further the content of our weekly report.

# 1. Communication / Letters that addressed key issues

Segment 1 update sequence by date:17,18,20,21,27,30 September

### Friday, 17<sup>th</sup> September

IATO requested Dr. Abhay Sinha, Director General, Service Export Promotion Council to extend SEPC membership till 31<sup>st</sup> December 2021 for the financial year 2020-21

IATO thanked SEPC for all the support with regard to SEIS for the year 2019-20 and that no sooner SEIS for the year 2019-20 is received, its members would pay the membership fee for the year 2021-22.

IATO made the aforesaid request keeping in view the financial hardship the tour operators were facing.

A copy of the letter was marked to **A**. Chairman and **B**. Member -Central Governing Council, Service Export Promotion Council

# Saturday, 18<sup>th</sup> September

 IATO requested Shri Hareet Shukla, IAS, Secretary (Tourism, Devasthanam Management, Civil Aviation & Pilgrimage) Gujarat for an audience to discuss about 36<sup>th</sup> IATO Annual Convention in Gujarat

The 36<sup>th</sup> IATO Annual Convention was scheduled to be held in Ahmedabad from 17<sup>th</sup> to 20<sup>th</sup> September 2020 but could not take place due to Covid -19 pandemic. It was agreed by Gujarat Tourism on our request to postpone the convention to 2021 subject to prevailing favourable conditions and SOPs in place by the Centre and Gujarat Government.

With the conditions seems to be improving throughout the country and relaxations being made by the state government, IATO requested Gujarat Tourism to hold IATO convention in Ahmedabad from 16-19 December 2021 as IATO hoped that by that time 100 percent tourism professionals will be vaccinated with both the doses.

A Copy of the letter was marked to **A**. Managing Director & Commissioner of Tourism, **B**. Manager Commercial – Government of Gujarat and **C**. Chairman IATO Gujarat Chapter

#### Monday,20<sup>th</sup> September

IATO invited Shri Bimal Bora Hon'ble Minister for Tourism, Sports & Youth Welfare, Cultural Affairs & Power Government of Assam for its Northeast Chapter meet on 26th of September, 2021

The Meet was organized to interact with IATO Members of North East Region and the tourism fraternity of Assam. The venue was the Cruise Vessel MV Charaidew II at her mooring at the Pandu Port, Guwahati, within the IWAI Complex.

<u>A separate letter of invitation was also sent to Shri Paban Kumar</u> <u>Borthakur</u>, Addl Chief Secretary, Transformation & Dev, Cultural Affairs and Tourism Deptts., Government of Assam

#### <u>Tuesday, 21<sup>st</sup> September</u>

- IATO wrote to Mr. Sanjay Singh, Dy. Director General, Ministry of Tourism on the issues to be taken up by the Ministry of Tourism with the concerned authorities.
  - 1. Removal of cascading effect of GST on Tourism Industry by charging GST on Deemed Value: IATO recommended:

To remove the cascading effect of GST on tour operators, it was requested that GST on tour operators be charged on deemed value. As in the case of Air Travel Agents, a deemed value of 10% of gross billing of the tour operator may be considered as the taxable value on deemed basis. This will allow the service to be taxed at 18% on 10% mark-up, which means effective rate of GST on the total package cost will work out to 1.8% of gross billing of the tour operator to his client with no ITC. It was submitted that the present rate of 5% GST on the gross billing was tax on tax creating cascading effect and in any case it did not represent taxation on value addition which was the backbone of GST system.

#### 2. Request to withdraw Levy of Tax Collection at Source (TCS) on sale of overseas tour program package from 01.10.2020 for foreign tourists. IATO recommended that:

The new provisions of TCS exemption should not be made applicable to persons / companies who are non-resident foreign citizens/tourists/foreign tour operators located outside India for purchasing tour packages through an Indian tour operators for outside India specified clearly. The threshold limit of Rs.7 lacs for non-applicability of TCS may be made applicable for Indian Tour Operators as well as for authorized dealers even in the case of purchase/remittance of money for overseas tour package for Indian Tourists traveling abroad.

