Update on IATO Activities (Monday, 17th May to Sunday, 23rd May 2021)

Dear Members,

Greetings from IATO !

Please find appended relevant activities of our association for the period (Monday, 17th May to Sunday, 23rd May 2021)

Segments covered are

- 1. Communication / Letters that addressed key issues
- 2. Webinars/ Panel Discussions/Circulars/Meetings/Chapter news
- 3. Media Coverage
- 4. Chapter News

Request your feedback to further the content of our weekly report.

1. Communication / Letters that addressed key issues

Segment 1 update sequence by date:18,20,21 May

Tuesday, 18th May

IATO requested Shri Sharad Kumar Saraf, President, Federation of Indian Export Organisations to take up with the Finance Ministry to Release SEIS Scrips of 2019-20 pending for the Tour Operators

The above request was placed giving reference to IATO's email/letter sent to Shri Saraf on 3rd December 2020 along with a copy of the letter which IATO had written to Hon'ble Minister of Commerce giving its inputs/suggestions on the Foreign Trade Policy 2021-26. Clearly stating the sufferings of the tour operators under the present conditions, the communication highlighted that SEIS is the only hope, which shall help tour operators to survive for next 6 - 8 months and revive their business once e-Tourist Visa and international flight operation is resumed.

A copy of the letter was marked to Dr. Ajay Sahai, Director General & CEO, Federation of Indian Export Organisations, New Delhi

A Spontaneous response was received from Director General FIEO on the email sent to him by IATO regarding SEIS. He mentioned that "FIEO is working hard to get the rightful dues of services exporters as services and particularly the travel and tourism sector are the worst affected during the pandemic In the last meeting ,held a week before, the Hon'ble CIM asked the DOC officers to pursue it with MOF as SEIS for 2019-20 was part of the <u>FTP 2015-2020</u>. My President is personally following it up and we will update you."

Meeting with Air India regarding Refund: - Mr. Rajiv Mehra and Mr. Manoj Matta had a Zoom meeting with Mr. Melwin D'Silva, Executive Director Commercial, and Mr. Rajinder Nath, General

Manager Sales & Marketing, Air India with regard to Air India Refund for the IATO Members.

During the meeting, IATO was advised that when the refunds were opened during the month of April 2021, except for the 10 top agents, there was no restriction for other agents to take the refund.

The points discussed and agreed were

1. IATO to collect information from its members whose refunds were pending and send them to Air India

In turn Air India to send the information collected to the concerned Regional General Manager who would be spoken to so as to resolve the issue and expedite the refund as applicable.

IATO to inform its members that who so ever has got the refund and if they have raised the RAs, they must cancel the same on BSP.

- 2. On the issue of making live the PNRs, which were non existence now due to time lapse, the same need to be made active by our members to apply for refund. The contact details of the person both in Amadeus and Galileo to be provided so that IATO members can get these PNR live.
- **3.** Air India to communicate to the GM Northern Region that all circulars, which are sent to the agents including the circulars pertaining to opening of refunds on the system, should be sent to IATO as well. This would include new flights being introduced on the tourist sectors, frequency increase or reduction information etc. IATO shall then circulate this information to its members for mutual benefits.
- **4.** As and when things improve and IATO has its physical monthly luncheon meetings, the Regional General Manager and senior officials from Air India HQ will be invited to interact with its members.

Thursday, 20th May

IATO requested Mr. Suman Billa, Director, Technical Cooperation & Silk Road, UNWTO to explore possibility of soft loans to the tour operators by UNWTO

President/Sr. Vice President, in a letter addressed to Mr. Suman Billa, Director Technical Cooperation & Silk Road, UNWTO sought help in exploring possibility of Soft Loans to the tour operators.

In our letter addressed to Mr. Billa, he was apprised that the tour operators had not got any financial support or relief from the Government of India and they are in a financial crisis and are in a dire need for funds to survive and revive their business once E-tourist Visa and international flights are resumed.

IATO placed its request to Mr Billa to kindly apprise in case UNWTO or any other UN Body can give soft loans to the tour operators in India at lower rate of interest and if it was possible that this kind of loans could be given through any bank in India who could give these loans on behalf of UNWTO with or without any collateral. Banks could always apply service charges from IATO members.

Friday, 21st May

Signing of MoU with DRV and MATTA:- Letters were written to Mr. Norbert Fiebig, President, DRV German Travel Association and Mr. Datuk Tan Kok Liang, President, Malaysian Association of Tour and Travel Agents (MATTA) to explore the possibilities of Signing of MOU Between them and IATO. The main objective of our proposal of signing the agreement is to start rebuilding from scratch and synergies the confidence and promote tourism to our country which shall of mutual benefit for the members of the association.

2. Webinars/ Panel Discussions/Circulars/Meetings

Segment 2 update sequence by date:18,19,20,21 May

Tuesday, 18th May

> All Members were requested to offer their inputs regarding their interest of availing loans under ECLGS.

They were requested to send their response in the circulated question format.

Wednesday, 19th May

All Members were informed in detail about the decisions regarding Refund from Air India on account of cancelled air tickets due to Covid -19/lockdown.

Thursday, 20th May

All Members were informed on the email received from Director, Directorate of Lighthouses & Lightships, Visakhapatnam regarding Expression of Interest for 65 Lighthouse Sites for Development of Lighthouse Tourism Projects on Public Private Partnership Mode.

