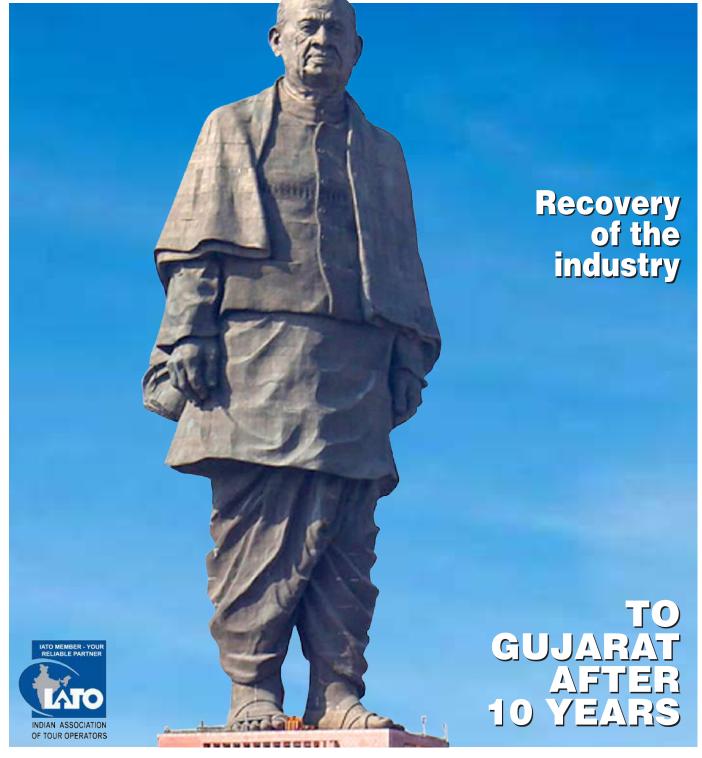
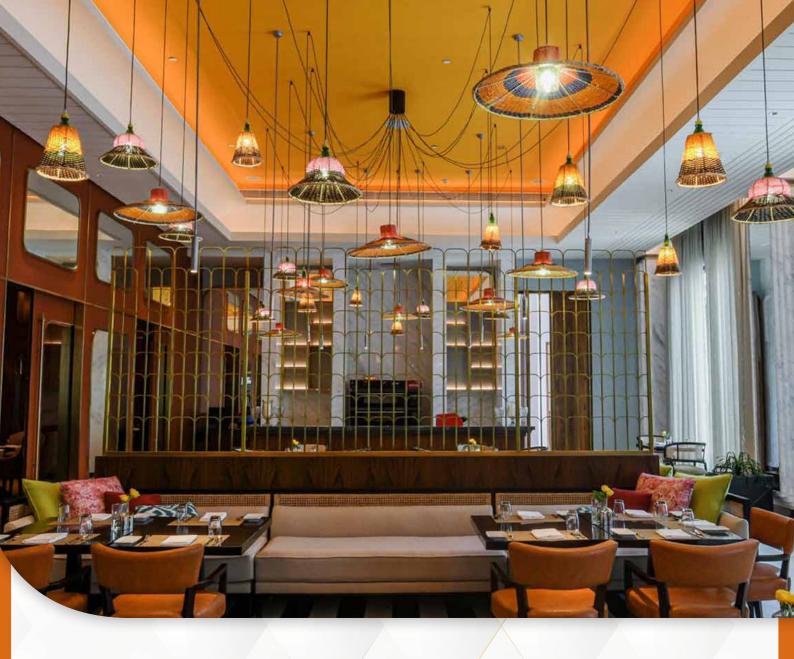


A Tourism Industry Communication by Indian Association of Tour Operators

SPEAKS





IATO Annual Convention at

The Leela Gandhinagar, Gujarat

BLOCK THESE DATES

16 to 19 December 2021



Indian Association of Tour Operators (IATO) 310, Padma Tower II, 22, Rajendra Place, New Delhi - 110 008 Tel : 91-11-25750028, 25754478, 25738803 E-mail: iato@ddppl.com; admin@iato.in; iato@airtelmail.in

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Mr. Tapas Banerjee

Mr. Abraham George

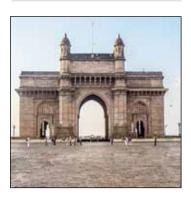
Mr. Mukesh Manra

Mr. Rahul Chakravarty

COMMITTEE CONVENOR Mr. Neelam Thakur

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President's Message



Dear Colleagues

he hard work of your association paid rich dividends when the first international tourist landed in India. This is a trickle, and I am sure that, in time, this will increase to a great way forward.

The 36th IATO Annual Convention is around the corner, and we have made special efforts to discuss business. The topics on the agenda and speakers are strong, and I would encourage each one of you to register and also get your senior members to join the deliberations.

We have specially negotiated the prices for you, which are quite reasonable and a better way to see Gandhinagar and Ahmedabad in the New Normal.

Lastly, we encourage you to show your commitment to your association and join us, and also discuss your issues/suggestions.

I look forward to welcoming you.

Message from the **Convention Organising Committee**

e, the strong and vibrant IATO fraternity will make its presence felt and contribute to the apt theme of the IATO convention at Gandhinagar, "BRAND INDIA-THE ROAD TO RECOVERY".

We are grateful to the Government of Gujarat for granting this opportunity to IATO and shall endeavour to make Incredible India a stronger brand.

As the borders have opened up, it is an opportune time to deliberate on strategic issues that have impeded tourism in the past 18 months. We will discuss and hear from eminent experts of tourism about SEIS, flights, e-Visa, infrastructure, responsible tourism, seamless interstate movement, and the nascent elements of the marketing mix that will craftily position the participating states in the global tourism canvas in the New Normal.

The post-convention tours will embark upon the onsite marketing of the key destinations in our host state, Gujarat.

The IATO convention will thus witness the flow of thoughts from fertile minds that shall assist our members and address their sagacity to march on to the path to recovery armed with new skill sets, and tact, and in the process leading India to its position of glory in the world of tourism.

We look forward to welcoming you at the 36th IATO Annual Convention in December 2021 at Gandhinagar, Gujarat.



Rajiv Mehra President Convention



E M Najeeb Chairman Convention



Rajnish Kaistha Co-Chairman Convention

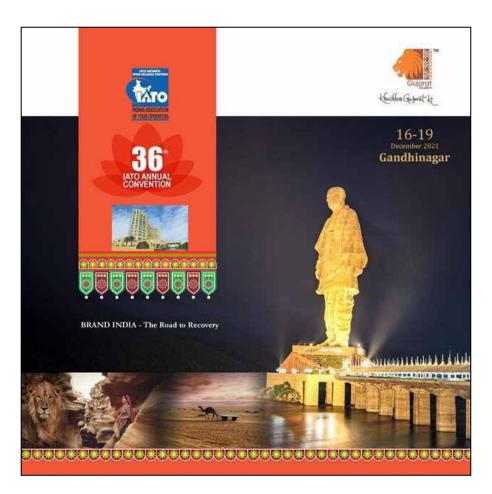


Randhir Singh Vaghela Co-Chairman Convention

TO GUJARAT AFTER 10 YEARS



The IATO invites its members to discuss ways and means to revive the tourism sector, which had seen worst days during the two COVID-19-induced lockdowns at the convention. The 36th Indian Association of Tour Operators' Annual Convention will be held in Gandhinagar from December 16 to 19, 2021 and the venue will be The Leela Gandhinagar.



welcome, since it is here that these words sound true, and the guest is referred to as 'God,' and the Gujaratis are abundantly cordial, hospitable, and will urge you to return again.

Gujarat, the home state of Mahatma Gandhi, the Father of the Nation, stretches out into the Arabian Sea with a hint of the desert, and a 1,660-km-long coastline. Ahmedpur Mandvi Beach, Chorwad Beach, Dwarka Beach and Somnath temple, Dwarkadhish temple, Swaminarayanan Akshardham temple, Wild Ass Sanctuary, Gir Wildlife Sanctuary are some of the places a visitor must visit.

The state also has Rani ki Vav, Champaner-Pavagarh Archaeological Park, Old Ahmedabad, Dholavira are some of the sites which attract hordes of tourists.

Gujarat also has the world's tallest statue — 182 metre-high statue of Sardar Vallabhai Patel. It was inaugurated by Prime Minister Narendra Modi. Sculpture, handicrafts, arts, and festivals contribute to the state's wealth. Gujarat is also one of the most technologically advanced states in the country, which has the country's largest petrochemical complex. The state has incredibly diverse scenery, ranging from deep green dense woods to stark white salt

The members would deliberate during the convention as to how and when the tourism business could be brought back to the pre-pandemic days

he 36th Indian Association of Tour Operators' Annual Convention will be held in Gandhinagar from December 16 to 19, 2021. The venue of the convention is The Leela Gandhinagar in Gujarat with the Theme:

BRAND INDIA-The Road to Recovery.

GUJARAT Gandhi, PM's homeland Aavo Padharo, Gujarati for



plains. Due to aeons of migratory effects, its 1,660-km-long coastline is home to some of the state's most distinctive marine species, and its geographical placements make it an ideal matrix, a melting pot of a huge range of culture, people, places, and history.

Gandhinagar

The second planned city of India after Chandigarh, Gandhinagar is divided into 30 organised sectors. With the tag of the cleanest city in Asia, Gandhinagar will host the 36th IATO Annual Convention between December 16 and 19, 2021. The city is named after Mahatma Gandhi.

The city houses many attractions to visit such as Swaminarayan Temple, Sarita Udhyan, Children's Park, Indroda Dinosaur and Fossil Park, Blackbuck National Park, deer park, GIFT City Tower, Rani Roopmati's Mosque, Hanuman Temple, Brahmani Temple and Capital Complex among a host of others.

Tourists should not miss visiting Akshardham Temple. The temple is built out of pink stone with beautiful carvings around it.

History buffs also love Gandhinagar mainly due to its connection with Mahatma Gandhi. The Gandhi Ashram in the city was apparently the nerve centre where strategies and plans were prepared during the country's freedom movement.

The state is considered a gastronomic delight, Gujarat is famous for its mouth-watering fafda-jalebi, thepla, khakra, khandvi, khaman dhokla, and the delicious Gujarati thali. Although Ahmedabad has many upscale restaurants, people love the food available in Gandhinagar more.

The venue

Blending modern splendour with vibrant old-world traditions, the 318room hotel, built atop the concourse of the Gandhinagar railway station, is minutes away from the Mahatma Mandir Convention and Exhibition Located 40 minutes away from the Ahmedabad airport, it is in close proximity to many business hubs



TENTATIVE PROGRAMME 36TH IATO ANNUAL CONVENTION

THEME: BRAND INDIA - THE ROAD TO RECOVERY

	DAY 1	
Thui	Thursday, December 16, 2021	
1000 - 1700 hrs	Registration at The Leela	
	Gandhinagar, Gujarat	
1000 - 1700 hrs	Registration for IATO Run for	
	Responsible Tourism at The Leela	
	Gandhinagar, Gujarat	
1315 - 1415 hrs	Lunch at your respective hotel,	
	hosted by IATO	
1600 - 1630 hrs	Hi Tea at The Leela Gandhinagar,	
	hosted by IATO	
1630 - 1900 hrs	Inaugural Function at The Leela	
	Gandhinagar	
1915 - 1945 hrs	Inauguration of India Tourism	
	Fair/Mart – 2021 at The Leela	
	Gandhinagar	

DAY 2 Friday, December 17, 2021

Gujarat Tourism

Culture Programme and Dinner at The Leela Gandhinagar, hosted by

2000 - 2230 hrs

$0600 - 0800 \; hrs$	IATO Run for Responsible Tourism
0950 hrs	Delegates to assemble in the
	convention hall and take seats
1000 – 1005 hrs	Starts of Business Sessions -
	Opening Remarks by Mr. Ravi
	Gosain, Vice President, IATO
1005 – 1100 hrs	Business Session 1 – Brand India -
	The Road to Recovery for Revival of
	Business
1100 - 1120 hrs	State Presentation 1 - Vibrant
	Gujarat
1120 – 1130 hrs	State Presentation 2
1130 – 1200 hrs	Tea/Coffee Break
1200 – 1210 hrs	State Presentation 3
1210 – 1305 hrs	Business Session 2 - Hotels in the
	New Normal

DAY 2 Friday, December 17, 2021- Continues

1305 – 1315 hrs	State Presentation 4/Announcement of Door Prizes
1315 – 1415 hrs	Lunch/B2B
1400 - 1450 hrs	Business Session 3 – Connectivity:
	New Frontiers

1450 - 1500 hrs	State Presentation 5
1500 - 1550 hrs	Business Session 4 - SEIS: New
$\frac{1550 - 1600}{1}$	Policy under FTP 2021- 2026 State Presentation 6
$\overline{1600 - 1630 \; \mathrm{hrs}}$	Tea/Coffee Break
1630 – 1715 hrs	Business Session 5 – Responsible Tourism
1715 – 1725 hrs	State Presentation 7
1725 – 1735 hrs	State Presentation 8/Announcement of Door Prizes
1800 hrs	Depart for respective Hotels
2000 - 2230 hrs	Cultural Programme, Dinner at The Leela Gandhinagar, hosted by IATO

DAY 3 Saturday, December 18, 2021

0950 hrs	Delegates to assemble in the
	convention hall and take seats
1000 – 1100 hrs	Business Session 6 - Automation and Digital Marketing
1100 – 1110 hrs	State Presentation 9
1110 – 1120 hrs	State Presentation –10
1120 - 1150	Tea/Coffee Break/B2B
1150 – 1240 hrs	Business Session 7 - Preparedness under New Normal (film by Dhruv before start of session)
1240 – 1250 hrs	State Presentation – 11/ Announcement of Door Prizes
1250 – 1350 hrs	Lunch/B2B
1350 – 1420 hrs	Busi ness Session 8 – Dekho Apna Desh
1420 – 1430 hrs	State Presentation 12
1430 – 1530 hrs	Valedictory Session
1530 – 1600 hrs	Tea Break/B2B
1600 – 1700 hrs	Motivational Session
1700 – 1745 hrs	Award Presentation Ceremony/ Announcement of Door Prizes
1800 hrs	Depart for respective hotels
2000 - 2230 hrs	Entertainment and Dinner hosted by The Leela Gandhinagar and IATO

DAY 4 Sunday, December 19, 2021

Delegates Check out. Post-Convention Tours





Centre managed by The Leela. Located 40 minutes away from the Ahmedabad Airport, it is in close proximity to many business hubs and is the perfect destination for corporate meetings, and conferences.

The Leela Gandhinagar's cuttingedge, versatile, indoor and outdoor meeting spaces are well-equipped to host small as well as large-scale business and social events alike. Located 40 minutes away from the hustle and bustle of the city, it is the ideal destination for a getaway. The hotel offers a myriad of facilities such as a world class spa, a swimming pool, and a state-ofthe-art fitness center, to exceptional dining venues spanning a host of cuisines in an idyllic setting.