### Monday,27<sup>th</sup> September

> IATO wrote to Mr. Amit Yadav, Director General of Foreign Trade, & Additional Secretary, Ministry of Commerce regarding the release of SEIS for the tour operators for the financial year 2019-20

IATO expressed its gratitude for announcing release of SEIS for the financial year 2019-20 for the service providers including tour operators.

IATO appealed that SEIS *(a)* of 7% was being given to the tour operators in previous years and this should not be changed now after the funds have already been spent by the tour operators on marketing, promotions and discounts to generate future business.

IATO urged that to kindly retain SEIS to 7 percent and remove capping of Rs. 5 crores at least for the tourism industry as tour operators were in dire need of financial resources. Funds to be received through SEIS scrips were very important for IATO members, which would help them to spend and restart/revive their business.

## Wednesday, 29<sup>th</sup> September

IATO requested Mr. Amit Yadav, DGFT and Additional Secretary, Ministry of Commerce, Govt. of India for Clarification w.r.t. DGFT Notification No. 29/2015-20 dated 23.09.2021-Changes in the Service Exports from India Scheme (SEIS) for services rendered during the F.Y. 2019-20 by the Tour Operators

It was notified that the facility to claim benefits under SEIS on payments in Indian Rupees shall not be available for services rendered in the FY 2019-20

This created utter confusion amongst IATO members' / tour operators and needed clarification.

## Thursday, 30<sup>th</sup> September

IATO requested Mrs. Rupinder Brar, Additional Director General, Ministry of Tourism for Extension to the validity of MoT recognition for the tour operators till 31<sup>st</sup> March 2022 in the wake of Covid 19 pandemic

IATO sought the extension based on the Ministry of Tourism, Govt. of India (HRACC Division) Office Memorandum dated 27<sup>th</sup> September 2021 wherein extension of the validity of hotel projects orders and classification/reclassification orders of hotels and other accommodation units such as motels, apartment hotels, IIB&B/homestay units, Convention Centres, Guest houses, timeshare resorts, standalone air catering units, standalone restaurants, etc. was extended till 31<sup>st</sup> March 2022.

Since there was no business, balance sheet, foreign exchange requirement and other documents of financial year 2019-20 may kindly be considered for granting extension.

A Copy of the letter was marked to **A.** Director (TT) and **B**. Asst. Director General, Ministry of Tourism,

IATO requested Mr. Maneck Davar, Chairman, Service Export Promotion Council for Clarification w.r.t. DGFT Notification No. 29/2015-20 dated 23.09.2021-Changes in the Service Exports from India Scheme (SEIS) for services rendered during the F.Y. 2019-20 by the Tour Operators

It was notified that the facility to claim benefits under SEIS on payments in Indian Rupees shall not be available for services rendered in the FY 2019-20

This created utter confusion amongst IATO members' / tour operators and needed clarification.

A Copy of the letter was marked to A. Director General, SEPC and B. Member- CGC, SEPC

# **2.** Webinars/ Panel

# **Discussions/Circulars/Meetings**

#### Segment 2 update sequence by date:16,20,22,23, 24,27,29 30 September

# Thursday, 16<sup>th</sup> September

India Cruise Summit was held on Thursday, the 16 Sep 2021 at 1030 to 1400 hours

## Monday,20<sup>th</sup> September

An Appeal was made to all members to help the grieved family of one IATO members who lost his life due to Covid -19

## Tuesday, 21<sup>st</sup> September

Discover the UNESCO World Heritage Sites of Gujarat Webinar was organised at 11:00 AM, on 21 September 2021. All members were invited.