Members who were interested in development of these tourism projects, could join for the meeting on Friday, the 21st May 2021 at 1500 hrs through video conference in the given link.

Friday, 21st May

The Leela, Palaces and Resorts organised a webinar/presentation on 21st May 2021 at 4 PM on Zoom. All members had been informed on the 18th of May

3. Media Coverage

Segment 3 by date:17,18,21 May

Monday, 17th May

IATO President motivates members, tourism professional to get vaccinated

https://www.whereabouts.in/iato-president-motivates-memberstourism-professional-to-get-vaccinated/

Tuesday, 18th May



IATO urges members, tourism professionals to get vaccinated <u>https://www.livemint.com/news/india/iato-urges-members-tourism-professionals-to-get-vaccinated-11621253598192.html</u>

रूस की टीका ट्रैवल यात्रा पैकेज पर पर्यटन उद्योग को ही संशय, जानिए क्या है ट्रैवल कंपनी की लोकलुभावन पेशकश

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https://www.jagran.com/delhi/new-delhi-city-ncr-delhi-travel-company-offer-24-day-tour-package-with-two-doses-of-sputnik-vaccine-for-rs-one-lakh-38thousent-jagran-special-21661549.html

HANS INDIA Vax tourism idea goes viral before takeoff

A flyer of Dubai-based travel agency Arabian Nights Tours has gone viral on WhatsApp It offers a 24-day-long trip from Delhi to Moscow including two-doses of Sputnik V vaccine

N SHARATH CHOWDARY HYDERABAD

AS India is facing acute shortage of vaccines amid a raging Covid 2.0, vaccine tourism is the new buzz on internet from last few days. This term began trending online when travel operators from European countries started offering a vacci nation-cum-vacation trip to Russia. Such a tour package is also doing rounds on social media attracting

rounds on social media attracting the Indian travellers. Several travel enthusiasts have shown interest to buy the tour package but in vain. A flyer of Dubai-based travel agency Arabian Nights Tours has gone viral on WhatsApp. It offers a 24-day-long trip from Delhi to Moscow in Russia including two-doses of Sputnik V vaccine, visa sumport sightspecing in Moscow support, sightseeing in Moscow and St Petersberg, transport, food

modation in three-star hotel at a cost of Rs 1.29 lakh per person Daccination & happines RUSSIA person. Even the below middle-class Indians fall flat

and accom-

modation

for this lucrative deal. Thousands of people tried calling the number dis-

people tried calling the number dis-played in the advertisement and fi-nally they were upset to know that the package is yet to take off. "Amid lockdown and curfew, this package seems to be a per-fect escape from the boredom here, but it was not happening. These trips for vaccine tourism to Russia must start soon," said R Pavan, an IT employee. "The package offer was suspicious, Forget vaccination, 24-day acsaid R

lakh budget is not real-istic," says P says 1' Chaitanya, an entrepreneur. The management of Arabian Nights Tours was not willing to respond to Bizz Buzz queries. According to a reliable source, the travel to a reliable source, the travel agent did not get necessary ap-provals to commence the pack-age from either of the countries and its information was leaked unofficially prior to the official launch. Over 2,000 phone calls were received by the travel agent in a single day enouring about in a single day enquiring about the offer. The members of Indian Association of Tour Operators

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dation in

Russia at Rs 1.29-

(IATO) also wondered how this (IATO) also wondered how this package will work out. The na-tional body of the tourism indus-try tried to get information from Russian authorities. They found that only Russian citizens and foreign citizens with registration in Moscow can get vaccinated over there.

can get vaccinated over there. Any tourist with the assistance of a travel agent may not be permitted for vaccination.

mitted for vaccination. IATO President Rajiv Mchra, said, "Arabian Nights Tours is not our member, so I don't comment on the authenticity of their package. The idea of vaccine tourism is not viable for Indians when both indige-nous and foreign vaccines are available here. It may be a good idea if people from African na-tions come to our country for tions come to our country for vaccination.



Segment 4 update sequence by date:18,20 May

Tuesday, 18th May

> For tourism to revive, we need to change the present perception of **India: Prateek Hira**

https://travel.economictimes.indiatimes.com/news/travel-agents/inbound/fortourism-to-revive-we-need-to-change-the-present-perception-of-india-prateekhira/82698247 Thursday, 20th May



James Kodianthara Chairman IATO, Kerala Chapter & Managing Director of Concord Exotic Voyages.

In Today's Malaya Manorama, the leading daily focused on the swearing in of the new ministry. Translation: Those who have completed two doses of vaccination must be allowed to travel. Though Kerala is experiencing the second lockdown, the tourism Industry has been in lockdown since March 2020. There are I've 15 lacs of employees working in tourism. Most of them have lost their jobs and some have resorted to selling fish , biriyani etc. If urgent survival measures are not undertaken by the government, this industry which has been created in Kerala over the last 40 years will cease to exist and all the investments made will also be wasted. Government must ensure that both the doses vaccines are given quickly and those who have taken them should be allowed to travel and also those tourists from overseas who have taken both the doses should be allowed into India by issuing tourists visas. Banks should not hesitate in extending the required financial support the tourism and hospitality industry.