36th IATO CONVENTION

As per the IATO, as the situation is slowly normalising, the members would deliberate as to how and when the tourism business could be brought back to the pre-pandemic days. It will be an opportunity for the members to get together and discuss strategies. With fears of contracting COVID-19 tapering off across the country, thanks to the full vaccination, the IATO has requested all its members to get both the doses of the COVID-19 vaccine for their and others' safety. The IATO members will be required to fill up the registration form to take part in the annual convention.

The members should scan through all the details in the registration

To be taken note of

- Delegates need to make payment towards registration charges and post-convention tour charges only and not for the hotel accommodation.
- IATO will book accommodation for the delegates as per the registration details filled in the registration form. However, payment for Hotel Room
- · Booking will be made by the delegate directly at the hotel.



POST TOUR #4 - December, 19 & 20, 2021 - One Night/Two Days Tour of Gandhinagar- Patan- Modhera-Little Rann of Kutch - Ahmedabad POST TOUR #5 - December 19 and 22, 2021 - Three Nights/Four Days Tour of Gandhinagar-Little Rann of Kutch- Bhuj-Ahmedabad

POST TOUR #6 - December 19 and 22, 2021 - Three Nights/Four Days Tour of Gandhinagar Jamnagar-Dwarka-Porbandar-Somnath-Ahmedabad.

For any assistance or further details, please get in touch with the IATO Secretariat. Looking forward to welcoming you in Gandhinagar

E.M. Najeeb, chairperson, IATO convention, Rajnish Kaistha and Randhirsingh Vaghela, the Co-Chairmen of the convention. They will be available at the venue to welcome the members.

The IATO seeks active participation of all its members to make the annual convention successful and request for the following: -

- Participate in the annual convention by registering as delegates.
- Advertisement in the IATO Manual.
- Participation in Marketing Innovation Competition.
- Taking a booth in Indian Tourism Fair during the period.
- Sponsoring Door Prizes that will be announced daily during the business sessions.
- If you are sponsoring gift items to be put into delegates' kit bags, take note that no printed brochures or material would be accepted.
- Sample of gift proposed may be sent to IATO office for approval by December 6, 2021 and need to be delivered at the venue by December 13, 2021.

form and fill them up, including furnishing the certificate of vaccination — both first and second doses of the COVID-19 vaccine.

One can register online on IATO website: www.iato.in or https://iato.in/ convention2/registration

The details of the tour during the convention are as follows:

SPOUSE TOURS AND POST CONVENTION TOURS

SPOUSE TOURS

Spouse Tour #1 – December 17, 2021 - Day Trip- Ahmedabad City Tour with Old City Walk

Spouse Tour #2 - Half Day Tour -Gandhinagar

POST CONVENTION **TOURS**

POST TOUR #1 - December 19, 2021 - Day Trip - Ahmedabad City Tour with Science City visit

POST TOUR #2 - December 19. 2021 - Day Trip - Gandhinagar-Modhera-Adalaj Ahmedabad 210 kms / 05 Hr Round Trip

POST TOUR #3 - December 19 & 20, 2021 - One night/Two days Tour of Gandhinagar - Statue of Unity -Ahmedabad

This will be an opportunity for the members to get together and discuss strategies

EVENTS FROM SEPTEMBER-NOVEMBER

Inside IATO

SEPTEMBER

- ❖ IATO Webinar/Training Session on GeM for the IATO Members was organised on September 3, 2021. All Members were informed on the Introduction of IndiGo Flight on Sector Delhi-Gwalior and Gwalior-Delhi with effect from September 1, 2021.
- Dekho Apna Desh Episode 98th Webinar on 'Walk With Tribe' was organized on Saturday, September 4, 2021.
- All Members were informed on the Operation of Special Train of Northeast Frontier Railway w.e.f. August 28, 2021 on the Guwahati to New Halflong route
- IATO Buddhist Tourism Promotion Committee held on Saturday March 4, 2021.
- Pronab Sarkar, Immediate Past President IATO was declared Elected as Member of SEPC Central Governing Council
- SEPC MASTER CLASS SERIES 'Procedures related to Export of Services under GST, FTP & FEMA' was organised on September 11, 2021.
- All Active Members were informed and requested to confirm their interest to attend the FICCI National Tourism Investors Meet 2021 inaugural session on September 23, 2021 at FICCI, New Delhi. 20 nominated IATO members were sought by FICCI.
- India Cruise Summit was held on Thursday, the September 16, 2021.
- An appeal was made to all members to help the grieved family of one IATO members who lost his life due to COVID-19
- ❖ Discover the UNESCO World Heritage

- Sites of Gujarat Webinar was organised at 11:00 AM, on September 21, 2021. All members were invited.
- ❖ A Virtual programme on 'Skill Development in Tourism Sector: The Way Forward', was organised on September 22,2021. All members were invited.
- All Regional State Chapter Chairmen were detailed on the facility of Applying online for IATO Membership
- All Members were informed on the Release of Service Exports from India Scheme (SEIS) Scrips for Services Rendered in the FY2019-20
- President and the COO at the FICCI 6th National Tourism Investors' Meet September 23 to 24, 2021.



- ❖ IATO Interactive Meeting to discuss Plan of Action for the Ministry about opening of tourism activities was held on September 24, 2021.
- 'Incredible Indian Adventurers: Experiencing Everest', Azadi Ka Amrit Mahotsav, Episode 2 was held on September 24, 2021
- IATO invited Bimal Bora, Minister for Tourism, Sports & Youth Welfare, Cultural Affairs & Power Government of Assam for its NE Chapter meet on September 26, 2021.
 - ♦ Seminar 'Assam as Ideal Tourism Destination Post-COVID-19' was held on September 27, 2021.
- Travel Turtle organised a Panel Discussion on September 27.

Inside IATO

❖ Team IATO at the World Tourism Day at The Ashok New Delhi



Message from President on World Tourism Day was sent to all members

♦ Mehra addressed the WTD gathering of the stakeholders of tourism in Assam



Chapter Chair Telangana received the Telangana State Tourism Excellence Award.



 IATO Bihar and Jharkhand celebrated World Tourism Day.



- IATO Annual General Meeting was held on October 21.
- PATA India's Webinar. Destination India - A European Perspective &

Opportunities was held on September 30.

IATO One Way WhatsApp Group for Allied/Associate Members with Mobile no. 09643009939 has started.

OCTOBER

❖ IATO delegation for Buddhist Tourism FAM October 4 to 8, 2021 to Bodhgaya, Varanasi organised by MOT GOI in association with IRCTC, Govt of Bihar and Govt of Uttar Pradesh.

President IATO welcomed the MOS Ajay Bhatt who flagged off the tour at the Safdarjung Railway Station.



- All Members were informed about the Tourist Visas being resumed with effect from October 15, 2021 for chartered flights and with effect from November 15, 2021 for others.
- ❖ IATO team visits Gujarat to discuss the Annual Convention. Meeting with Hareet Shukla, Secretary, Tourism Gujarat



- ♦ All Tour Operators' & Travel Agents' were detailed on the International Buddhist Conclave on November 17 to 21, 2021
- ♦ 36th IATO Convention will take place in Gandhinagar from December 16 to 19, 2021. All members were informed.

Inside IATO

- ❖ All Active Members were informed on the FAM Tour to be organised by UP Tourism from November 1 to 4, 2021 for celebration of Deep Utsav.
- Inputs/suggestions for revival of tourism after the announcement of opening of tourist visa were sought from all members.
- All Active Members were informed on the Invitation for India Travel Mart (ITM) Dehradun, November 9 to 11, 2021.
- Ministry of Tourism Webinar on October 16, 2021 was held at 11 am on 'Durga Puja- Most important festival of the East India and its importance'.
- Invitation for India Travel Mart (ITM) Dehradun, November 9 to 11, 2021. All members were informed.
- All members were informed about the Re-introduction of IATO News Letter - October 2021 edition which has been attached.
- ♦ IATO 39th AGM was held on Zoom at The Park New Delhi



- All IATO Members (Tour Operators & Travel Agents) were informed on the details of pending Refunds of Advance paid to RTDC for Palace on Wheels Luxury Train.
- Free COVID-19 Vaccination Camp was organized for Hospitality & Travel Trade Stakeholders on October 26 and 27, 2021 at The Park Hotel, New Delhi.
- 'Food for Thought' of the day as shared by Chairman, FAITH was sent to all members

Chapter Chairman met Dr. Mathivendhan Tamilnadu tourism minister at Bangalore, at the South India Tourism minister conference organized by MOT.



NOVEMBER

VP IATO at the Deepotsav at Ayodhya



- Global Services Enclave was organized by SEPC on November 9, 2021.
- All Members (Recognised by MoT, Govt. of India) were informed on the Loan Guarantee Scheme for COVID-19 affected Tourism Service Sector.
- All Active Members (Recognized by the Ministry of Tourism, Govt. of India) were informed on the Invitation for International Travel Mart from November 27 to 29, 2021 in Kohima, Nagaland organised by Ministry of Tourism, Govt. of India in collaboration with Department of Tourism, Govt. of Nagaland

RESTORÉ TOURISM BY LIFTING FLIGHT CURBS ON EMERALD ISLANDS

IATO has requested Admiral D.K. Joshi, PVSM, AVSM, YSM, NM, VSM (Retd.), Lieutenant Governor Andaman & Nicobar Islands, in order to restore tourism in the Andaman & Nicobar Islands by lifting flight restrictions.



Admiral D.K. Joshi PVSM, AVSM, YSM, NM, VSM (Retd.) Lieutenant Governor Andaman & Nicobar Islands

The IATO has urged that the restrictions on the number of incoming flights be lifted, allowing at least 10 to 15 flights per day to suit the needs of the locals and the tourism industry. It should be prioritised so that airlines can incorporate it into their new schedules from September 2021 onwards. To restart tourism operations in Andaman and Nicobar, all travellers/tourists who have received both doses of vaccination should be permitted to go to Port Blair without restrictions, and no

RT-PCR test must be required. Those who did not take both doses may be allowed to travel to Port Blair if they submit a negative report within 72 hours of their departure date/time.

The NOTAM issued will restrict all flight movement to before 2:00 pm only, due to runway re-carpeting work that would commence in October 2021 and is projected to last until March 2022. This meant that even during peak tourist season, the Port Blair Airport would be unable to function at full capacity.

LIST OF ISSUES FACED BY SHORT-TERM LODGING INDUSTRY IN COUNTRY

IATO highlighted the issues being faced by its members regarding inspection of bed & breakfast establishments to Gauray Saini, Deputy Secretary (Tourism), Govt. of the NCT.

IATO members should not be asked to sign the blank form

IATO requested that:

1. Inspections should be scheduled area or location wise and not dispersed across multiple locations. 2. Sufficient advance notice must be given for the inspections, for IATO to depute its members.

3. In the event of any cancellation, it should be communicated to the IATO Secretariat at least 24 hours in advance.

4. In case of any force-majeure cancellation due to unforeseen reasons, it should be informed by phone to the IATO office and the member deputed for the inspection. 5. An inspection report is to be prepared immediately postinspection with the consent of all the committee members. IATO members should not be asked to sign the blank form. IATO shall re-emphasise and advise all its members going for the inspection that the policy followed by Regional Director North, MoT, GoI should be followed for the inspections scheduled by Delhi Tourism also.

NEW AIRPORT ENTRY PASSES: CRITERIA, PROCEDURES & GUIDELINES

IATO apprised Rupinder Brar, Additional Director General, regarding the criteria for issuance of Commercial Airport Entry Passes (AEP) for Tour Operators and Guidelines for Airport Entry Passes.

riteria for Issuance of Commercial Airport Entry Passes (AEP) for the Tour Operators: - As per the revised guidelines of the Ministry of Tourism, Government of India, effective from December 8, 2020, there was no separate category of inbound tour operators. As per the revised guidelines, the MOT Recognition approval letter was given as "Tour Operator", whereas in the criteria for airport entry passes, it was specifically mentioned as "Inbound Tour Operators." When IATO members were applying for airport entry passes, they were refused. BCAs were asking for a letter/certificate of MOT Recognition as "Inbound Tour Operator" as they were not aware of these revised guidelines for the tour operators.

It was thus requested that the Ministry of Civil Aviation and **Bureau of Civil Aviation Security** be kindly informed accordingly so that the Bureau of Civil Aviation Security issues revised guidelines to all their Regional Directors for issuing new airport passes.

Procedures and Guidelines for Airport Entry Passes: - IATO had not received the revised guidelines so far. With the situation improving and vaccination going in full swing, it is hoped that the e-Tourist Visa and international flights will resume soon and that inbound tourism business can also start.

Balance Sheet of 2019-20 to be considered for turnover requirement for Airport Pass: As there had been zero inbound tourism business since March 2020, members who were applying for airport entry passes would not be able to meet the turnover requirement for the financial years 2020-21 and 2021-22 as inbound tourism had not yet started.



Rupinder Brar Additional Director General, MOT

EXTEND SEPC MEMBERSHIP

IATO requested Dr. Abhay Sinha, Director General, _Service Export Promotion Council to extend SEPC membership till December 31, 2021 for the financial year 2020-21. IATO thanked SEPC for all the support with regard to SEIS

for the year 2019-20 and that, no sooner SEIS for the year 2019-20 is received, its members would pay the membership fee for the year 2021-22. IATO made the aforesaid request keeping in view the financial hardship the tour operators were facing.



Dr. Abhay Sinha Director General, Service Export Promotion Council

APPEAL TO REMOVE THE MINIMUM TURNOVER OF FOREIGN EARNINGS CAP

IATO wrote to Rakesh Kumar Verma, Joint Secretary (Tourism) and urged him to remove minimum ₹ 2 crore fee criteria in Revised MDA Guidelines for Overseas Promotion attaching the list of members whose turnover was less than ₹ 2 crore and claimed MDA in financial year 2018-19 and 2019-20.



Rakesh Kumar Verma Joint Secretary (Tourism)

IATO re-iterated to Rakesh Kumar Verma that the clause requiring a minimum turnover of ₹ 2 crore in foreign exchange earnings was not in the draft proposal, which IATO received from the Ministry for providing inputs. IATO learned about this clause only from the final

The clause requiring a minimum turnover of ₹ 2 crore in foreign exchange earnings was not in the draft proposal

MDA revised scheme and requested that it be removed via a letter dated February 3, 2021, as all small MOTrecognized tour operators would be barred from participating in this scheme.

All MOT recognised inbound tour operators were allowed to avail MDA irrespective of their minimum turnover and there was a cap of upper ceiling of turnover and not the minimum turnover.

With the requested changes in the new guidelines, a larger section of recognised tour operators would be able to avail the benefits and it would encourage tour operators from the unorganised sector to get MoT recognition. This would definitely benefit the tourism industry at large.