## Wednesday, 22<sup>nd</sup> September

- A Virtual programme on Skill Development in Tourism Sector: The Way Forward, was organised on 22nd September, 11 am onwards. All members were invited.
- All Regional /State Chapter Chairmen were detailed on the facility of Applying online for IATO Membership

# Thursday, 23<sup>rd</sup> September



#### > All Members were informed on the Release of Service Exports from India Scheme (SEIS) Scrips for Services Rendered in the Financial Year 2019-20

It was the result of aggressively following up by IATO for last one and half year with all the concerned government offices. IATO took up this matter at the highest level of Hon'ble Prime Minister of India besides taking up with Minister of Finance, Minister of Commerce, Minister of Tourism, DGFT, SEPC, Niti Aayog directly and through Ministry of Tourism, FAITH, FICCI, FIEO, ASSOCHAM, CII, PHDCII etc. IATO also raised this issue at every platform and through media campaign. Besides all these efforts, IATO also met our Hon'ble Finance Minister personally in her office on 16<sup>th</sup>July 2021 and raised this issue.

Though the percentage had been reduced to 5% but this has been done for all the services, though IATO insisted with the Government to increase SEIS to 10% and if it cannot be increased it should be retained to 7% and there should not be any capping considering the hardship we are facing in Tourism sector due to pandemic. Government decided for a maximum of 5% and capping for all the services sector. However, IATO shall take up the matter with the concerned authorities to restore the percentage to 7% and remove capping.

A copy of the Notification No. 29/2015-2020 dated 23<sup>rd</sup> September 2021 issued by Ministry of Commerce & Industry, Govt. of India was attached

The deadline for filing of application is 31.12 2021 and application shall get time barred after 31.12.2021.

Members were requested to follow the deadline and take timely action by filing their claims to avoid any financial loss.

President and the COO at the FICCI 6<sup>th</sup> National Tourism Investors Meet September 23-34.





# Friday, 24<sup>th</sup> September

IATO Interactive Meeting to discuss Plan of Action for the Ministry about opening of tourism activities was held on Friday, the 24th September 2021 at 4.30 pm at The Park Hotel on Zoom





Incredible Indian Adventurers: Experiencing Everest", Azadi Ka Amrit Mahotsav, Episode 2 was held on 24th Sept, 2021

### Monday,27<sup>th</sup> September

- Seminar Assam as Ideal Tourism Destination Post Covid was held on 27th September 2021 at 1130 hours. All members were invited.
- Travel Turtle organised a Panel Discussion on 27th September 2021 at 6 pm. All members were invited
- Team IATO at the World Tourism Day at The Ashok New Delhi



# Message from President on World Tourism Day was sent to all members

President shared Some good news that came in with Government announcing Release of SEIS for the tourism industry, though this was disheartening that Government had reduced the percentage of SEIS to 5% and also had put up a cap of Rs. 5 crores. IATO has taken up with the Director General of Foreign Trade immediately and have issued press release which was widely covered and was noticed by the different departments of the government.

IATO is looking for the government to announce resumption of e-Tourist Visa and International flight operations for which Ministry of Tourism is already in discussion with the other concerned Ministries and IATO hopes something will be announced soon.

#### Wednesday, 29<sup>th</sup> September

IATO Annual General Meeting would be held on Thursday, the 21<sup>st</sup> October 2021 at 1130 hours on Zoom. All Members were informed.

## Thursday, 30<sup>th</sup> September

PATA India's Webinar: Destination India - A European Perspective & Opportunities was held on 30th September 2021, Thursday from 2:30 pm onwards. All members were invited. IATO One Way WhatsApp Group for Allied/Associate Members with Mobile no. 09643009939 has started

# 3. Media Coverage

# Segment 3 update sequence by date:17,24,25,26,27 September

# Friday, 17<sup>th</sup> September

President IATO spoke to TravelTv



### Friday, 24<sup>th</sup> September

Mr Rajiv Mehra, President IATO on SEIS



# Switzerland Tourism to conduct webinar on Jungfrau Railways today at 3pm IST



Switzerland Tourism will conduct a webinar focusing on Junghau Ralways. Junghau Ralways provides traveliers with access to popular excussions such as Junghaujoch – Top of Europe, Grindelwald-First - Top of Anventue, Harder Kum-. Top of Interfalee and Schynige Patte – No of Swiss Tradition. The brand new Eiger Express Netables pondou further enflances the travel expenses traditions on accessing up to Junghaujoch, 47 minutes taster!

