

20<sup>th</sup> October, 2020

Dear Sir/Madam,

**Sub: Webinar organised by SEPC in association with IATO  
“Inputs on Incentive Schemes as Suitable Alternative to SEIS  
for Proposed FTP (2021-25)”  
24<sup>th</sup>, October 2020  
Time: 3:00 pm to 4:15 pm**

As you are aware SEPC is continuously pursuing with the Department of Commerce and DGFT on issues and concerns related to SEIS, and as required by the Ministry we are proposing to formulate an Incentive Scheme as a suitable alternative to SEIS for the new Foreign Trade Policy (2021-25).

Being an established expert and service exporter in the field of **Travel and Tourism Services** we are keen to gain your views to develop a framework on similar lines to the new RoDTEP scheme which is an alternative to the MEIS. To design the alternative scheme SEPC has engaged E&Y Consultancy Firm to conduct a study on the services sectors and formulate actionable recommendations to the Department of Commerce and Industry.

The aim of the study is to compute the unrebated taxes, duties and levies paid by the Service exporters which is not been reimbursed under any of the prevalent mechanisms and propose an innovative way to reduce the burden on the exporters.

SEPC is organising an interactive session with E&Y to ensure that all the members are briefed and taken on board to actively participate in the study and send us their filled in questionnaires which would help us in collating inputs.

We feel that your expertise would be extremely beneficial in developing a credible alternative scheme to the SEIS benefiting the **Travel and Tourism Services**.

Please find the following details as attached:

1. Questionnaire: This will be discussed during the scheduled webinar
2. Programme schedule

Please find the link to register:

[https://us02web.zoom.us/webinar/register/WN\\_uU3SLQQIRIuh\\_TvgxuK5jA](https://us02web.zoom.us/webinar/register/WN_uU3SLQQIRIuh_TvgxuK5jA)

For any further clarifications please write to Ms Geethanjali Nataraj, Director (Policy & Research) on [geethanjali.nataraj@servicesepc.org](mailto:geethanjali.nataraj@servicesepc.org)

We look forward to your active participation and support to help us provide key inputs. Request you to please register at the earliest.

With best regards,  
Dr Abhay Sinha  
Deputy Director General, SEPC