NEED OF COVID-19 GUIDELINES AT ASI MONUMENTS



Director General, Archaeological Survey of India

IATO wrote to V. Vidyavathi, Director General, Archaeological Survey of India (ASI) on the

Senior officials should ensure that staff and visitors follow the **COVID** norms and guidelines of FoHFW

feedback of the tourism stakeholders - COVID-19 norms are not being followed at ASI monuments. The request was made to kindly give necessary directives to all the concerned senior officials at each monument that they should ensure that all the staff and the visitors should follow the COVID norms and guidelines of FoHFW. Government of India and wear the mask. Similar directives may also be given to security staff at all the ASI monuments.



PROMOTING TOURISM IN LADÁKH

IATO in a letter of thanks to Kachoo Mehboob Ali (IRS) Secretary (Tourism), Govt. of the Union Territory of Ladakh made suggestions to promote tourism in Ladakh.

In the letter, IATO suggested that: 1. All hotels in Ladakh should be encouraged to get classification and given star category accordingly to the Central Classification Committee of Ministry of Tourism, Government of India. However, due to climatic conditions and problems in Ladakh, there could be some relaxation in the guidelines and hurdles, if any, should be removed.

2. All tour operators'/travel agents/ adventure/trekking agents, tourist transport operators among others should be recognised by the UT of Ladakh for which a policy could be formed in consultation with Ministry of Tourism, Government of India. The basic purpose of this was to ensure that high standard

Due to climatic conditions in Ladakh. there could be some relaxation in the norms and hurdles should be removed 99

of services was maintained by the stakeholders, keeping in view the terrains of UT of Ladakh. 3. A Tourism Advisory Committee of the UT of Ladakh should be formed where besides the government officials, stakeholders such as Chairman of IATO Ladakh, Padma Shree Chhewang Motup of Rimo Expeditions and others be invited to be the part of the Tourism Advisory Committee.



Kachoo Mehboob Ali (IRS) Secretary (Tourism) Govt. of Union Territory of Ladakh

DISCUSSION ON THE 36TH ANNUAL **CONVENTION OF THE IATO IN GUJARAT**



Hareet Shukla IAS, Secretary (Tourism, Devasthanam Management, Civil Aviation & Pilgrimage) Gujarat

ATO requested Hareet Shukla, IAS, Secretary _(Tourism, Devasthanam Management, Civil Aviation & Pilgrimage) Gujarat for an audience to discuss the 36th IATO Annual Convention in Gujarat.

The convention was scheduled to be held in Ahmedabad in 2020. but could not take place due to the pandemic. It was agreed by Gujarat Tourism on our request to postpone the convention to 2021,

subject to prevailing favourable conditions and SOPs in place.

With the current COVID-19 situation improving throughout the country and relaxations being made by the state government, IATO requested Gujarat Tourism to hold the IATO convention from December 16 to 19, 2021, as IATO hoped that by that time, most of tourism professionals would be vaccinated with both doses.

ENTRY TÁRIFF OF NATIONAL PARKS AND TIGER RESERVES INCREASED IN MP

IATO has requested **Shivraj Singh Chouhan**, Chief Minister, MP regarding the exorbitant increase in wildlife safari permits for national parks and tiger reserves in that state, which had come into effect from October 1, 2021.



Shivraj Singh Chouhan Chief Minister, Government of Madhya Pradesh

IATO requested from the Government of Madhya Pradesh that:

- The wildlife tourism season was set to begin on October 1, 2021, and raising tariffs at this late date would cause unnecessary confusion and complications, as rates had already been conveyed to Indian and foreign tourists who had made reservations for Dussehra, Diwali, Christmas, and New Year 2021 to 2022.
- The current proposed hike is
- 1) A 60 per cent price rise for Indians on non-premium dates
- 2) A 100 per cent price rise for Indians on premium dates
- 3) Foreigners on premium dates face a 220 per cent increase.
- 4) A 300 per cent increase for foreigners on high-demand dates.

The entry ticket for vehicles with foreigners has gone up from Rs 2000 to Rs 6000.

· Foreign tourist arrivals to national parks and tiger reserves in MP have been stagnant or dropping for several years now. In spite of this, the MP Forest Department proposed 220 per cent hike (for non-premium dates) and 300 per cent hike (for premium dates) for foreign tourists, which is unrealistic!! Parks in MP face tough competition from the neighbouring states of Rajasthan and Karnataka for wildlife tourism. With these new policies, Madhya Pradesh will lose the business gained in the last few years.

- The MP Forest department in 2017 had decided that to encourage tourism, foreign and Indian entry rates would be on par. They have now decided to reverse their decision. We were not against justified hike that is spread over many years. But overnight decisions drastically affect, not just the inbound market, whose costings were done a year in advance, but also the domestic market, which is now booking in advance.
- Any major policy change needs to include stakeholder consultation. From our partners in MP, we believe that the key process of stakeholder consultation was entirely ignored and overlooked. Further, even the LAC was not consulted or informed. This displayed gross negligence on the part of the MP Forest Department in following the due process laid down by Hon SC.
- To encourage tourism growth following the pandemic, the GoI's MoT recently announced five lakh free visas for foreign tourists. The proposed increase will be counterproductive to the efforts of the MoT, Government of India.
- The tourism industry has been one of the worst-affected industries due to the pandemic. The government and all its agencies should support the industry through these times. With this proposed price hike, this ailing industry would be severely affected for the next few years.

The proposed increase will be counterproductive to the efforts of the **Ministry of Tourism.** Govt. of India



IATO'S APPEAL TO SEIS

IATO wrote to Amit Yadav, Director General of Foreign Trade, & Additional Secretary, Ministry of Commerce regarding the release of SEIS for the tour operators for the financial year 2019-20.

ATO expressed its gratitude for announcing release of Service Export from India Scheme (SEIS) for the financial year 2019-20 for the service providers, including tour operators.

IATO appealed that SEIS @ 7 per cent was being given to the tour operators in previous years and this should not be changed now, after the funds have already been spent by the tour operators

on marketing, promotions and discounts to generate future business. IATO urged that to kindly retain SEIS to 7 percent and remove capping of ₹ 5 crores at least for the tourism industry as tour operators were in dire need of financial resources. Funds to be received through SEIS scrips were very important for the IATO members, which would help them to spend and restart/revive their businesses.



Director General of Foreign Trade, & Additional Secretary, Ministry of Commerce

NEED FOR CLARITY ON CHANGES IN SEIS

ATO requested Amit Yadav, DGFT and Additional Secretary, Ministry of Commerce, Govt. of India for Clarification w.r.t. DGFT Notification No. 29/2015-20 dated 23.09.2021-Changes in the Service Exports from India Scheme (SEIS) for services rendered during the FY 2019-20 by the Tour Operators.

It was notified that the facility to claim benefits under SEIS

Benefits under SEIS on payments in **Indian Rupees shall not** be available for services rendered in the FY 2019-20. 99



on payments in Indian Rupees shall not be available for services rendered in the FY 2019-20. This created utter confusion amongst IATO members' / tour operators and needed clarification.

EXTENSION OF TOURISM MINISTRY RECOGNITION FOR TOUR OPERATORS

IATO requested Rupinder Brar, Additional Director General, Ministry of Tourism for extension to the validity of MoT recognition for the tour operators till March 31, 2022 in the wake of COVID-19.



Rupinder Brar Additional Director General, MOT

ATO sought the extension based on the Ministry of Tourism, Govt, of India (HRACC Division) Office Memorandum dated 27th September 2021 wherein extension of the validity of hotel projects orders and classification/ reclassification orders of hotels and other accommodation units such as motels, apartment hotels, IIB&B/homestay units, Convention Centres, Guest houses, timeshare resorts, standalone air catering units, standalone restaurants among others was extended till March 31, 2022.

Documents of financial vear 2019-20, may kindly be considered for granting extension

Since there was no business, balance sheet, foreign exchange requirement and other documents of financial year 2019-20, may kindly be considered for granting extension.

NEED FOR CLARITY ON CHANGES IN THE SEIS



Maneck Davar Service Export Promotion Council for Clarification

ATO sent a request to Maneck Davar, Chairman, Service Export Promotion Council for Clarification w.r.t. DGFT Notification No. 29/2015-20 dated 23.09.2021-Changes in the Service Exports from India Scheme (SEIS) for services rendered during the FY 2019-20 by the Tour Operators

It was notified that the facility to claim benefits under SEIS on payments in Indian Rupees shall not be available for services rendered in the FY 2019-20.

This created utter confusion amongst IATO members' /tour operators and needed clarification

Benefits under SEIS on payments in **Indian Rupees shall not** be available for services rendered in the FY 2019-20

IATO EXCITED AS MHA GIVES GO AHEAD FOR REVIVAL OF INBOUND TOURISM

At present, only bubble flights are operating to/from our country, the cost of air tickets are very high and normally seats are not available.

s the situation in the country is improving, it is now announced by Ministry of Home Affairs to open e-Tourist visa from October 15, 2021 for Charter flights and from November 15, 2021 for regular tourists.

Recommendations for revival of inbound tourism:

- 1. MoCA be requested to resume international flight operations and all airlines should be allowed to start operating their scheduled flights as per bilateral agreements. Announcement for opening of regular flights should be made soon so that lead time is given to the foreign tour operators/agents to prepare themselves to promote India packages.
- 2. As per the press release issued by MHA, the tourist visa will be single entry with 30 days validity. FTOs have requested that tourist visa should be of Double Entry with 60 days validity, in case people wish to visit neighbouring countries.
- 3. Free e-Visa should be extended to all foreign tourists applying for 30 days visa till March 31, 2023 and should not be limited to first five lakh tourists. Also this should be available exclusively for the foreign tourists who opt to visit our country for minimum five days.
- 4. A policy could be made by the Ministry for at least next two years, all visitors to apply for e-Tourist Visa/Normal Tourist Visa, should travel through a MoT recognised tour operator and/or IATO Member.

- 5. Fully Vaccinated people, should be granted e-Tourist Visa and should not be asked for RT-PCR test other than country of origin. 6. Other without complete vaccination, should be in possession of RT-PCR negative report. All states should be advised to have similar guidelines.
- 7. It was recommend that e-Tourist Visa should be made applicable immediately for those arriving by land, especially on the Indo-Nepal border, as PM Narendra Modi wants to promote the Buddhist Sector.
- 8. It is also requested that by November 15, 2021, the visas which were issued earlier, and still remain suspended should
- be restored.
- 9. Marketing should start through social media platforms and promotion of Incredible India website with the link of IATO website.
- 10. Strong media campaign both electronic and print should be started with clear message that India vaccination programme is successful.
- 11. All the important worldwide tour operators should be invited on FAM tours on different programmes by MOT. 12. Insurance factor has to be incorporated.
- 13. The government needs to appoint a PR agency on priority to counter negative media reports in foreign lands.
- 14. Roadshows should be planned involving stakeholders recognised



Strong media campaign both electronic and print should be started with loud and clear message that **India Vaccination** programme is very successful and exemplary



by MoT and should be organised in source markets abroad.

15. MoT approved Indian tour operators may be allowed to invite their principal agents on FAM trips.

16. Translate 'Dekho Aapna Desh' into foreign languages and they should be available on MoT website and link to be given on IATO website.

17. Emphasis should be laid on women's safety and security. 18. The brochure and website marketing support for Foreign tour operators is to be given.

19. In revised MDA scheme for overseas promotion, criteria of minimum ₹ 2 crores foreign exchange earning requirement should be removed. It is urged this clause should be set aside for the next three fiscal years.

Issues needed to be taken up with Ministry of Finance and Commerce

To compete with our neighbouring countries, we need to offer competitive packages for which we need support from the government with the following:-

i) We request that SEIS should continue for the tourism industry in the new foreign trade policy being formed. If Commerce Ministry is doing away with the policy and is replaced by introducing RoDTEP Scheme in place of MEIS, but for Services Sector, no new policy is being introduced. The government should think of something new to offer similar to RoDTEP considering the services sector, especially Tour Operators who do not get ITC as being enjoyed by MEIS and there is no GST on export of goods. We need something a better mechanism and percentage refund on our total GST application to counter the competition from our

neighbouring countries.

ii) Cascading effect of GST on Tour Operators' services needs correction. After the implementation of GST with effect from July 1, 2017, the average tax on tourism industry works out between 18 and 23 per cent.

This has resulted in loss of business for the small and medium-sized tour operators. Many foreign operators have started avoiding selling India as a tourist destination and instead they are promoting Nepal, Bhutan, and Sri Lanka where taxes are between 6 and 8 per cent.

So, IATO suggests that either GST may be levied @ 18 per cent on the 10 per cent mark-up (deemed value) so that effective rate of tax on package cost works out to 1.8 percent of gross billing with no ITC. The gross value may be taxed at 18 per cent GST and input tax credit on all input services including hotels and restaurants may be allowed on actual basis.

iii) TCS on foreign tourists for booking of package tours by the Indian tour operators should be withdrawn immediately as foreign tour operators are avoiding booking tours of Nepal, Sri Lanka, Maldives and other countries to avoid 5 per cent additional tax as TCS, which is a loss for the tour operators and also for the country.

iv) The incentive scheme floated by the govt. for the Champion sector should be applicable to Ministry recognised, Indian Tour Operators. Also this needs to be simplified. We have requested the Ministry to call for a meeting where we can discuss the above so that our Ministry can take these forward at the earliest possible.

To compete with our neighbouring countries, we need to offer competitive packages for which we need support from the government



RESUMPTION OF TOURIST VISA

IATO thanked Arvind Singh, Secretary, Ministry of Tourism, on the Government announcing resumption of Tourist Visa.

n behalf of the members of Indian Association of Tour Operators (IATO) and the tourism industry, the IATO President thanked Arvind Singh, Secretary of Tourism for supporting the IATO and the industry and recommending to the PMO and the MHA for resumption of tourist visa which MHA announced on the October 7, 2021. This could happen

flight operation and all airlines should be allowed to start operating their regular passenger flights as per bilateral agreement that was in place before March 2020, so that foreign tourists who want to visit India can book their tickets. Currently, only bubble flights were operating to/from our country, the cost of air ticket has gone up very high and normal





Mr. Arvind Singh Secretary (Tourism) on the Government

with the cohesive and tireless efforts and putting up the case by Secretary Tourism, DG (Tourism), ADG (Tourism), JS (Tourism) and the entire team in the Ministry, which resulted in this positive decision by the Ministry of Home Affairs (MHA).

The IATO thanked the Prime Minister, Home Minister, Minister of Tourism and the Tourism Minister of all States for taking this decision and making the announcements.

IATO has put forward immediate steps for favourable consideration: 1. Ministry of Civil Aviation be requested to resume international

seats were not available.

Therefore, it is essential that global flight operation to/from India be resumed and air fares became viable for the tourists to choose India for holiday purposes.

2. A request was made to make Visa Fee exemption more practical and beneficial, free e-Visa be extended to all foreign tourists applying for 30 days' visa till March 31, 2023 and it should not be limited to the first five lakh tourists. This would send a positive message globally that India is serious and will encourage foreign tourists to travel to India.

All airlines should be allowed to start operating their regular passenger flights as per bilateral agreement.