# World Tourism Day: MOT to sign MoU with UNEP & RTSOI, launch Nidhi 2.0 and annual statistics



Rupinder Braz, ADG, MOT, shares that on World Tourism Day, they will be signing an MoU with RTSDI and the UNEP, because responsible and subtanable tourism are essential for Incla and the world at large. Apart from that NDPH 2.0, which is the next version of NDFH scheme, will also be launched. Also the annual statistics of tourism are ready, and that also shall be brought in the public domain on 27<sup>th</sup> September.

Switzerland Tourism Webinar Series

Switzerland.

Nepal removes quarantine for vaccinated tourists

Nepal on Thursday removed its mandatory guarantine requirement and resumed issuing

on-arrival visas for foreign travelers provided they are fully vaccinated against Covid-19, in an attempt to revive its coronavirus-ravaged

tourism industry. "We have approved removing

the quarantine requirement for all vaccinated

travelers arriving in Nepal from all international

destinations and updated the travel procedures

effective from September 21." Taranath Adhikani

spokesperson for the Tourism Ministry, told EFE.

Click here to register.

# South African Tourism's first virtual roadshow aims at mutually-beneficial trade partnerships



Sharing her thoughts on the idea behind organizing a virtual roadshow, Nalsiwa Nkani, Hub Head – VEISEA, South Ahican Tourism, says, "The Virtually Yours South Ahica, roadshow in October su testament of our unwavering commitment to the Indian market. We are excited to showcase the new, technologicallyevolved, outing-edge South Ahica that still maintains its allo-world charm, natural attractions and warm hospitality."

# SEIS payments announced, stakeholders unhappy with percentage reduction & capping



Government has released the rates for SEIS claims FY 2019-20, and the industry is not happy. Roly Mehra, President IXTO has said, "We velocime the graviti decision, but the percentage of scrips has been reduced from 7% to 5% and the capping of 5 cr, has put a dent to the bigger tour operators. Jyof Mayal, President, TAAL, adds, "Desplair explaint recommendations, capping of SEIS sites between 3-5% will make it more challenging for the industry to survive."

For more information contact harshal@ddppl.com +91 96194 99167 arumita.guptal0ddppl.com +91 96503 99908 www.tourismbreakingnews.com Bihar's 11 Circuits identified for tourist destinations Shi Narajan Pasad, Horbie Tourism Mester of Bhar in his address, at PICCIs 6<sup>th</sup> National Tourism Investors Meet said, "Shar has immerse opportunity in travel and tourism. We have created Ramajan circuit, Beddha circuit, Gardhi circuit, Sud circuit and many more circuits in Bhar'. Bhar Is

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ako trying to promote state culsine to all the places of india under Har Thai Men Bihari Vyanjari campaign.

For more news & updates please log on to

# Saturday,25<sup>th</sup> September



Government notifies SEIS at the maximum rate of 5%, travel industry cries foul

https://travel.economictimes.indiatimes.com/news/travel-agents/inbound/government-notifies-seisat-the-maximum-rate-of-5-travel-industry-cries-foul/86459843

SEIS at maximum rate of 5 percent, says Government; travel industry not pleased

https://hospitality.economictimes.indiatimes.com/news/travel/seis-at-maximum-rate-of-5-percentsays-government-travel-industry-not-pleased/86473651

Travel and tourism industry seeks SEIS incentive at 7% to support pandemic-hit sector

https://www.freepressjournal.in/business/travel-and-tourism-industry-seeks-seis-incentive-at-7-tosupport-pandemic-hit-sector

Travel and tourism industry seeks SEIS incentive at 7% only - New Delhi News

https://latestnews.fresherslive.com/articles/travel-and-tourism-industry-seeks-seis-incentive-at-7only-283474

Travel and tourism industry seeks SEIS incentive at 7% only <u>https://indiaupdates.in/travel-and-tourism-industry-seeks-seis-incentive-at-7-only/</u>

https://ommcomnews.com/business-news/travel-and-tourism-industry-seeks-seis-incentive-at-7-only

<u>https://telugustop.com/stories/travel-and-tourism-industry-seeks-seis-incentive-at-7-only-business-latest-eng-news/?ampstory=yes</u>

https://menafn.com/1102857701/Travel-and-tourism-industry-seeks-SEIS-incentive-at-7-only

https://www.daijiworld.com/news/newsDisplay?newsID=876699

https://yespunjab.com/travel-and-tourism-industry-seeks-seis-incentive-at-7-only/

https://www.sarkaritel.com/travel-and-tourism-industry-seeks-seis-incentive-at-7-only/

https://www.socialnews.xyz/2021/09/24/travel-and-tourism-industry-seeks-seis-incentive-at-7-only/

https://www.mangalorean.com/travel-and-tourism-industry-seeks-seis-incentive-at-7-only/

https://newsroomodisha.com/travel-and-tourism-industry-seeks-seis-incentive-at-7-only/

IATO urges the government to restore SEIS to 7 percent http://www.travelworldonline.in/tour-operators-news-detail.aspx?news=IATO-urges-the-governmentto-restore-SEIS-to-7-percent

https://www.traveltrendstoday.in/news/india-tourism/item/10225-iato-urges-government-torestore-seis-to-7

 $\blacktriangleright$  Authorities notifies SEIS on the most charge of 5%, journey trade cries foul – ET Travel World

https://times-us.com/authorities-notifies-seis-on-the-most-charge-of-5-journey-trade-cries-foul-ettravelworld/

Government notifies SEIS at the maximum rate of 5%, travel industry cries foul – ET Travel World

https://uaebulletin.com/government-notifies-seis-at-the-maximum-rate-of-5-travel-industry-criesfoul-et-travelworld/

https://newsclimb.com/government-notifies-seis-at-the-maximum-rate-of-5-travel-industry-cries-foultravel-news-et-travelworld/

https://www.netindia123.com/netindia/showdetails.asp?id=3825538&cat=Business

# Sunday, 26<sup>th</sup> September

# Services exporters flag SEIS denial, rates

Cargo handling among sectors dropped: pandemic-hit tourism's benefit cut to 5%

SPECIAL CORRESPONDENT NEW DELHI

Several services sectors are fretting about being excluded or given lower incentive rates under the Service Exports from India Scheme (SEIS), whose benefits for 2019-20 were notified on Thursday, even as exporters voiced concern about the ₹5 crore cap on entitlements.

The tourism sector has been granted a 5% benefit on net foreign exchange earnings as opposed to 7% earlier, while some sectors like management consulting and cargo handling have been excluded altogether.

"Services such as management consulting services, technical testing and analysis services, support services for maritime transport and



No smooth sailing: The tight December 31 deadline for firms to claim benefits would also cause inconvenience. +к.в. окочи

cargo handling services, from earlier specified rates." which were eligible during earlier periods, are excluded now," T. Viswanathan, principal partner, Lakshmikumaran & Sridharan Attorneys, told The Hindu. "Moreover, the rate of SEIS benefit has also been reduced by 2%

The tight December 31 deadline set for firms to claim their benefits would also cause inconvenience, Mr. Viswanathan said. On the 75 crore cap on benefits, he noted that a similar value cap of \$2 crore had been

placed under the Merchandise Exports from India Scheme as well, which was under challenge before various High Courts.

The Indian Association of Tour Operators (IATO) said it was 'a tad disappointed' about the cut in the SEIS benefits, especially since the industry had faced one of its worst phases over the past year-and-a-half and endured 'debilitating hardship'.

"Inbound tour operators had almost zilch income with several of them folding up their businesses," said IA TO pesident Rajiv Mehra. "So the SEIS benefit was awaited as it would provide some financial succour and help tide over this crisis," he said, stressing that tourism was a major employer.

# Monday,27<sup>th</sup> September

Hony Secretary was on Zee TV business news at 5 PM. He panned down in clear words about less SEIS with Capping and help from govt in future by way of RoDTEP, MDA.



#### link of Zee business news TV interview

https://fb.watch/8hHDxoDQcC/



# 4. Chapter News

### Segment 4 update sequence by date:16,17,21, 25, 26,27,29 September

# Thursday, 16<sup>th</sup> September

> Co-Chair Rajasthan Chapter spoke at the meet.