GUIDELINES FOR AIRPORT ENTRY PASSES FOR TOURIST OPERATORS

IATO requested MoT to look into pending issues regarding criteria for issuance of Commercial Airport Entry Passes for tour operators, and guidelines for Airport Entry Passes.

> riteria for Issuance of Commercial Airport Entry Passes (AEPs) for the Tour Operators:- The criteria for issuance of Commercial Airport Entry Passes for the inbound tour operators and hotels was



revised last year after detailed deliberations between Ministry of Tourism and Ministry of Civil Aviation.

As per the revised guidelines of Ministry of Tourism, Government of India, effective December 8, 2020, there is no separate category of Inbound Tour Operators and as per the revised guidelines, MOT Recognition approval letter is given as "Tour Operator", whereas in the criteria for Airport Entry Passes it is specifically mentioned "Inbound Tour Operators" Now, when our members are applying for airport entry pass

they are being refused, BCAs is

asking for letter/certificate of

MoT Recognition as "Inbound

Tour Operator" as BCAs are not aware of this change in the New Guidelines for the tour operators dated December 8, 2020. We requested the Ministry to take up with Ministry of Civil Aviation and Bureau of Civil Aviation Security to issue revised guidelines to all their Regional Directors of revised guidelines of the Ministry of Tourism dated December 8, 2020 for issuing new airport passes.

Procedure and Guidelines for Airport Entry Passes Guidelines for Airport Entry Passes: - We have not received the revised guidelines so far and requested to send us the revised procedure and guidelines so that our members can apply for airport pass as per the revised procedure and guidelines.

Balance Sheet of 2019 to 20 to be considered for turnover requirement for Airport Pass: -As there is zero inbound tourism business since March 2020 and members who are applying for Airport Entry Pass will not be able to meet the turn over requirement for the financial years 2020 to 21 and 2021 to 22 as the inbound tourism has not vet started. Therefore, it has been requested that for getting airport pass, turnover requirement may kindly be considered on the basis of turnover for the financial year 2019 to 20.

When our members are applying for airport entry pass they are being refused



NEED FOR TRANSPORTATION WITH FULL SEATING CAPACITY

IATO requested Chief Minister of Delhi (NCT) to allow transportation with 100 per cent seating in Cab, Maxi Cab and Tempo Traveller.

ATO put forward that the seating capacity for cabs was restricted for two and maxi cabs for five, the transport charges for the domestic and foreign tourists to travel by cabs and maxi cabs was cost prohibitive and made the package cost high, discouraging foreign tourists to visit India and they would opt to visit neighbouring countries where the package cost was comparatively low.

> It was requested to kindly allow transportation with 100 per cent seating capacity

It was requested to kindly allow transportation with 100 per cent seating capacity as was in the case of Delhi Metro and DTC buses so that travelling in cabs (five-seater and seven-seater cars) and maxi cabs with seating capacity of eight and above such as tempo traveller, became financially viable and affordable for the tourists.

Amendments were requested to be made in the orders dated October 14. 2021. Flowing on the above a request was made to Secretary Tourism, Government of India on the October 25, 2021 to take up with the Delhi Government and all State Governments to allow Transportation with 100 per cent seating capacity in Cab, Maxi Cab and Tempo Traveller. A copy was marked to DG and ADG Tourism, Govt of India.



Arvind Kejriwal Chief Minister of Delhi (NCT)

CLARITY NEEDED ON MOT RECOGNITION FOR TRAVEL OPERATORS

IATO wrote to Adeshwar Kant, Deputy Secretary (Tourism), Department of Tourism, Government of NCT of Delhi on the Guidelines for Licensing of Tour Operators/Travel Agents/ Excursion Agents/Tourist Transport Operators.

It was requested to kindly give necessary directives that during the licensing, the Delhi Government concerned personnel should not insist on inspection of a Tour Operator/Travel Agent/ Excursion Agent/ Tourist Transport Operator who have valid recognition from the Ministry of Tourism, Government of India.

The Delhi Government concerned personnel should not insist on inspection of a Tour Operator/ **Travel Agent**

SIMPLIFY NORMS FOR INTERNATIONAL ARRIVALS, TOURISM SECY URGED

IATO urged Arvind Singh, Secretary of Tourism and sought confirmation regarding simplification of MOHFW guidelines for International Arrivals dated October 20, 2021.



As per the guidelines, it was understood that upon arrival in India:-

- 1. All travellers Planning for Travel should
- i. Submit self-declaration form on the online Air Suvidha portal (www.newdelhiairport.in) before the scheduled travel
- ii. Upload a negative COVID-19 RT-PCR report. This test should have been conducted within 72 hrs prior to undertaking the journey.
- iii. Each passenger shall also submit a declaration with respect to authenticity of the report and will be liable for criminal prosecution, if found otherwise
- iv. They should also give an undertaking on the portal or otherwise to Ministry of Civil Aviation, Government of India, through concerned airlines before they are allowed to undertake the journey that they would abide by the decision of the appropriate government authority to undergo home quarantine/self-health monitoring, as warranted.
- 2. On arrival in India i. In certain cases, RTCPR test will be done, otherwise those fully vaccinated will be allowed to leave the airport and shall selfmonitor their health for 14 days' post arrival.
- ii. Travellers who are partially/not

vaccinated will undergo RTPCR test, home quarantine for seven days and retest on the eight day of arrival.

iii. However nationals from the below mentioned countries even if they are fully vaccinated will be subject to RTCPR test on arrival, home quarantine for seven days, and retest on eigth day of arrival.

These countries are:

- Countries in Europe excluding UK, Germany and France
- · South Africa
- Brazil
- Bangladesh
- Botswana
- · China
- · Mauritius
- · New Zealand
- Zimbabwe

The norms issued were confusing and not clear to the tourism stakeholders.

IATO urged that

- a) Norms need to be simplified and FAQ may be issued with more clarity so that correct information could be given to the foreign tour operators by Indian Embassies, High Commissions. India tourism offices overseas and by the Indian Tour Operators to their foreign counterparts.
- b) A list of High Risk countries in Europe should be mentioned in the FAQ.

The guidelines issued were very confusing and not clear to the tourism stakeholders.

MAKE DELHI HUB FOR M!CE, REDUCE GST FOR TOUR OPERATORS

IATO offered its input on the DSIIDC meeting held on October 5, at Bombay Life Building, New Delhi.

- 1. Delhi should be made and promoted as M!CE Tourism Hub, as it has lot of potential for M!CE activities.
- 2. To increase number of night stay by the tourists, the Delhi Government should initiate some evening entertainment activities in the city.
- 3. Reduction on GST percentage or refund to the tour operators enable offer competitive price to tourists to stay for longer duration in Delhi.
- 4. Rebate on Electricity rental cost at tour operator's premises.
- 5. To counter any adverse media publicity for Delhi, PR Agency should be appointed.
- 6. Foreign tourists were more concerned about hygiene, safety and security. Therefore, to Make Clean Delhi, Safe Delhi and make Delhi 'City of Attraction' having so much to show case in Delhi.
- 7. Financial support for organising road shows and promotion activities for Delhi.
- 8. During the pandemic, tourism sector was suffering the most and needed financial support to revive



the existences. This could be cash or kind as deem fit by the Delhi Govt. For your information many state governments have extended financial help to the tourism sector and its workers and tourist guides among others.

- 9. Give tourism sector some rebate for renewal of licence fee, road taxes to tourist vehicles and reduction in fitness renewal charges.
- 10. There is acute problem of parking in Delhi for the tourist vehicles at tourist place, monuments, Railway stations etc. Government should earmark parking places for the tourist places and earmark designated dropping and pick up spots for tourist's vehicles/tourists. including a proper parking lot.

During the pandemic, tourism sector was suffering the most and needed financial support to revive the existences

APPEAL TO ADDRESS TAX ISSUES

IATO wrote to Sanjay Singh, Deputy Director General, Ministry of Tourism on the issues to be taken up by the Ministry with the concerned authorities.

> IATO wrote to Sanjay Singh, Deputy Director General, Ministry of Tourism, on the following issues:

> 1. IATO recommended the removal of the cascading effect of GST on the tourism industry by charging GST on deemed value.

It was requested that, GST on tour operators be charged at a deemed value. As in the case of air travel agents, a deemed value of 10% of the gross billing of the tour operator may be considered as the taxable value on a deemed basis. This will allow the service to be taxed at 18 per cent on a 10 per cent mark-up, which means the effective rate of GST on the total package cost will work out to 1.8 per cent of the gross billing of the tour operator to his client with no ITC. It was submitted that the present rate of 5 per cent GST on the gross billing was tax on tax,

creating a cascading effect, and in any case, it did not represent taxation on value addition, which was the backbone of the GST system.

2. Request to remove the TCS levy on the sale of overseas tour programme packages to foreign tourists beginning on October 1, 2020.

IATO recommends that: The new provisions of the TCS exemption should not be made applicable to persons or companies who are non-resident foreign citizens, tourists, or foreign tour operators located outside India for purchasing tour packages through an Indian tour operator for outside India specified clearly. The limit of ₹7 lacs for non-applicability of TCS may be made applicable for Indian tour operators and authorised dealers in the case of purchase/remittance of money for overseas tour packages for Indian tourists travelling abroad.

The guidelines issued were very confusing and not clear to the tourism stake holders.

PENDING REFUNDS OF IATO MEMBERS FOR CANCELLED BOOKINGS

IATO apprised Gayatri Rathore, IAS, Principal Secretary (Tourism), Govt. of Rajasthan, regarding Pending Refund of its members towards advance paid for booking of Palace on Wheels for their foreign clients and bookings cancelled due to Covid -19.

A IATO submitted a brief of the advance payments made through Worldwide Rail Journeys to RTDC and pending for refund. There were five such companies with pending refunds.

Besides, there was one company that made advance payment directly to RTDC. IATO requested that necessary directives may be given to RTDC to make refund at the earliest and help the

tour operators, facing financial hardships due to Covid-19. They were in need of funds to make refund to their foreign clients to maintain business relationship and to secure future business.



REDUCE AIRFARE OF AIR BUBBLE INTERNATIONAL FLIGHTS, MOT URGED

IATO requested Arvind Singh, Secretary of Tourism for resumption of international flights operation as per bilateral agreement inforce before March 2020 due to high air fare presently available on air bubble flights.

ATO mentioned that the airfare had increased 2.5 to 3 times more than the normal fare that were before March 2020. Foreign tourists would not travel to India for holidays on such high airfares.

It is only the NRIs or Indians who are working abroad and had not met their families in last 20 months, would travel on these fares. Further, the IATO brought to the notice of the Secretary Tourism that foreigners were

not being allowed to travel to Sri Lanka on air bubble flights and this might also be the case with flights to Kathmandu and Paro. This restriction needs to be lifted immediately. The IATO requested the Secretary of Tourism to kindly impress upon the authorities in MHA, MEA and MOCA to resume normal international flight operation according to the bilateral agreements that India has with other countries that existed before March 2020 so that inbound tourism could start.



Secretary, Ministry of Tourism

APPOINT NODAL OFFICER TO ASSIST WITH HANDLING FOREIGN TOURISTS

IATO requested Arvind Singh, Secretary of Tourism to appoint a Nodal Officer from the ministry to help the foreign tourists in case of any emergency.

ATO apprised that with the opening of Tourist Visa _including e-Tourist Visa, foreign tourists would start travelling to India and we would expect some kind of issues and problems coming up upon their arrival at various airports in India as every state has different SOPs for travellers.

Therefore, to avoid any inconvenience to foreign tourists and avoid any negative publicity, it would be appropriate if MOT GOI could consider appointing a Nodal Officer who could assist the foreign tourists in case of any exigency upon their arrival at any airport in India and the Nodal Officer can help them and can deal with Ministry of Health & Family Welfare, Ministry of Home Affairs, Ministry of Civil Aviation, Railways, state governments among others.

To avoid any inconvenience to foreign tourists and any negative publicity, it would be appropriate if **MOT GOI could** consider appointing a **Nodal Officer** 99

NEED FOR AMENDMENT IN GST LAW FOR GROWTH OF TOURISM INDUSTRY

IATO offered G.D. Lohani, Joint Secretary (TRU-I), Central Board of Indirect Taxes & Customs, Ministry of Finance suggestions for Budget 2022-23 and changes in Direct and Indirect Taxes.



uggestions for amendment in GST law for growth of Tourism industry:

1. Tourism industry to be treated as deemed exporter at par with IT Industry under export of services. IATO recommended that the parameters / definition of "export of services" in Section 2 (6) of IGST Act, 2017 may be relaxed in the case of tour operators and the services of tour operators earning foreign exchange for the country may be accorded with the status of "export of services".

The criteria for determining the place of supply (POS) of services should be uniform between IT Industry and Tour Operators. Further the criteria of determining place of supply of services based on performance as mentioned in Section 13 (3) (b) of IGST Act should be made inapplicable for the tour operators.

2. Removal of cascading effect of GST on the Tourism industry

IATO says either GST may be levied @ 18 per cent on the 10 per cent mark-up, so that effective rate of tax on package cost works out to 1.8 per cent of gross billing with no ITC. Alternatively, the gross value may be taxed at 18 per cent GST and input tax credit on all input services, including hotels and

restaurants, may be allowed on actual basis.

- 3. Removal of GST on services provided outside India to foreign tourists IATO says GST/IGST may be fully exempted on the services provided outside India. As a result of tax exemption, bookings would come to Indian Tour operators instead of such bookings going in favour of local tour operators in neighbouring countries. This would add considerable foreign exchange for the country.
- 4. Small correction in the conditions prescribed against 5 per cent GST notified for tour operators services. IATO recommended that a. The word 'and' appearing between the words accommodation and transportation in condition No. 2 against Sl. No. 23 of CGST Notification No. 11/2017-CT(R) dated 28.6.2017 may be replaced by the word 'or'.
- b. The Govt. should clarify by way of issuing a circular that this was its intent from the very beginning when the GST rolled out so that the GST authorities should not raise objections from July 1, 2017.
- 5. Refund of IGST paid by the tourists leaving India on supply of goods taken out of India -Tax

Tourism industry to be treated as deemed exporter at par with IT **Industry under export** of services



Refund for Tourists (TRT). Scheme to be implemented. IATO says the government should formulate the userfriendly conditions / safeguards for allowing cash refund to the foreign tourists leaving India at the departure airport in respect of integrated tax paid by him on purchase of goods and those goods are being taken out of India as part of his baggage or otherwise. The procedure may be notified in the public domain.

6. Reduction of GST on private ferry tickets at Andaman & Nicobar Islands.

IATO says in view of use of transport ferries, GST rate should be nil or maximum 5 per cent as in the case of ferry transport.

A separate letter was sent to K.C. Varshney, Joint Secretary, Tax Policy and Legislation (TPL-I),

CBDT, Ministry of Finance, Department of Revenue on Suggestions for Budget 2022 to 23-changes in Direct Taxes

- IATO says the provisions of TCS should be made applicable for persons'/companies resident in India and not to foreign citizens /foreign tour operators located outside India.
- The TCS provisions should not apply in case the foreign tourist visits India, and thereafter proceed to foreign country including neighbouring countries or vice versa such that it is combination of inbound and outbound tours package as composite package.

Such a package does not qualify as overseas tour programme package as defined in Section 206C (1G) of I.T. Act, 1961.

When our members are applying for airport entry pass they are br airport entry pass they are being refused

CHANGES IN DIRECT TAXES

A separate letter was also sent to **K.C. Varshney**, Joint Secretary, Tax Policy and Legislation (TPL-I), Central Board of Direct Taxes, Ministry of Finance, Department of Revenue on Suggestions for Budget 2022-23 – changes in Direct Taxes.

he provisions of TCS should be made applicable _ for persons' / companies resident in India and not to foreign citizens / foreign tour operators located outside India. The provisions of TCS should not apply in case the foreign tourist visits India and thereafter proceed to foreign country including neighbouring countries or vice versa such that it is combination of inbound and outbound tours package as composite package. Such a composite package does not



qualify as "overseas tour program package" as defined in Section 206C (1G) of I.T. Act, 1961.

The Postcard





ondwana was a super-continent, believed to be existing more than 550 million years ago. It started fragmenting gradually with time, finally around 180 million years ago, it split into seven different land masses. We identify them today as - South America, America, Africa, Australia, Antarctica, Arabian Peninsula, and the Indian subcontinent.

Imagine yourself sitting on a satellite, looking through the emptiness of space, towards the Earth. Now move your eyes towards its equator and bring them to rest on a 'gigantic piece of Earth' extending far into the sea, its upper most fringes towering gloriously over

the mainland.

Abundance of resources cloaked in our topographies, our cultural galores, and spirit of natives. distinguished us allure, wealth and opportunities

Go ahead and zoom closer. Soon you will begin to see its 7,520-km-long coastline, encircling its southern land with a necklace of surfy sparkle, you will also see the glistening crowns of its more than 2,505-km-long greater Himalayas range fortifying its northern land. This is India, 'the piece of celebrated Earth', that gives us our commercial nirvana and livelihoods.

Our geo-positioning is unique. This fortunate isolation from rest of the world, kept us at the prime of our experimental best, leading to phenomenal accomplishments, in ancient

human sciences and practices. Abundance of resources cloaked in our topographies, our cultural galores, and spirit of natives, distinguished us as the land of allure, wealth and opportunities.

Across the centuries, our country has been the epitome of human warmth and welcome, psyche to pamper the guest was rooted deep in our societies. Archives of history display loud evidences of our hosting skills and extravagances. Starting from the early centuries, activities of hospitality have been an integral part of Indian life. The idea and concept of hotel is also not new to us, our records are abound with mentions of musafirkhanas and sarais.

Man's desire for experiencing the non-native, is a force, that has lead to many milestones in the fascinating history of mankind. His innate quest, for discovering new knowledge and habitats, has resulted in grossly interesting outcomes.

The Postcard

Recorded travelogues of travellers during medieval periods (5th to 15th century) present an eye opening histography of striking information; an unquestionable testimony of our historic appeal to the world. It clearly exhibits the uniqueness of our desirability, charm and lure. The magic of our spell commanded voyagers to alter bearings of their compass and redraw the routes on their marine charts, in an attempt to reach this land of mystics, intrigues and riches.

Our soil has seen the arrival of over 34 explorers and their entourages, from Marco Polo to Giovanni Francesco Careri, men of every race have anchored gratefully at our shores, seeking dreams of their rejoicing. Our coastline has played host to mortals coming from nearly every continent; seafarers, colonisers, tradesmen, enterprising travellers, scholars and philosophers, India has been their bountiful bliss, which has

'Athithi Devo Bhava' (Guest is God), comes naturally to us. Perhaps it is a genetic trait, we Indians have lived with it for centuries. The grip of this mania has seldom allowed us to distinguish between a friend or a foe 99

met with their glowing expectations of that distant 'fantasy-land', they had heard about.

History tells us, travel, hospitality, and entertainment had started early in our timeline. It graduated to exceptional levels around early 16th century during the Mughal times, and continued with greater aplomp in mid 18th century, after British colonisers arrived here. Since long, our princely states, little kingdoms and aristocracies, had been inviting and hosting visitors from foreign lands, organising for them excursions to show highlights of their native provinces, territories and jagirs.

It is no surprise that Athithi Devo Bhava (Guest is God), comes naturally to us. Perhaps it is a genetic trait, we Indians have lived with it for centuries. The grip of this mania has seldom allowed us to distinguish between a friend or a foe, such is our history. We have been gracious hosts to all; be it the cadres of un-invited soldiers of the British East India Company frolicking in rural folds of our coastal Bengal, or the legendry Greek soldiers delighting in the fragrant mists of Malana village up in the Himalayas, or the footloose curious travellers of today basking in the generosity of our natives across the country, or the radiating warmth of a rickshaw-wala's smile, zig-zagging the visitor through ancient lanes and alleys.

Buzz of welcome is everywhere. Indeed India is Incredible, we are hosts by default. And that makes us conditioned perfectly, for the business of tourism and hospitality.



The author, Neelam Thakur (Neel) has been a devoted Tourism and Travel professional for over 3½ decades. thakurquest@gmail.com

Author's Note

Maybe we need to infuse some fresh thought into our re-marketing strategy. Perhaps IATO could take the first initiative to influence MOT to take up a new approach towards marketing, a kind of new buzz which plays on the stimuli of our history and hosting trend. An idea to 'spruce' up the post-covid revival efforts.

Voice of Media





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Voice of Media









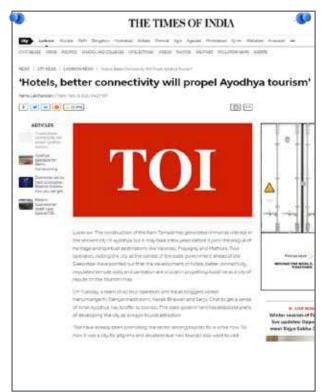














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AGRA: In the pest pundemic

100%. In the post partnerms veried, enthodor activities are strict, enthodor activities are strict, and the strict partners are strictly and tourists occurs on the rebuild small. Agra and Varanasi, the two ritme tourist destinations in inter-Pradesh, are back under the problight. While Agra has become a favourist destination for the problem of the problem of the problem. er week-end getawayn. Koshi nati are exce again attracting

plant are outer again attracting means forcers.

Though there are no forcigo mentas wheting Agra since the enthreaks of the pandemic in shareh 2020, the city of Tai gets aboded with visitues from marby areas oocking weedened plantasys. Timitism frede para-tis attribute 70% of the inflow your way to me the mark present and an area of the para-tis attribute 70% of the inflow on Automa Capital Region in and instead Dethi. Unsurant parts on Yumanan Experience and an area of the parts of the most parterned record Coroll wave subsided. The extended Deval week-ened as we the city, corolled with a contract of the most parterned record Coroll wave subsided.



Crowd of visitors at Taj Mahal on Discali weekend. Busili weekend. International Teating of Covid curin has made people think of tracelling a manusable distance but in their own which certain people of their wire busingst category winitors to Agen in pre-Covid days into but with presence of fareign tour-into in abundance, the star cuts provided to the covid on gasses with high puying capacity. The budger category visitor pre-ferred a day's whit only and returned the same day after visiting Tel and a few other mensurement, rold South Copta, regional chairman (North). Intilian Association of Ton Operators.

Crewel of visitors at 1tg Mahal or large number of vehicles hous-large number of tells from Agra. Authorities at 1581, Agra toe-confirmed from the bus services for Belhi got affected because of jam on the Expressionsy on Sunday. Availability of best consuc-tivity (the 165-bm Tamuna Expressionsy connecting Agra with NOILIA) and affordable accommodulitor also atmact vicinity from Dolley, Gorganio. NOIDA, Ghariahad and Farkis-bud etc.

Notifice. Commence and practice in North book data.

"Visitor's from these extres in North book data a couple of days gottaway in their cown care for a dissurer less that 200 kilor and testurer less that 200 kilor and a floredable recome at a past by notes for family. Agraserves them all in this poet second. Cookid wave screenife as tooks have stiffed their focus of the control for the form foreign took for a form foreign took for a form foreign tooks and the control past of domente conductive made savened domente conductive and to threats the issue control to the control for the control past of the

Travel bursus owner Sunit Gupta echand similar sentiments, saying that 70 % of visitors reaching Agra on visitors reaching Agra on visitors reaching Agra on visitors of the following the following the following the carried from Taj Mahall for its broatly and charm which makes the monument worth visiting on repeat eccisions, without you week well and holiday get away has to face those because of cross of at the gazes of Taj Mahall and corrething said.

Tatorestingly, Agra is also linked with stane capital Linknow by an expressionaly bus it seems that the vicele end visitor perfects to travel learn than 200 mm in a tay by the own vehicles the ravel learn than 200 mm in a tay by the own vehicles from the compact of the control of the contro

With the earthersk of Coreil, 13 Mabin gases were closed on March 17, 2020 and opened on September 21. 2020 with cap-ping on the number of visitors. Only 5, 5,001 tourists were selected first all by with invasions of 2500 each in surface and the first ball of day. However, as the situation eased, 10,000 and

then 15000 tourists were allowed by December 2021.
With the one-laught of the second wave this pear. Taj Mahai was again closed on April 36, 2022 and eponed two mounts later on June 10, 2014 but with copping of not more than 650 resurists on a man. The curries were again.

than 650 tourists of a time.
The curbs were again relaxed as the situation improved and average number of visiturs increased to 12,000 to 5,5000 in a day in therefore, this year but number of visiturs rise to 25,600 to 30,000 on week-ends and heidders.
The AS efficial revealed that there were more travel and their there to 25,000 to year, and the number crossed 50,000 turbs to 17 just on Gandhi Jayanti and the number crossed 50,000 figure are Divalit boildays.

Foreigners back in Kashi As life has returned to normal post the Covid-19 pandentic, it

point the Covid-19 paintersite, it means the foreign touring can money again seep their troy with the ghats in Kashi. Around 150 foreign teerists visited Variannilla for least rose of the covid to the last rose of the las

galore and Debi where they gatore and onch where they were staying temporacily. They now peefer shorter fourney as they got stack in many cities when the Covid 10 had broken out over 17 months ago," said the officer. deportment, many agentist also reached Varianasi via Nepal Most of them, spent around four to seven days and wen back. At present, around 20 tourists are in Varianasi and they can be seen stifling or ghats.

On Mundar, some forcingers.

were sum at Tulai Gitat. The were enjoying traditional Nasi Nathatiya Lastal, being per formed in river Galaga. It is held overy year a few days afte Deepswall. Sass, Nathasya deplots Lard Krashperform in the middle of river Ganga. Regional mustum effice KertDham Sricastava sadd "Poot Covid-III: around 10 toursts have visited Kash Gensbash, the foreign tearint have started conting to Vara-nat but their number is very

man! but their member is we 35,000 foreigners used to via Varianas) every month durin the peak season which begin in September and ends in the first week of March.



15 नवंबर से इंटरनेशनल फ्लाइट से आने वाले पर्यटकों को मिलना है वीजा, 30 दिन के लिए दिया जा रहा

Initian Association of Tort Operators:

The absence of Broogn star-sort has led to star each gray tooles looking for diseased pri-tures and they have slashed pri-ces, making them alloodules for average scoressit visitor looking for a couple of days away from home. The families from NCR region is clude religious fearings to gray from the starting of the francia and swiles staying in Agra visit the twen cluss of Mothers and Viradwan, "said feardeep Arora.

जागरण संवाददाता, आगतः कोरोना वायरस के संक्रमण से देश धीर-धीर उबर रहा है। वायरस को रोकने के लिए सरकार ने जो प्रतिबंध लागू किए थे, उन्हें धीरे-धीरे हटाया जा रहा है। 15 अक्टूबर से चार्टर्ड फ्लाइट से आने वाले विदेशी पर्यटकों को ट्रिस्ट वीजा देना शुरू किया जा चुका है। इंटरनेशनल फ्लाइट से आने वाले पर्यटकों को 15 नवंबर से टूरिस्ट वीजा दिया जाएगा। नए बीजा नियम व पाबंदियां पर्यटकों के लिए मुश्किलें बढ़ाएंगे। पर्यटन कारोबारियों को कोरोना के नाम पर थोपी गई नई पार्वदियां रास नहीं आ रही है। उन्हें इसके चलते पर्यटकों के भारत नहीं आने की चिंता सता रही है।

भारत को पसंद करने वाले जिन पर्यटकों के पास 10 से 20 वर्ष की अवधि का वीजा था, उसे कैंसिल नहीं किया जाए। जब पांच लाख पर्यटकों को सरकार निश्शुल्क वीजा दे रही है तो ऐसे पर्यटकों से वीजा के लिए पुन: आवेदन कराने का कोई औवित्य नहीं है।

सुनील गुप्ता, चेवरमेन नोर्दर्न रीजन, इंडियन एसीसिएशन आफ ट्र

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सिगल पट्टी वीजा की जगह मल्टीपल एंट्री वीजा दिया जाए। वीजा की अवधि पूर्व की भांति 90 दिन की जाए। ई-वीजा सर्विस को बहाल किया जाए और वैवसीनेशन करा चुके पर्यटकों के लिए सात दिन तक ववारंटाइन रहने की अवधि नहीं रखी

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ये हैं परेशानियां

- नंबर एक: ट्रिस्ट वीजा में कई देशों को ई-वीजा की श्रेणी में नहीं रखा गया है। फ्रांस और जर्मनी के पर्यटक ई-वीजा प्राप्त कर सकेंगे, लेकिन यूनाइटेड किगडम के पर्यटकों को दतावास में संपर्क करना होगा।ई-वीजा की सुविधा होने से पर्यटकों को दुतावास जाने की जरूरत नहीं पड़ती थी, आनलाइन आवेदन कर लेते थे। उन्हें अब दूतावास जाना पड़ेगा।
- नंबर दो: जर्मनी, फ्रांस और युनाइटेड किंगडम के पर्यटकों को क्वारंटाइन नहीं रहना होगा, लेकिन अन्य यूरोपीय देशो से आने वाले पर्यटकों को सात दिन तक क्वारंटाइन में रहना होगा।
- नंबर तीन: जिन देशों के पर्यटकों के पास पूर्व में 10 से 20 वर्ष तक के लिए वीजा था, उसे अवैष घोषित कर दिया गया है। उन्हें पुन: नए सिरे से वीजा के लिए आवेदन करने को कहा गया है।
- नंबर चार: पर्यटकों को 30 दिन की