# Friday, 17<sup>th</sup> September



For media coverage mail to: info@travelworldonline.in

# From Co-Chair Rajasthan

# पर्यटन और फिल्म निर्माण में निवेशकों की भारी रूचि

weer it many, meret and real अपनेतित की निकलीप पूर्वत के को कि अभिव - विभाग के मित्र ईसी दुरिपर, पारा दुरिप्र, निर्वेत राजीपराज राजवान, सोर सिंह, तिर राज के पहिल, तिरुप निर्वेत, हुई रहा अपनिवर पर से कामंत्रित होना की केमतील - अन्यत, प्रार्थितराज और प्रोनेशिटर हा have ables, show wearable on any and inforcements विश्वंभवती में प्रती शांखना में भाग लेते कुर पूर्वक कि स्वरणेत्र के जिस स्वान पहले को।

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साथ प्रस्टित पूर्व विद्यम कि केंद्र में अपनी जिनेत मंत्रालय, प्रमांत पूर्व विद्येपा, निरेतल, पुष्टत दूरिल सेटरे ने अपने सल्केशन में सम्मोधन में इस अन्येतन को काले के लिए पूर्वता सर्व करोडन सर्व वेदायों के लिए सुर्वता सर्व करोडन सर्व वेदायों के स्था अधिन पर

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#### Tuesday, 21<sup>st</sup> September

Chapter Chair Gujarat attended the J & K Road Show at Ahmedabad representing IATO Gujarat Chapter.

Road show was attended by Ms Natasha Kalsota - Jt.Director Tourism Jammu & Masarat Hashim - CEO Tourism Dev Authority Pahalgam.





# Saturday,25<sup>th</sup> September

Congratulations Chapter Chair Karnataka for runner up award for best Gujarat inbound tour operator outside Gujarat



# Sunday, 26<sup>th</sup> September

Congratulations Chapter Chair Maharashtra



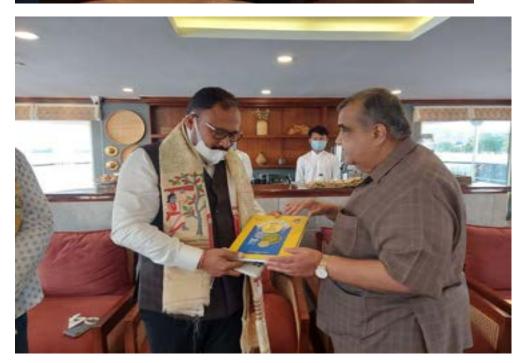
### ➢ IATO NORTH EAST CHAPTER MEETING



Mr Rajiv Mehra in conversation with Tourism Minster Assam Honble Mr Bimal Bora at Gauhati











# Monday,27<sup>th</sup> September

Mr Mehra addressing the WTD gathering of the stakeholders of tourism in Assam





Pachessi Raja Callege (Calicot University)

nager, Indiata istry of Touris ARU: rt. of India

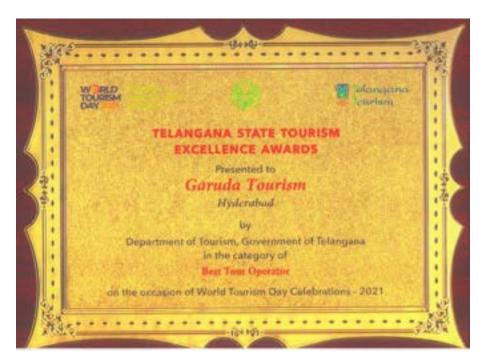
Mr Partik Hira Chapter Chair Uttar Pradesh being acknoledged by the Hon'ble CM of Uttar Pradesh for his contribution to tourism.





Chapter Chair Telangana receiving the Telangana State Tourism Excellence Award.