- अवधि का ही वीजा दिया जा रहा है, जबिक कोरोना काल से पूर्व 90 दिन के तिए वीजा दिया जाता था। 30 दिन के बाद ही पर्यटक दोबारा वीजा के लिए आवेदन कर संकेगा।
- नंबर पांचः पर्यटकों को सिगल एंट्री वीजा दिया जा रहा है, जबकि कोरोना काल से पहले मल्टीपल एंट्री वीजा दिया जाता या। मल्टीपल एट्री वीजा होने पर पर्यटक भारत आकर नेपाल, भूटान, श्रीलंका आदि देशों में घुमकर वापस भारत आ जाते है। अब सिंगल एंट्री वीजा होने से पर्यटकों को भारत के पडोसी देशों में जाने पर दोबारा वीजा के लिए आवेदन करना
- नंबर छह: यूनाइटेड किगडम, फ्रांस व जर्मनी को छोड़कर यूरोपीय देशों से आने वाले पर्यटकों को यहां आने के बाद सात दिन तक होम क्वारंटाइन रहना होगा और आठवें दिन आरटीपीसीआर टेस्ट कराना होगा। टेस्ट निगेटिव होने पर ही वो यात्रा कर सकेंगे।







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पर्यटन और फिल्म निर्माण में निवेशकों की भा

जवपुर, समाधार जगत न्यूज। जपपुर में आपोनित तीन विवसीय मुगांडा रोड सो के अंटिम दिन राज्य के पर्यटन, फिल्म निर्माण, दूर्स एड ट्रेकल्स ऑपोटर, रोटल व्यवसायीयों एवं अन्य विशेषते ने भारी संख्या में भाग लेते हुए बुचांडा के साथ पर्यटन एवं विरुम निर्माण के क्षेत्र में आपनी सहयोग के लिए महत्र पर्या भी।

सम्प्राग्नेह के विशिष्ट अतिथि डॉ. लॉनन के पैचर, पूर्व पर्यटन सचिव, भारत सरकार ने अपने सम्बोधन में इस आयोजन को करने के लिए यूपीडा तार्र क्योग्रान एवं पीएपारी पीवार और कॉमर्स एंड इंडस्ट्री को कथाई पेते हुए कहा की कोकिड महामारी के बाद इस तरह की पहल प्रशंसनीय है और ये पर्यटन विकास एवं इस क्षेत्र में नई जान डालने हेतु मील का पत्था सामित होगी। पैकार ने पर्यटन क्षेत्र के विकास के लिए ईको दूरिका, सतत दूरिका, स्वयानिक रूप से सम्ववेतित टुरिज्य को प्रोतसहित करने के लिए बल रिया।

नम अल्फ्रेड, सार्वजनिक कुटरीत विश्वाप, विदेश मंत्रालय, युगांडा एवं एड्डी किरिया, निरेशक, पुगांश दुरिज्य बोर्ड ने अपने सम्बोधन में युगाडा में फिल्म निर्माण एवं पर्यटन विकास के लिए व्याप्त अपार संभावनाउटे के बारे में जानकारी देते हुए कहा की पुगांश निवेशकों के लिए सुरक्षित देश है तथा उनोंने भारतीय निवेशकों से इन क्षेत्रों में निवेश एवं भागीयारे बदाने का न्योता दिया। रोड सो में जीतेन्द्र सिंह राजीह, रॉमल सफारी दुर्स, जैसलमेर, पीपक महान, चरित्र, डॉक्य्मेंट्री किल्म रेस्टोरेंट एसोसिएशन राजस्थान, पहेंद्र सिंह, अध्यक्ष, एसोसिएशन ऑफ़ डोमेनिटक ट्र ऑपरेटमं ऑफ इंडिया एवं इंडियन एसोसिएरान ऑफ़ ट्रा ऑपरेटर्स, खालिर खान, राजस्थान एसोसिएशन ऑफ़ ट्रूर ऑफोटर्स, खेमेंद्र हर्ष, संस्थापक, राजस्थान इंटरनेशनल पिल्च प्रेसिटकत एवं राजस्थान पर्यटन एवं फिल्म निर्माण के क्षेत्र से जुड़े प्रतिहित प्रतिनिधियों ने अपने विचार व्यक्त करते हुए सुझान दिया की दोनों देशों के मध्य फिल्प विर्माण पर्य पर्यटन से सम्बन्धित त्राविकों के प्रतिनिधि मंत्रलों के चैरे आयोजित किये जाएँ ताकि इस क्षेत्र में आपनी सहयोग को गाँउ मिल सके। चक्ताओं ने युगंडा सरकार से फिल्म निर्माण एवं

बेकर, कुलदीय सिंह चंदेला, अध्यक्ष, होटल एंड - पर्यटन विकास के लिए पालिसी बनाने का आहर किया एवं भारत से युगांता के लिए सीवी तत्वार्ट सेवा शुरू करने की मांग की।

भारत में पूर्वांडा के उप उच्चापुक्त मोतम्मद कामला एवं पीएचडी चैम्बर अहेत कॉमर्स एंड इंडरने के राजस्थान समिति के अध्यक्ष विभिन्नाव दाबरिय ने कहा को तीन विकसीय पुगांदा बहुत हो सरफल रहा एवं धारी संख्या में निवेशकों एवं पर्यटन बेत्र से जुड़े उद्यमियों ने भाग लेते हुए पुत्रांडा में विवेश करने की मंशा जनाई। दार्आरण ने कहा को पीएचची पैम्बर ऑफ़ कॉमर्स एंड इंडस्ट्री युगंडा हाई कमीरान के साथ मिलकर इच्छुक निवेशकों को वधा संघव मार्गदर्शन एवं सहायता देने का अवश्यास्त्र दिया।





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SEIS disappoints industry

Ministry of Commerce & Industry has released amended rates for SEIS claims for FY 2019-20, but tour operators and hotels are not happy with the cut in percentage and capping of payment.

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ervice Exports from Inda Scheme (SEIS) for services ne-dend in the Fevencial Year 2019-20 fauer been dus since Much 2020, It has been a a limit on the total entitlement order SEIS has been imposed at Rs. 5 otre per EC. Also. on net Foreign Exchange ings, for FY 2019-22 has



been reduced from 7% to 8% for travel agencies and bour specials services, and from 5% to 3% for hotels. The industry



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New Delhi, On 5 (UNI) Making strong pitch for starting scheduled international flights, Delhibased travel and tour operators' body Indian Association of Tour Operators (IATO) has proposed to offer free Covid insurance to foreign tourists coming to India.

The suggestion made to the Tourism Ministry is aimed at promoting India as tourists-friendly destination globally.

Given that travel and tour operators earn significant portion of their annual revenue during holiday season starting October, they want the government to relax all travel restrictions. Speaking to UNI, IATO President Rajis Mehra said that there are limited foreign flights on limited international routes under 'Air Bubble' agreement and as a result airfare is very high.

The government should open e-Visa facility and fully-vaccinated tourists should be allowed. On the basis of bilateral air service agreements with various countries, flights should be allowed. If airlines find it viable they will operate," Mehra said.

The IATO President said that government can offer free Coxid insurance to tourists for a year or two or till the situation stabilises.

"If a tourist spends US\$ 1000-1500 he can also spend another US\$ 25 for insurance against Covid. The government can offer insurance for free as this will send out very good message. among tourists," Mehra said.

Travel and tourism industry has been among the worst-affected sectors by pandemic forcing thousands of firms out of business and causing massive job loss.





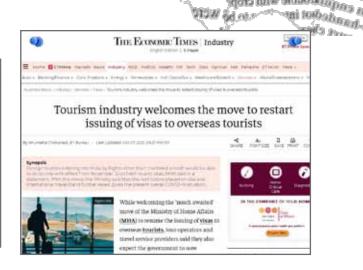
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Kuwait 🙅 Times 🗓 percent of the Indian economy. Rajiv Mehra, president of the Indian Association of Tour Operators (IATO), welcomed Thursday's announcement. "This is a very encouraging for the tourism industry and we hope the inbound tourism would start to some extent and will give sigh of relief to the tourism industry stakeholders," Mehra said in a

statement. - AFP



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IATO 36th IATO Annual Convention to take place at Leela Gandhinagar from 16 -19 Dec.

Mr Rajiv Mehra, President IATO said. We believe December would be the appropriate time to have convention. It will boost confidence in international traveliers and send a clear message that india is safe

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Mr Mehr a mentioned. The Stupendous Success of the previous convention has round the espectations of the members and sponsors. More than 900 delegates are expected to attend the 3 days convention. The IATO convention is always eagerty awaked by all," he

UNWTO and NEOM Launch 'Tourism Experiences of the Future' Challenge

The Tourism Experiences of the Future Challenge wat source annountive ideas and disruptive business woulds resided to the tourism needs of the future.





Vadodara Travel Agents Association was launched under the presidentship of Manish Shah.

The official barrier of the Vachdara Travel Agerit Association was hold yestenday at Laient Villas Balbo under the presidentish of Markis Shahi. Prominent dignificants of the city, Include Member of Parlament, Mayor of Victobina, King of Vadodina, Nersav Murshi, Commercial Memager Gujeral Tourism, graced the occasion.

Member Shahi said: We wanted to create a plackerin where our agents can meet network and discuss current shakinges in the business. As a surface laient section of the commercial statement of the commercial stateme



unified front, representation also becomes eatier to various government and con-govern





Kerala Govt sets up Revolving Fund to support tourism sector workers

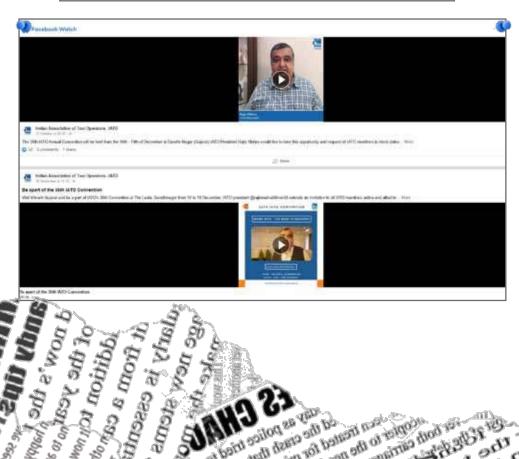
Kerala Government has set up a Revolving Fund to provide interest-free loans up to Rs

Fund to provide interest-free loans up to Ri 10,000 to those employed in a wide range of activities in oursm sector without any colar-eral security, as part of schemes to revive the pendemic-hit industry that provides jobs to thousands across the state.

As per the Government Order issued in this regard, the Revolving Fund has an initioropus of Ris 10 eroer. Tourism Minister Shri P A. Mohamed Riyes said. This fund comes when the sourism sector is possed for the post-pandemic surge. All those who are working in this vital sector can avail the ben-efit of this scheme to revive their activities", the Minister sold. the Minister said.

Those who are employed in any tourism re-lated activities with membership in any of the registered tourism sector organizations will be eligible for the loan under the scheme. Those engaged in units registered under the Responsible Tourism (RT) mission are also entitled to apply for the loan.

For media coverage mail to: info@travelworldonline.in



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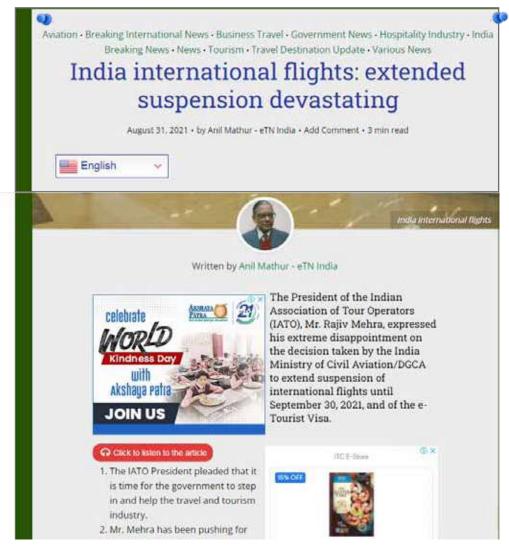
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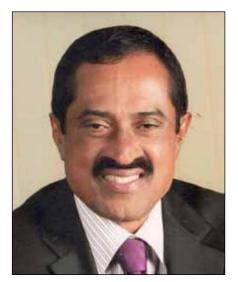
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STRATEGY TO PROJECT KERALA AS A TOURISM DESTINATION UNDERLINED

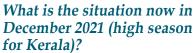
In discussion with EM Najeeb, Sr. Vice President, IATO on the current scenario of the tourism industry in Kerala. He is one of the frontline leaders, sculpturing the innovative KTM Society, a pioneer in medical value, helicopter, education, and media tourism, projecting the southern state as an important tourist destination.



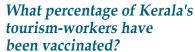
Sr. Vice President, IATO

-hat were Kerala's efforts for post-covid tourism recovery?

Travel and hospitality businesses will promote transformational, conscious, and responsible tourism following COVID-19. The trade were coming up with packages keeping physical distancing in mind, such as a cycle tour, kayaking trip, birdwatching tour, and stay with discounted rates. The other aspect is to help properties reduce their back office costs by handling them themselves. With the inflow of regular segments of guests stopped, it makes good sense that the trade will promote our destinations to its own people.



Any discussion of a complete recovery must be based on the COVID-19 status for the next three to four months. However, in the present situation, there is potential for revival if there is no third wave and the vaccination effort continues at its current speed. That is, roughly 20 per cent of local tourism might be restored by December, putting domestic tourism on track to recover by next October. There is nothing else to say about international tourists at this point. We must also evaluate the worldwide scenario in this regard. Everyone is hoping for a little improvement by November or December of the next year. Even still, a complete return to normalcy is only expected in 2023.



The Kerala government has announced that hotel and restaurant employees in the state, falling into the 18 to 45 age group, will get priority vaccination. The government has also sent notifications to various priority groups that need to be considered for priority vaccination, based on the suggestions they have received





from several departments. Kerala's tourism industry has been asking for priority vaccination for its whole workforce so that they can begin tourism once again and revive the industry. The list includes people working in hotels and restaurants, airport staff, people working in the beverage industry and home delivery agents, among others.

Only a few days ago, the state's tourism industry proved to be a boon for virus control efforts. A number of tour operators converted their mini tourist buses, which have been going to dust for the past year, into special COVID-19 ambulances.

Given the pandemic in the state, several travel operators in Kozhikode, Thiruvananthapuram, and Malappuram had converted tourist buses into ambulances to help the patients.

What are Kerala's plans for the following 12 months?

The 13th Five-Year Plan will continue the legacy of the State in investing in its people and developing the productive forces of the economy. This is a plan for working people, the poor, the socially deprived, and the environment.

The 13th Five-Year Plan commits Kerala to a path of development that will develop, enhance, and modernise the productive sectors of the economy; expand jobs in various sectors with an emphasis on creating jobs for educated youth; strengthen and upgrade public education and health; and build upon a network of social welfare and reform measures that are part of the legacy of public action in the state; and ensure effective, timely, and monitorable delivery of the gains of development to the people.

Following the pandemic in the state, several travel operators in Kozhikode. Thiruvanan-thapuram, and Malappuram converted the tourist buses into ambulances in order to help the patients





LADY ENTREPRENEUR

Vasuki Sundaram, founder of a travel agency and former Chapter Chairperson of the IATO Maharashtra Chapter. She spoke on developing destinations while sustaining small-scale industries and creating an environment to conserve art and culture, in her interview to Elina Satapathy.



Vasuki Sundaram Former Chapter Chairperson

Journey as an entrepreneur

Vasuki Sundaram started her career with an internship in one of the leading travel companies to understand the workings of an agency. Armed with this handson experience, she founded her own company. She started it with the goal of providing all travelrelated services under one roof, including travel in all means of transportation and curated to meet the requirements of the clients. Her first client was her nextdoor neighbour, a successful businessman and exporter with a high-trip frequency and a strict adherence to proper documentation. It was quite beneficial in educating oneself on

how and when to package all of the trip requirements and know all the visa procedures, passports, and hotel reservations. When asked about what she would do differently if she had the chance to start her career all over again, she replied, "Nothing special, but I am pleased with how it has turned out.

Future vision

Given a chance, she would like to make Incredible India credible. There are many things in each Indian state that are comparable to those in Western countries. It is a unique blend of everything, whether it is beaches, forests, waterfalls, architecture, or cuisine. So, in whatever way she can, she would like to make these things more popular.

Motivation

Though, not from the industry, but her uncle was the one who inspired and motivated her. His ideologies were instilled in her and greatly aided her in shaping her profession and business. "No one else will value you if you do not appreciate yourself," is her company's motto.

Effect of the pandemic

The pandemic has been difficult. It has affected everyone's business to some extent and the entire world. But her company, interestingly, did not let the staff of more than 20 years, leave.





Initially, there was no business, but her company managed the business even when things had opened up for a short period during February and March 2021. This phase was utilised in enhancing the know-how of the company's staff.

They met the government and suggested to start caravans, as this mode of transportation/tourism is the safest at this point of time. The state government accepted the proposal readily and came up with a policy pertaining to Caravan Tourism.

Sundaram has also been a part of the executive panel for Tourism in the Indian Chamber of Commerce (ICC) and conducted a number of seminars and workshops on how to comeback and how to revive the tourism industry after the pandemic.

Views on gender equality

She believes that there is a gender bias; it is present not only, but also exists in every field. She said, "A woman must value her own worth and keep doing the good work."

She was the IATO Maharashtra Chapter chairperson, and the first lady in IATO's history to hold this post. She feels the industry should be a combination of both sexes. As women have the knack of managing the broader aspects of the business, they should join the industry.

Message to budding women entrepreneurs

She says, "Whatever you do, give your everything. You need to understand what you are doing and it should be your passion. If it is not your passion then it will not reflect in your work. And the most important thing is honesty."

Whatever you do, give vour everything. You need to understand what you are doing and it should be your passion. If it is not your passion then it will not reflect in your work 99



CITY TOURS FASCINATING AND CHARMING OPTIONS

The idea of adding value to our common city tours cannot be overemphasised. They are incredibly fascinating and charming options that are available in big cities. The author highlights some of the special tours and activities that can be done in metropolis.



■ IATO Bureau (Resourced by Tapas Banerjee)

he idea of adding value to common city tours cannot be overemphasised. It is important for us to be familiar with the nuts and bolts of every destination that we sell. It is only then can we create a perception of product differentiation in the eyes of our prospective customer. There are incredibly fascinating and charming options that are available even in our big cities. I will highlight as below some of the special tours and activities that can be done in a throbbing metropolis as Mumbai. Most tour operators confine their activities in Mumbai to a city tour where, we mostly drive past buildings.

The Elephanta excursion is also not a very charming proposal as there are herds of domestic tourists on the boat, as well as at the venue. Hence, it is important to consider some options for exploring the vibrant lifestyles of the city. Doing so will only acquaint the visitor with the minutae of the destination. You may consider some of the possible options as below

1. Mumbai, offers the option for experiencing a unique food tasting tour, that is guaranteed to pamper your taste buds as well as blend with one's culinary interests. Besides being the Financial Capital, Fashion Capital, Film Capital (Bollywood) of India, Mumbai is also described as the Food Capital of India. This is a personalized private tour accompanied by a skilled guide who would educate you on the subtle nuances of the Indian cuisine in Mumbai. The tour would be a dream for the vegetarians, and will include some of the popular Mumbai street foods that are cooked right before your eyes. The frying that the preparation is subjected to ensures that neither the germ or the nutrition values survive what remains is a guaranteed tingle and challenge to your



Charms of India



taste buds and revealing hitherto undiscovered tastes!

2. A walking tour of Mumbai's markets and bazaars is also a revealing experience. We believe that these fascinating regions of Mumbai are best explored on foot. This is how a fascinating insight to Mumbai's colour, diversity and vibrations are to be had. The walk brings to you places one would never have found in guidebooks or while on a regular tour. The experience sure would be a great learning exercise as your senses are assaulted continually, but, pleasantly. While on the walking tour, we would wander through the sprawling bazaars bustling with activity. The walk would enable us an opportunity to interact with locals, shoppers and traditional traders. The idea is not only to bring to the visitor the history and tradition of the place, but, to also bring to you face to face with the people who have made it possible for this throbbing metropolis to generate and sustain over the years.

3. A tour of Mumbai's Dharavi slum. The latter has the dubious distinction of being the largest slum in Asia, and you can explore this seething mass of humanity for yourself on a tour of the slums. Rather than being a depressing experience, the tour aims to break the negative stereotype associated with the slum. Put aside your initial apprehensions and you will discover a place that is alive with small-scale industries and high community spirit.

The tour is led by local Dharavi residents, who refer to the slum as the 'Land of Opportunity'. Dharavi was the setting for the famous Hollywood movie 'Slumdog Millionaire' that was internationally acclaimed.

The walk brings to you places one would never have found in guidebooks or while on a regular tour



FOR LONG-TERM SUCCESS, ONE HAS TO PROCEED STEP BY STEP

Someone once said of Hell, "On your last day on earth, the person you became will meet the person you may have become." — Anonymous. We don't always need to add more things to be successful; sometimes we just need to let go of some of them.



Impulsive web browsing and television watching are diseases of today's society.

■ IATO Bureau (Resourced by Mukesh Manra)

ven though each of us has a different definition of success, there are certain things that are universal that, if you give up on them, you will be more successful. Some of them you can give up today, while it might take a bit longer for others.

Give up on the Unhealthy Lifestyle

Take care of your body. It is the only place you have to live.

- "Jim Rohn's

If you want to achieve anything in life, everything starts here. First, you have to take care of your health, and there are only two things you need to keep in mind: 1. A well-balanced diet

2. Physical Activity

One small step, but you will thank yourself one day.

Give up the short-term mindset

"You only live once, but if you do it right, once is enough."

— Mae West

Successful people set long-term goals, and they know that these aims are merely the result of short-term habits that they need to practise every day. These healthy habits should not be something you do; they should be something you are. There is a difference between "working out to have a summer body" and "working out because that is who you are."

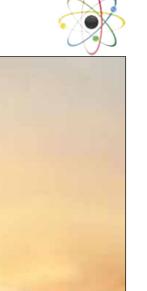
Stop playing small

"You're playing small, which does not serve the world. There is nothing enlightened about shrinking so that other people will not feel insecure around you. We are all meant to shine, as children do. It is not just in some of us; it is in everyone, and as we let our light shine, we unconsciously give others permission to do the same. As we are liberated from our fear, our presence automatically liberates others. "

— Marianne Williamson

If you never try and take great





opportunities or allow your dreams to become reality, you will never realise your true potential. Moreover, the world will never benefit from what you could have achieved. So voice your ideas, don't be afraid to fail, and certainly

Give up your excuses.

don't be afraid to succeed.

"It is not about the cards you are dealt, but how you play the hand." Randy Pausch, The Last Lecture

Successful people know that they are responsible for their lives, no matter their starting point, weaknesses, or past failures. Realizing that you are entirely responsible for what happens next in your life is both frightening and exciting. However, it is the only way that you can achieve success because excuses limit and prevent us from growing personally and professionally. Own your life; no one else will.

Give Up the Fixed Mindset

"The future belongs to those who learn more skills and combine them in creative ways."

— Robert Greene, "Mastery"

In a fixed mindset, people believe that their intelligence or talent are simply fixed traits and that talent alone creates success without effort. They are wrong. Moreover, successful people know this. They invest an immense amount of time on a daily basis to develop a growth mindset, acquire new knowledge, learn new skills, and change their perceptions so that it can benefit their lives. Remember, who you are today and not who you have to be tomorrow.

Give up believing in the "Magic Bullet"

"Every day, in every way, I'm getting better and better."

— Émile Coué

Overnight success is a myth. Successful people know that Successful people set long-term goals, and they know that these aims are merely the result of short-term habits that they need to practise every day.

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He who wants to accomplish little must sacrifice little: he who wants to achieve much must sacrifice much: he who wants to attain highly must sacrifice greatly



making small continuous improvements every day will compound over time and give them the desired results. That's why you should plan for the future, but focus on the day that's ahead of you, and improve by just one per cent.

Give up your perfectionism.

"Shipping beats perfection."

— Kahn Academy's Development Mantra

Nothing will ever be perfect, no matter how much we try. Fear of failure (or even fear of success) often prevents us from taking action and putting our creations out there in the world. However, many opportunities will be lost if we wait for things to be right.

So, 'ship'," and th en improve (that 1%).

Give up multi-tasking

"You will never reach your destination if you stop and throw stones at every dog that barks."

— Winston S. Churchill

Successful people know this. That is why they choose one thing and then beat it into submission. No matter what, a business idea, a conversation, or a workout. Being fully present and committed to one task is indispensable.

Give up the need to control everything

"Some things are up to us, and some things are not up to us."

> — Epictetus, Stoic philosopher

Differentiating these two is important. Detach from the things you cannot control, and focus on the ones you can, and know that sometimes, the only thing you will be able to monitor is your attitude towards something. Remember, nobody can be frustrated while saying "Bubbles" in an angry voice.

Give up saying "YES" to things that don't support your goals

"He who wants to accomplish little must sacrifice little; he who wants to achieve much must sacrifice much; he who wants to attain highly must sacrifice greatly."

James Allen

Successful people know that to accomplish their goals, they will have to say "no" to tasks, activities, and demands from their friends, family, and colleagues.

In the short-term, you might sacrifice a bit of instant gratification, but when your goals come to fruition, it will be worth it.





Give up the toxic people

"You are the average of five people you spend the most time with."

- Jim Rohn

The people we spend the most time with add up to who we become.

There are less ambitious people, and there are more ambitious people than us. If you spend time with the ones that are less driven than you, your average will go down, and with it your success. However, if you spend time with people more advanced than you, no matter how challenging that might be, you will be more successful. Take a look around you and see if you need to make any changes.

Give up your need to be liked

"The only way to avoid pissing people off is to do nothing important."

— Oliver Emberton

Think of yourself as a market niche. There will be many people that like that niche, but there will be individuals who do not, and no matter what you do, you will not be able to make an market like you. This is entirely natural, and there's no need to do anything to justify yourself.

The only thing you can do is continue being authentic and know that the growing number of "haters" means that you are doing important things.

Give up your dependency on social media and television

"The trouble is, you think you have time"

Jack Kornfield

Web browsing and television watching are diseases of today's society. These two should never be an escape from your life or your goals. Unless your goals depend on either, you should minimise (or eliminate) your dependency on them. Direct that time towards things that will enrich your life.





MYSTICAL PICTURESQUE HILL STATION **OF HAFLONG**

Haflong can be visited round the year, with the water bodies and forests coming alive during the monsoons, making it ideal for outdoor activities during the winters. The raw beauty of this relatively undiscovered place cannot be expressed in words.



Susmita Hazarika



■ IATO Bureau (by Susmita Hazarika, Assam)

he Dima Hasao Autonomous Council's headquarters are located in Haflong, Assam. It is often regarded as Assam's lone hill station with British-era charm for experiential and conscious tourism. The Dimasa word haflong means 'white ant hillock'.

Mystical Haflong is a scenic hill station surrounded by lush green forests, gorgeous lakes, and waterfalls. For nature lovers and soft adventurers, Haflong is a dream destination. It is a great escape for a leisure excursion, with an elevation of more than 700 metres above sea level. The main attractions of this place are the stunning views of the Borail range, tribal culture, birding, hiking, and camping.

Haflong is year-round destination, with the monsoons bringing the water bodies and forests to life, making it perfect for outdoor activities in the winter. The raw

beauty of this relatively unknown destination cannot be described in words unless you visit it.

A four-lane express route through stunning scenery and the 1.7-kmlong Maibong-Mahur tunnel on NH-54 connects Haflong to Guwahati (335-km//7 hours). Stop by the sugarcane fields along the way to witness how jaggery is made locally. From Haflong Circuit House, the view of the Borail Range and Diyung Bridge is breathtaking.

Visit the Haflong local market where mostly women sell their Jhum products—wild varieties of mushrooms, pineapples, garlic, turmeric, king chillies, - from the nearby villages, still using the traditional method of weighing. Drive to the town of Maibang, situated on the bank of the Mahur River, to see the unique stone house built out of a single stone by the Dimasa King.



The beautiful Haflong Namghar a neo Vaishnavite Assamese Monastery beside the lake situated at the heart of the town gives it a picturesque look with facilities for boat rides. Visit the Presbyterian Church of Haflong during Christmas to see how the decorations give a festive look to the whole valley. A breath-taking view of the magnificent Fiangpui church from the Muolpong View Point is an add-on.

The walls of Haflong town are painted colourfully with motifs of the tribal patterns that are usually woven into their dresses. There are 13 tribal groups such as Dimasa, Kuki, Hmar, Zemi, Karbi, along with a few other nontribal communities.

Jatinga View Point and the Church are worth visiting. The oranges from Jatinga are famous. Visit the Jatinga Interpretation Centre for birds to learn about the famous phenomenon of birds committing suicide. A visit to the Model Ethnic Village is an option where cultural programmes and feasts of local food and drinks can be arranged with prior intimation to the authorities. Tourists can collect traditional souvenirs as well. Learning about the traditional rituals and weaving techniques would also be

The walls of Haflong town are painted colourfully with motifs of the tribal patterns that are usually woven into their dresses

interesting as a part of rural tourism.

Paragliding is a go-to sport for thrill seekers, while birding enthusiasts find a treasure trove in Gunjung. Bendao Baglai

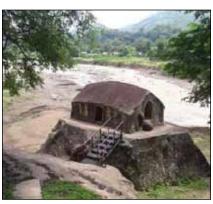


Waterfall in Samparidisa Village is a place for numerous exotic butterflies. There are many hot water springs in and around these places whose water is considered to be of great medicinal benefits.

The Judima Festival, named after the locally vinified wine of this region, is held every year in the month of December. Here, traditional games, dresses, ethnic food, Judima, etc. are exhibited and sold.

Umrangso Golf Course and Lake are beautiful God-gifted natural heritage. Amur Falcons make their temporary home here on the banks of the Kopili River and migrate out during the month of November towards South Africa across the Arabian Sea.