> IATO Bihar and Jharkhand celebrated world tourism day



7:55 AM Tue 28 Sep



# होटल महादेव पैलेस में मनाया गया पर्यटन दिवस

#### संवाददाता,देवधर

होटल महादेव पैलेस में सोमवार को हॉल के समय में नवे पर्वटन लक्ष्य तक के दूर ऑपरेटरों का भारतीय संघ विश्व पर्यटन दिवस मनाख गया. इस पहुंचने के लिए सभी को प्रेरित किया. इमेरश बेहतर पर्यटन के लिए सभी टूर अवसर पर आइएटीओ बिहार- एमडी माहदेव पैलेस क्षे रॉब भी कम से ऑपरेटरों व होटल व्यवसायियों को झारखंड चैप्टर के चेयरमैन सुशील कम 25 फीसरी लक्ष्य प्राप्त करने के 'ग्रोत्साहित करते रहे हैं.

कुमार सिंह ने देवपर के सभी पर्यटन से लिए चुनौती ले रहे हैं. जुदे लोगों को आमंत्रित कर बताया कि

बिहार झारखंड चेटर चेयरमैन

#### Wednesday, 29th September

#### STAKEHOLDERS' RECIPES TO BOOST TOURISM IN STATE

#### **KEEP IT ECONOMICAL, PUBLICISE YOUR UNIQUENESS**

SMITA BHOPAL

From constructing washrooms at regular intervals on highways to rationalising charges for wildlife safaris to improving publicity and infrastructure -stakeholders in the hospitality, tour and travel sector offered a wide range of suggestions on boosting tourism in the state.

Free Press talked with them on the sidelines of a brainstorming session organised by MP Tourism Development Corporation at Minto Hall on Monday, which was World Tourism Day Excerpts:

#### Exorbitant charges

Wildlife is the mainstay of tourism sector in the state. But the charges for wildlife safari are exorbitant. Why will a tourist pay through his nose in Kanha when he can



have a darshan of a tiger at Sariska or Corbett at a much lower price? Secondly, we need washrooms at every 50-60 km on highways. Also, the guides should be well-versed in the history and the culture of the places concerned. There is another issue. We are talking of inclusive tourism and rural tourism and charging Rs 6,500 per day for homestays! Can a middle-class family afford it?

 Gopal Rai, Director, Rai Travels Pvt Ltd, Bhopal Hidden jewel

Madhya Pradesh continues to be a 'hidden jewel'. We have not been able to adequately publicise our heritage, our culture, our places of interest in the country as well as

abcoad. That is why, when you talk of tourism, Kerala and Goa spring to mind, not Madhya Pradesh. Another thing is that people want to directly reach their destination. They don't want to switch from air to train to road and so on. So, places of tourist interest should be provided air connectivity under the UDAAN scheme. - Hemendra Singh Jadon, director, Overseas Travels. Indore

#### Local culture

Our USP should be local culture and regional specialties, for instance the cuisine of Malwa. The road infrastructure has improved considerably. But we need better air connec-

tivity. Also, the dates of the various festivals like Khajuraho, Mandu and Jal Utsavs should be fixed. Presently, dates change every year for political reasons. Foreign tourists plan their trips several months in advance and they need to know dates of the events they want to attend. Films are being shot in the state but the problem is that a scene shot in Maheshwar is shown in the film as a ghat in Varanasi. This should



change. The involvement of private sector in tourism-related activities should be increased.

 Sumit Suri, chairman, MP Committee, Hotels and Restaurants Association, Western India

#### Disposable income

The problem is that the people are still scared. I hope things will settle by January - by that time we will know whether the third wave is coming or not! Another problem is that the pandemic has



hit the economy severely and people are short on disposable income. Anyone will spend money on tourism only when he is left with cash in hand after meeting his essential requirements. As for infrastructure, there is no limit to its improvement. - Pratyal Trivedi, secretary, Domestic Tour

Operators of India

#### Women's safety

Women tourists must not only be safe but they should also be made to feel safe. They should be confident that nothing untoward will happen to them in Madhya Dendesh So more a



to them in Madhya Pradesh. So, more events like a recent women's bike rally should be organised to instill confidence among them. Also, we need to make tourist places accessible to differently-abled people. After all, tourism is for everyone.

 -Priya Tiwari, business development manager, Salkanpur, Sehore

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