Panimur, also known as the mini Niagra Falls of the North East, is the place where shooting for the Bollywood movie Rangoon was done. The Kopili river transforms into a thrilling waterfall here,





Subcontinental Pearls





and it is a hotspot for watersports activities such as kayaking, but only for professionals.

The DSA stadium, the walls of which are a series of mushroomshaped pillars depicting the ruins of the Kachari Kingdom of Dimapur, the Orchid Garden, and Sontila tribal villages are a photographers' delight. Thuruk is

the only village in this district to get snow, that too for a short period, during the winter.

Haflong has a 3* deluxe property, a few government lodges, and standard homestays. The town has a cafe with rustic views of the landscape. Enjoy a wonderful evening under the sky with Judima (a local rice brew) accompanied by folk tales from the guides and

cultural programmes followed by an ethnic dinner.

Apart from the newly launched Vista Dome Service from Guwahati to Haflong twice a week both ways, there are many other trains to this scenic place after the renovation of metre gauge tracks to board gauge.







Even the new Haflong railway station is beautifully located in the lower valley of the town.

> As IATO members, we vouch for responsible tourism in such sensitive places by restricting the movements of tourists to a limited group size

As IATO members, we vouch for responsible tourism in such sensitive places by restricting the movements of tourists to a limited group size as per the carrying capacity of the destination so that the tourists do not leave any negative impact on the culture of native people or disturb the pristine nature, thereby aiming for inclusive tourism.

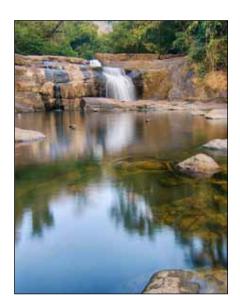
Shooting for the Bollywood movie Rangoon was done in Panimur, also known as the mini Niagra Falls of the North East. The Kopili river transforms into a thrilling waterfall here, and it is a hotspot for watersports activities such as kayaking, but only for professionals.





INDIA: THE LAND OF LURE AND CHARM

There is enigma to be explored, provided, we are willing to step off the tourist track. Here is a suggestion on a couple of venues that could be incorporated as part of tour packages when travelling through these respective regions.



■ IATO Bureau

ontinuing our endeavour as initiated in our last newsletter, we would encourage our fraternity to express creativity in the products that they are offering to their clients. It is important not to get caught in selling the run of the mill tours, where there is hardly any difference between the products that one sells and those of another vendor. India is a land of lure and charm. There is enigma to be explored, provided, we are willing to step off the tourist track. Here is a suggestion on a couple of venues that could be incorporated as part of tour packages when travelling through these respective regions.

1. Dewalokam (http://dewalokam. com/). This is an eco-friendly home stay created on the principles of sustainability and responsibility. Dewalokam is one of the few places in Kerala where the local community is directly employed. Also, this is the only working organic farm in Kerala where the meat, vegetables, fruits, milk, and honey are produced and harvested for the guests. Here, you can go for activities like guided forest treks, gardening, bamboo rafting, spice walks, as well as cycling. The Ayurvedic herb garden has a lot of rare and precious plants that are used for

in-house ayurvedic treatments. The home stay is closed due to the pandemic, but, is expected to open up in 2022.

2. Also as a part of your schedule between Udaipur and Jodhpur a jewel enroute would be a sojourn at Sardargarh (http://www. sardargarh.in). Here we step off the tourist tracks to visit back of Rajasthan, where life is as it used to be 3-4 centuries back. Your stay would be in the former home of the erstwhile royals of Rajasthan. The palace is replete with character, and old world charm. You would walk out of the building and step into a town of the past. The feudal respect that the locals still have for the Royals as well as the disarming hospitality of the people would be akin to experiencing a 'Living Museum'. The people in Rajasthan are colourful and photogenic. In fact, if your guests are interested in taking pictures — this is heaven on Earth.

At Sardargarh, we recommend a short ride on a village train that passes through fascinating countryside as well as villages. The train clings on to the hills, and is popular with western travellers, especially when the monkeys from the neighbouring temples hitch hike a ride on the train.

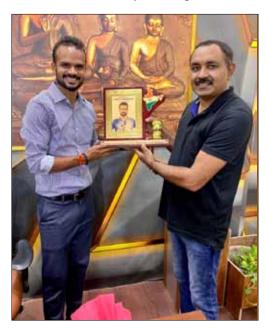


ANDHRA PRADESH CHAPTER

Chapter Chairman, Andhra Pradesh and Telangana was invited at a workshop under "Dekho Apna Desh" which will focus on Destination Development on September 1 and 2, 2021, to educate about bed and breakfast for livelihood. The subject of bed and breakfast possibilities and how to make a commercially viable model while keeping the ideas ecofriendly. was taken up by IATO chapter chairman.

UTTAR PRADESH CHAPTER

Olympic medalists Lalit Upadhyay from Varanasi. Felicitated by UP Chapter IATO



TELANGANA CHAPTER

Message from Chapter Chair Telangana and Andhra Pradesh Tourism Minister, Kishan Reddy, inaugurated the Golf games, today at Hyderabad.







India Fabric

MAHARASHTRA CHAPTER

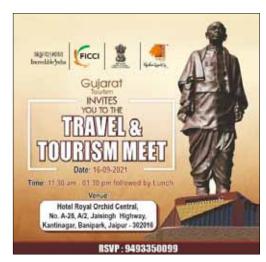
Chapter Chair Maharashtra attended J&K tourism event today





RAJASTHAN CHAPTER

Co-Chair Rajasthan Chapter spoke at the meet





KARNATAKA CHAPTER

Congratulations Chapter Chair Karnataka for runner-up award for best Gujarat inbound tour operator outside Gujarat



MAHARASHTRA CHAPTER

Congratulations Chapter Chair Maharashtra





NORTH EAST CHAPTER



Chapter Chairman, **Indian Association** of Tour Operators (IATO), North East Chapter represented IATO North East States Chapter on a Doordarshan Assam program in August.

DD Assam talk show on "Impact of COVID-19 on Tourism Sector" aired on DD Assam Channel on August 13, 2021 at 9:00 pm

Arunachal Pradesh focusing on Anjaw district



Nagaland focusing on Kiphire district







NORTH EAST STATES CHAPTER

IATO North East Chapter Meeting



NORTH EAST STATES CHAPTER

Rajiv Mehra in conversation with Tourism Minister of Assam Bimal Bora at Guwahati





UTTAR PRADESH CHAPTER

Mr Partik Hira Chapter Chair Uttar Pradesh being acknoledged by the Chief Minister of Uttar Pradesh for his contribution to tourism



JAMMU AND KASHMIR CHAPTER

IATO Chapter Chair J&K in Mumbai for a Road Show





IATO AYODHYA TOUR









BIHAR & JHARKHAND CHAPTER CHAIR

On the first Chapter Chair of J&K had a meeting with the Tourism Minister, Govt of India, and Addl DG and was the spokesperson on behalf of all the Tour Operator Bodies and deliberated on key issues

- MDA to be enhanced up to 50 per cent
- One time bailout: Package to be given besides interest waiver and interest free loans to stand up again.
- Tour Operators is the only tourism society which retained its staff paid salaries and even sold assets & jewellery to pay to staff only to ensure they don't turn up anti nationals or work against the society.
- Business loss insurance is important besides Govtt should restart confidence building measures to bring back tourism immediately with removing travel restrictions at the earliest.
- Hon'ble Tourism Minister was also requested that he should take up with FINMIN to remove 5% GST on the packages tour operators lose business since clients book directly with hotels to save from this 5 per cent menace



घाटशिला 01-10-2021

पर्यटन की संभावनाओं को लेकर लखाईडीह गांव पहुंचे टूर ऑपरेर्ट्स

ग्रामीणों के साथ किया मंथन, रूपरेखा तैयार की

भारकर न्युज्ञ | मुसाधनी

दुमरिया प्रखंड के लखाईडीह गांव में पर्यटन को बढ़ावा देने को लेकर इंडियन एसोसियशन ऑफ दर ऑपरेटर्स बिहार झारखंड के अध्यक्ष सुनील कुमार सिंह प्रतिनिधि के रूप गांव वालों से मिलने पहुंचे। मनोरंजन मंगराज ट्रर ऑपरेटर्स के तरफ से लखाईडीह गांव पहुंच कर उनके साथ रॉक क्लाइंबिंग के टैकिंग ट्रेनर दयानंद मिश्रा और उनके सहयोगी टीम के सदस्य भी शामिल

जोड़ने और इससे होने वाले रोजगार से ग्रामीणों को होने वाले आर्थिक लाभ पर चर्चा की गयी। साधी ही गांव के युवाओं को रॉक क्लाइंबिंग, टैकिंग कराने की बातें कही गई। ग्राम प्रधान कान्द्र राम दुद्ध ने इस अवसर पर बताया कि लखोईडीह गांव में आने वाले पर्यटकों को हमारे गांव अतिथि देवो भव: को तर्ज पर स्वागत सत्कार करेगा। हम लोग अपने गांव के साथ आस पास के जनजातीय बहुल इलाकों के गांव को भी इससे जोड़ने का काम करेंगे।



India Fabric

SOUTH CHAPTER



Regional Chairman South represented IATO for the Southern regional tourism ministers conference.

He had the opportunity to present the issues which tourism Industry was facing more focused on Southern region.

- 1) Uniform interstate tax when vehicles move from one state to other. Though national GO has come of one tax one country some states are still charging entry tax. Requested union minister to speak with those state to follow the one tax policy.
- 2) Remove quarantine for those tourist who are not fully vaccinated but having RTPCR negative report.
- 3) Reduce GST for hotels to 5 per cent for two years so that India be more competitive when compared to international market.
- 4) To reconsider SEIS rate to 7 per cent, which was reduced to 5 per cent.
- 5) To have common pandemic protocol policy, while entering different states of India. To

- -PCR negative test required by Karnataka.
- 6) With new system of QR code scaning to buy tickets at ASI monuments requesting put free wifi so tourist are not deprived of getting tickets.
- 7) All ports to have common policy so that cruise ships can have better experience while visiting India.
- 8) Government of India to accord industry status to Tourism.
- 9) Announcing the dates of festivals in advance so better promotion can be done.

Most of the points got positive response and some action is hoped see in one weeks time (this what was promised).

However with regard to quarantine, the minister was clear at the moment that no change will be made. The authorities will relook only by December. Also he said India has not announced opening of International borders so date of schedule of flight opening will be announced soon.



NEPAL

Sales have increased in colourful curio shops of Thamel, the tourist ghetto, while hotels have seen an improvement in occupancy rate with Christmas and New Year around the corner. As many as 66,000 foreign tourists visited Nepal in first eight months of 2021.

■ IATO Bureau (From Navaraj Shrestha, Kathmandu)

OVID-19 has affected everyone's life one way or other. Many industries are struggling through the changing business scenario. Among them, the tourism industry is the one which was hit the most. Nepal is no exception. Many tourism employees have lost their jobs, several business have shut, and many hotels still remain uncertain of reopening. There are many more examples of the coronavirus effect.

However on the brighter side, Nepal is recovering in an unexpected way. It has become the choice of adventure lovers. About 66,000 foreign tourists visited Nepal in first eight months of 2021 for trekking and mountaineering expedition.

Many more inquiries were received for spring 2022, showing the coming of brighter days. "This way we might return to pre-pandemic level in a year,' Dr. Dhananjay Regmi, CEO, Nepal Tourism Board, said.

Thamel, the tourist ghetto, has begun to come alive with varieties of international cuisine, coffee shops and melody of music, which goes on till late night. Colourful curio shops, including Thangka paintings, Khukuri (typical Nepali knife), Pashmina, and

Himalayan Herb Tea have begun to increase their sales.

Hotels have seen improvement in occupancy and ready to celebrate Christmas and New Year 2022 in a grand way. Among total arrivals, Indian tourists occupy a large number in Nepal.

We share a unique and free international border with India. many Indian tourists visit Nepal via flight and surface. A drive of between eight and nine hours from the border takes them to the lake city of Pokhara.

Pokhara is an adventure sports enthusiast's paradise. It is the gateway to world famous Annapurna Trekking region. This apart, the tourists can indulge in many other adventure activities, including Paragliding, Ultralight Flying, Bungee Jumping, Rafting, helicopter rides among others, which are becoming increasingly popular, especially with youth.

Phewa lake in Pokhara is famous for boating, and the lakeside street is full of hotels, restaurants, music, dance, and more.

Temple Tree Resort & Spa, which is a 5-Star Deluxe Property on the lakeside is a 'home away from home'.



Phewa lake Pokhara



Mardi Himal High Camp



Foreign Shores



Sarangkot

Pokhara is an adventure sports enthusiast's paradise. The tourists can indulge in many adventure activities. including Paragliding, Ultralight Flying. **Bungee Jumping,** Rafting, helicopter rides among others





A flight takes travellers on a mesmerising view of the Mount Everest

Pashupatinath temple, Dakshinkali temple, and Manokamana temple, popular among Indian tourists, are seeing crowds of devotees. Many Nepalese travellers are on the move to popular trekking destinations such as Mardi Himal in the Annapurna region, Namche Bazar in the Everest region. Jeeps in Muktinath temple region are rushing to transport the pilgrims.

We in Nepal, are hopeful, along with India, and the whole world, that our tourism industry will recover soon.

Pokhara

Phewa lake in Pokhara region is famous for boating, and the lakeside street is full of hotels, restaurants, music, and dance, among others.

Temple Tree Resort & Spa, which is a 5-Star Deluxe Property on the lakeside is a 'home away from home'.

Mardi Himal High Camp situated at an altitude of 3,550 metre above sea level is the newly opened trekking route. The camp can be reached by a three-day trek or a 15-minute helicopter ride from Pokhara.

It is praised for short duration trek to view the magnificent Mount Annapurna and Machhapuchhere or Fishtail mountain. The more adventurous may opt to hike another 2.5 hours to Mardi Himal Base Camp at 4,500 metres above sea level.

Manokamana Temple, which lies in between Kathmandu-Pokhara-Chitwan highway (approximately 140 km, four hours drive from Kathmandu, 100 km drive from Pokhara and 45 km two hours drive from Chitwan) is accessible by 15 minutes of cable car ride.

One having plenty of time can opt to climb for approximately 3.5 hours to reach there. It is believed that Manakamana Devi fulfills the wishes of the devotees who visit the temple for darshan.

Sarangkot a popular view point above Pokhara city is famous for the Sunrise view over the Himalayas, including Mount Dhaulagiri, Mount Annapurna and Mount Machapuchare (also known as Fishtail Mountain).

Below you can view Pokhara city under the clouds and on the other side is the Seti River Valley. Enjoying a lavish morning breakfast with the view is travellers dream.

Everest Mountain Flight

One of the must-see landmarks is the Mount Everest — the highest peak in the world. An awestricken silence falls as the flight takes the tourists over Nepal's Eastern Himalayan Ranges where some of the highest mountains peaks in the world, including Mount Everest, are located.





INDIAN ASSOCATION OF TOUR OPERATORS

Offices and chapters across the country

